CONVENIENCE TRANSLATION OF PUBLICLY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS AND AUDIT REPORT AT 31 DECEMBER 2017, SEE NOTE I OF SECTION THREE

HSBC BANK A.Ş.

PUBLICLY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS TOGETHER WITH AUDIT REPORT AT 31 DECEMBER 2017



# CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH (See Note I of Section Three) INDEPENDENT AUDITOR'S REPORT

To the General Assembly of HSBC Bank A.Ş.;

### A. Audit of the Unconsolidated Financial Statements

### 1. Opinion

We have audited the accompanying unconsolidated financial statements of HSBC Bank A.Ş. (the "Bank"), which comprise the statement of unconsolidated balance sheet as at 31 December 2017, unconsolidated income statement, unconsolidated statement of income and expense items under shareholders' equity, unconsolidated statement of changes in shareholders' equity, unconsolidated statement of cash flows for the year then ended and the notes to the unconsolidated financial statements and a summary of significant accounting policies and unconsolidated financial statement notes.

In our opinion, the unconsolidated financial statements present fairly, in all material respects, the unconsolidated financial position of the Bank as at 31 December 2017, and its unconsolidated financial performance and its unconsolidated cash flows for the year then ended in accordance with the Banking Regulation and Supervision Agency ("BRSA") Accounting and Financial Reporting Legislation which includes "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by BRSA and Turkish Accounting Standards ("TAS") for those matters not regulated by the aforementioned regulations.

### 2. Basis for Opinion

Our audit was conducted in accordance with the "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements" section of our report. We hereby declare that we are independent of the Bank in accordance with the Ethical Rules for Independent Auditors (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the unconsolidated financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our opinion.



## 3. Responsibilities of Management and Those Charged with Governance for the Unconsolidated Financial Statements

The Bank management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the BRSA Accounting and Financial Reporting Legislation, and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

### 4. Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.



As part of an independent audit conducted in accordance with "Regulation on Independent Audit of Banks" published by the BRSA on the Official Gazette No.29314 dated 2 April 2015 and SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Assess the internal control relevant to the audit in order to design audit procedures that are
  appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Bank's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Bank ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Bank to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



### B. Other Responsibilities Arising From Regulatory Requirements

- 1. No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Bank's bookkeeping activities concerning the period from 1 January to 31 December 2017 period are not in compliance with the TCC and provisions of the Bank's articles of association related to financial reporting.
- 2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.

### **Additional Paragraph for Convenience Translation**

The effects of differences between accounting principles and standards explained in detail in Section Three and accounting principles generally accepted in countries in which the accompanying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying unconsolidated financial statements. Accordingly, the accompanying unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

PwC Bağımsız Denetim ve

Serbest Muhasebeci Mali Müşavirlik A.Ş.

Zeynep Uras, SMMM

Partner

Istanbul, 21 February 2018



## CONVENIENCE TRANSLATION OF PUBLICY ANNOUNCED UNCONSOLIDATED FINANCIAL STATEMENTS AND AUDITED REPORT ORIGINALLY ISSUED IN TURKISH, SEE IN NOTE I. OF SECTION THREE

## UNCONSOLIDATED FINANCIAL REPORT OF HSBC BANK A.Ş. AS OF AND FOR THE YEAR ENDED 31 DECEMBER 2017

Address of Bank's Headquarters

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Telephone/Fax

: (0212) 376 40 00 / (0212) 336 29 39

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The unconsolidated year-end financial report prepared in accordance with Communiqué on the Financial Statements and the Related Disclosures and Footnotes to be Publicly Announced as regulated by Banking Regulation and Supervision Agency, is comprised of the following sections:

- GENERAL INFORMATION ABOUT THE BANK
- UNCONSOLIDATED FINANCIAL STATEMENTS OF THE BANK
- EXPLANATIONS ON ACCOUNTING POLICIES APPLIED IN THE RELATED PERIOD
- INFORMATION ON FINANCIAL STRUCTURE AND RISK MANAGEMENT OF THE BANK
- EXPLANATORY DISCLOSURES AND FOOTNOTES ON UNCONSOLIDATED FINANCIAL STATEMENTS
- OTHER EXPLANATIONS
- INDEPENDENT AUDITOR'S REPORT

The unconsolidated financial reports and explanations and footnotes in this report are prepared in accordance with the Regulation on Banks' Accounting Applications and Principles and Procedures Concerning the Preservation of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards and annexes interpretations thereof and are denominated as TL thousand unless otherwise specified, are held subject to independent audit and appresented enclosed.

Hamit Aydoğan Vice President of the

Süleyman Seim Kervancı General

Dinamaial Daniel

Executive Board

Financial Reporting

Manager

Assistant General Manager

166

Robert Adrian Underwood

Lütfiye Yeşim Uçtum

Head of

Member of

Audit Committee

Audit Committee

Information about the responsible personnel whom questions may be asked:

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HSBC BANK A.Ş.

### NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **SECTION ONE**

#### GENERAL INFORMATION ABOUT THE BANK

### I. BANK'S FOUNDATION DATE, START-UP STATUS, HISTORY REGARDING THE CHANGES IN THIS STATUS

It has been approved by the decision of the Council of Ministers dated 27 June 1990 and numbered 90/644 that HSBC Bank A.Ş. ("The Bank") was established to conduct banking activities and the articles of association published in the Official Gazette No. 2611 dated 18 September 1990. The bank is a foreign-capitalized bank which has been registered in accordance with the Law on Encouraging Foreign Investments numbered 6224.On 20 September 2001 the 'Share Sales Agreement' regarding the sale of all shares of Demirbank T.A.Ş. which was under in Saving Deposit Insurance Fund was signed by the Bank's main shareholder HSBC Bank Plc. According to this agreement the required procedures shall be completed by 31 October 2001 and all shares of the Demirbank T.A.Ş., together with a part of the assets and liabilities shall be transferred to HSBC Bank Plc on 31 October 2001. In 14 December 2001, Demirbank T.A.Ş. and the Bank merged under the name of HSBC Bank Anonim Şirketi and continued its activities. On 19 September 2002, the Bank has signed the share sales agreement with Benkar Tüketici Finansmanı ve Kart Hizmetleri A.Ş. ("Benkar") and acquired all shares of Benkar. On 25 December 2002 according to both Benkars's and the Bank's board of directors' minute all assets and liabilities of Benkar is transferred to the Bank. Based on the approval of the Banking Regulation and Supervision Agency dated 21 June 2017, 10.01% share of HSBC Bank Plc.'s 100% ownership of the Bank's capital was transferred to HSBC Bank Middle East Limited and remaining 89,99% share of HSBC Bank Plc. was transferred to HSBC Middle East Holdings B.V. through share transfer agreement dated 29 June 2017.

## II. EXPLANATION ABOUT THE BANK'S CAPITAL STRUCTURE, SHAREHOLDERS OF THE BANK WHO ARE IN CHARGE OF THE MANAGEMENT AND/OR AUDITING OF THE BANK DIRECTLY OR INDIRECTLY, CHANGES IN THESE MATTERS (IF ANY) AND THE GROUP THAT THE BANK BELONGS TO

As of 31 December 2017, the Bank's nominal capital amounting to TL 652.290 is dividend to 65.229.000.000 shares with a nominal value of TL 0,01. The share capital of the Bank has been fully paid and registered. Based on the approval of the Banking Regulation and Supervision Agency dated 21 June 2017, 10,01% share of HSBC Bank Plc.'s 100% ownership of the Bank's capital was transferred to HSBC Bank Middle East Limited and remaining 89,99% share of HSBC Bank Plc. was transferred to HSBC Middle East Holdings B.V. through share transfer agreement dated 29 June 2017.

HSBC BANK A.Ş.

### NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## III. EXPLANATION ON THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, PRESIDENT AND EXECUTIVE VICE PRESIDENTS, IF AVAILABLE, SHARES OF THE BANK THEY POSSESS AND THEIR AREAS OF RESPONSIBILITIES

<u>Title</u>	Name	Responsibility	<b>Education</b>
Chairman of the Board:	David Gordon ELDON	Chairman	Undergraduate
Deputy Chairman of the			
Board:	Hamit AYDOĞAN	Deputy Chairman	Undergraduate
<b>Board of Directors</b> (**):	Süleyman Selim KERVANCI	Member and CEO	Graduate
	Robert Adrian UNDERWOOD (*)	Member	Undergraduate
	David Anthony HARNETT	Member	Undergraduate
	Mehmet Gani SÖNMEZ	Member	Undergraduate
	Edward Michael FLANDERS	Member	Undergraduate
	Lütfiye Yeşim UÇTUM	Member	Undergraduate
	Georges EL HEDERY (***)	Member	Graduate
CEO:	Süleyman Selim KERVANCI	CEO	Graduate
Head of Internal Audit:	Umut PASİN	Head of Internal Audit	Undergraduate
Deputy CEO:	Necdet Murat SARSEL	Credit and Risk	Graduate
	Rüçhan ÇANDAR	Technology and Services	Graduate
Executive Vice			
Presidents(****):	Necdet Murat SARSEL	Credit and Risk	Graduate
/-	Hulusi HOROZOĞLU	Corporate Investment Banking	Graduate
	Ayşe YENEL	Retail Banking	Undergraduate
	Burçin OZAN	Finance	Undergraduate
	Rüçhan ÇANDAR	Technology and Services	Graduate
	Funda TEMOÇİN AYDOĞAN		
	(****)	Human Resources	Undergraduate
Audit Committee (*****):	Robert Adrian UNDERWOOD (*)	Head of the Audit Committee	Graduate
	Lütfiye Yeşim UÇTUM	Member of the Audit Committee	Undergraduate

The individuals mentioned above do not possess any share of the Bank.

- (\*) Per the Board Decision no.13961 dated 14 November 2017 Paul HAGEN resigned from his duty as a member of the Board of Directors and as of 30 November 2017 Robert Adrian UNDERWOOD was assigned. Per the Board Decision no.13977 dated 15 December 2017 Ian Simon JENKINS resigned from his duty as President of the Audit Committee and Robert Adrian UNDERWOOD was appointed in his place as of 15 December 2017.
- (\*\*) Per the Board Decision no: 13997 dated 15 December 2017 Ian Simon JENKINS has resigned from his duty as a member of Board of Directors.
- (\*\*\*) Per the Board Decision no: 13962 dated 14 November 2017 James Alasdair EMMETT resigned from his duty as a member of Board of Directors effective as of 30 November 2017 and Georges EL HEDERY was assigned in his place as of 30 November 2017.
- (\*\*\*\*) Per the Board Decision no: 13966 dated 27 November 2017 Ali Batu KARAALİ resigned from his duty as Executive Vice President as of 30 November 2017.
- (\*\*\*\*\*) Per the Board Decision no: 13987 dated 29 December 2017 Funda TEMOÇİN AYDOĞAN was assigned as Human Resources Executive Vice President as of 29 December 2017.
- (\*\*\*\*\*\*) Per the Board Decision no: 13961 dated 14 November 2017 Paul HAGEN resigned from his duty as a member of the Board of Directors as of 30 November 2017.

HSBC BANK A.Ş.

### NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. INFORMATION ON INDIVIDUALS OR INSTITUTIONS OWNING THE PREFERRED SHARES OF THE BANK

Name/Commercial Title	Share Amounts (Nominal) (*)			
HSBC Middle East Holdings				
B.V.	586.995.771	89,99 %	586.995.771	-
HSBC Bank Middle East				
Limited	65.294.226	10,01 %	65.294.226	-

<sup>(\*)</sup> The amounts are expressed in full TL.

### V. SUMMARY INFORMATION ON THE BANK'S ACTIVITIES AND SERVICES

The Bank's activities in accordance with related regulations and the section three of the articles of association of the Bank summarized are as follows;

- To accept all kinds of deposits both in Turkish Lira and in foreign currency,
- To provide funds in Turkish Lira and foreign exchange, for own use or as an intermediary,
- To launch cash and non-cash loans,
- To perform discount and purchase activities,
- To perform order transmissions brokerage, transactions brokerage, portfolios brokerage, restricted custody and general custody activities in accordance with Capital Markets regulations.
- To perform factoring activities,
- To perform payment services activities.

In addition to regular banking operations in accordance to the articles of association, the Bank also provides insurance intermediary services as an agency of Axa Sigorta, Zurich Sigorta, Allianz Hayat ve Emeklilik, Allianz Sigorta, Gulf Sigorta, Euler Hermes, JLT Sigorta and Anadolu Hayat Emeklilik through its branches and investment intermediary services as an agency of HSBC Yatırım.

As of 31 December 2017, the Bank has 82 branches dispersed throughout the country (31 December 2016: 86 branches and 4 branches operating abroad).

As of 31 December 2017, the number of employees of the Bank is 2.478 (31 December 2016: 3.188).

#### VI. OTHER MATTERS

Unless otherwise stated, the financial statements and explanations and notes regarding the financial statements have been prepared in thousands of Turkish Lira.

VII. **DIFFERENCES BETWEEN** THE **COMMUNIQUE** ON **PREPARATION** CONSOLIDATED FINANCIAL STATEMENTS OF BANKS AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT INSTITUTIONS SUBJECT TO FULL CONSOLIDATION METHOD OR PROPORTIONAL CONSOLIDATION INSTITUTIONS WHICH ARE DEDUCTED FROM EQUITY OR NOT INCLUDED IN THESE THREE METHODS

Due to differences between the Communiqué on Preparation of Consolidated Financial Statements of Banks and Turkish Accounting Standards, the non-financial associates, HSBC Ödeme Sistemleri ve Bilgisayar Teknolojileri Basın Yayın ve Müşteri Hizmetleri A.Ş. are not consolidated in the consolidated financial statements prepared in accordance with TAS based on line-by-line method. The Bank's subsidiary HSBC Yatırım ve Menkul Değerler A.Ş. is included in the scope of consolidation by line-by-line method. HSBC İnternet ve Telekomunikasyon Hizmetleri A.Ş.'s Liquidation process has been finalized on 16 August 2017.

VIII. THE EXISTING OR POTENTIAL, ACTUAL OR LEGAL OBSTACLES ON THE TRANSFER OF SHAREHOLDERS' EQUITY BETWEEN THE PARENT BANK AND ITS SUBSIDIARIES OR REIMBURSEMENT OF LIABILITIES

None.

HSBC BANK A.Ş.

### NOTES TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **SECTION TWO**

### UNCONSOLIDATED FINANCIAL STATEMENTS

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- **III.** Statement of Income
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- V. Statement of Changes in Shareholders' Equity
- VI. Statement of Cash Flows
- VII. Statement of Profit Distribution

HSBC BANK A.Ş.

## UNCONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2017 AND 31 DECEMBER 2016 (STATEMENT OF FINANCIAL POSITION)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### SECTION TWO UNCONSOLIDATED FINANCIAL STATEMENTS

I.	BALANCE SHEET							
-		Note (Section		Audited Current Perio (31.12.2017)	d		Audited Prior Period (31.12.2016)	<u> </u>
	ASSETS	Five I)	TL	FC	Total	TL	FC	Total
2.1	CASH BALANCES WITH THE CENTRAL BANK FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT or LOSS (Net) Trading Financial Assets Government Debt Securities	(I-a) (I-b)	1.970.986 419.646 419.646 232.633	1.932.469 526.987 526.987 20.381	<b>3.903.455 946.633</b> 946.633 253.014	<b>179.737 641.948</b> 641.948 39.006	<b>337.824</b> 337.824	1.768.920 979.772 979.772 63.557
2.1.3 2.1.4 2.2	Share Certificates Trading Derivative Financial Assets Other Marketable Securities Financial Assets Designated at Fair Value through Profit or (Loss)		181.593 5.420	506.606 - -	- 688.199 5.420 -	594.535 8.407		907.808 8.407 -
2.2.2 2.2.3 2.2.4	Government Debt Securities Share Certificates Loans Other Marketable Securities		- - - -	- - - -	- - -	- - -	-	- - -
IV. 4.1 4.2	BANKS MONEY MARKETS Interbank Money Market Placements Receivables from Istanbul Stock Exchange Money Market	(I-c)	821 210.220	343.112 1.584.745	343.933 1.794.965 - -	42.060 - -	877.827 4.372.998 -	919.887 4.372.998
5.1 5.2	Receivables from Reverse Repurchase Agreements  AVAILABLE-FOR-SALE FINANCIAL ASSETS (Net) Share Certificates Government Debt Securities	(I-d)	210.220 <b>1.353.290</b> 4.225 1.349.065	1.584.745 <b>8.874</b> 8.874	1.794.965 <b>1.362.164</b> 13.099 1.349.065	1.260.694 4.225 1.256.469	2.435	4.372.998 <b>1.263.129</b> 6.660 1.256.469
<b>VI.</b> 6.1	Other Marketable Securities  LOANS AND RECEIVABLES  Loans  Loans to Bank's Risk Group	(I-e) (VII)	<b>10.626.672</b> 10.350.888	<b>4.585.932</b> 4.585.932 5.338	<b>15.212.604</b> 14.936.820 5.338	<b>10.181.534</b> 9.732.005		
6.1.2 6.1.3 6.2	Government Debt Securities Other Non-Performing Loans	(*11)	10.350.888 863.151	4.580.594 -	- 14.931.482 863.151	9.732.005 1.430.741	3.965.708 165	13.697.713 1.430.906
VII. VIII. 8.1	Specific Provisions (-) FACTORING RECEIVABLES INVESTMENT SECURITIES HELD-TO-MATURITY (Net) Government Debt Securities	( <b>I-f</b> )	587.367 <b>394.213</b>	- - - -	587.367 <b>394.213</b> -	981.212 <b>476.308</b> -		981.278 <b>476.308</b> -
9.1	Other Marketable Securities INVESTMENTS IN ASSOCIATES (Net) Associates Consolidated Based on Equity Method Unconsolidated	(I-g)	- - - -	- - - -	- - -	- - -	-	- - -
9.2.2 <b>X.</b>	Financial Investments in Associates Non-financial Investments in Associates SUBSIDIARIES (Net) Unconsolidated Financial Subsidiaries	(I-h)	<b>34.973</b> 34.753	- - - -	<b>34.973</b> 34.753	<b>35.023</b> 34.753		<b>35.023</b> 34.753
<b>XI.</b> 11.1	Unconsolidated Non-financial Subsidiaries JOINT VENTURES (Net) Accounted Based on Equity Method Unconsolidated	(I-i)	220	- - -	220 - - -	270 - - -	-	270 - - -
11.2.2 <b>XII.</b>	Financial Joint Ventures Non-financial Joint Ventures FINANCIAL LEASE RECEIVABLES (Net) Financial Lease Receivables	( <b>I-j</b> )	- - -	- - -	-	- - -	-	-
12.2 12.3 12.4	Operating Lease Receivables Other Unearmed Income (-) HEDGING DERIVATIVE FINANCIAL ASSETS	(I-k)	- - -	- - -	- - -	- - 69.454	-	69.454
13.1 13.2	HEDGING DERIVATIVE FINANCIAL ASSETS Fair Value Hedge Cash Flow Hedge Foreign Net Investment Hedge	(I-K)	- - - -	- - -	- - -	69.454 -	-	69.454
XIV. XV. 15.1	PROPERTY AND EQUIPMENT (Net) INTANGIBLE ASSETS (Net) Goodwill	(I-l) (I-m)	82.671 147.758	- - -	82.671 147.758 -	81.598 127.701	- -	81.598 127.701
<b>XVI.</b> <b>XVII.</b> 17.1	Other INVESTMENT PROPERTIES (Net) TAX ASSET Current Tax Asset	(I-n)	147.758 - 163.605 17.340	- - - -	147.758 - <b>163.605</b> 17.340	127.701 - <b>3.743</b> 3.743	- -	127.701 - <b>3.743</b> 3.743
XVIII.	Deferred Tax Asset  ASSETS HELD FOR SALE AND RELATED TO  DISCONTINUED OPERATIONS (Net)  Held for sale Purposes	(I-o) ( <b>I-p</b> )	146.265 1.690 1.690	- -	146.265 <b>1.690</b> 1.690	<b>2.742</b> 2.742		<b>2.742</b> 2.742
18.2	TOTAL ASSETS  TOTAL ASSETS	(I-r)	100.897 15.507.442	138.362 9.120.481	239.259 24.627.923	96.885	-	113.396

### HSBC BANK A.Ş.

## UNCONSOLIDATED BALANCE SHEET AS OF 31 DECEMBER 2017 AND 31 DECEMBER 2016 (STATEMENT OF FINANCIAL POSITION)

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL".)

T. 1	BALANCE SHEET							
		Note	_	Audited			Audited	
		(Section		urrent Period (31.12.2017)	l		Prior Period (31.12.2016)	
	LIABILITIES	Five II)	TL	FC	Total	TL	FC	Total
I.	DEPOSITS	(II-a)	4.802.781	11.566.934	16.369.715	6.009.798	9.140.222	15.150.020
1.1	Deposits of Bank's risk group	(VII)	82.773	8.165	90.938	159.308	7.914	167.222
	Other	(III II)	4.720.008	11.558.769 <b>531.945</b>	16.278.777	5.850.490	9.132.308	14.982.798
	TRADING DERIVATIVE FINANCIAL LIABILITIES BORROWINGS	(II-b) (II-d)	207.234 818.610	1.786.117	739.179 2.604.727	24.587 212.631	642.671 2.128.378	667.258 2.341.009
IV.	MONEY MARKETS	,	-	-	-	531.938	-	531.938
	Funds from Interbank Money Market		-	-	-	-	-	
	Funds from Istanbul Stock Exchange Money Market Funds Provided Under Repurchase Agreements	(II-c)	-	-	_	531.938	-	531.938
	MARKETABLE SECURITIES ISSUED (Net)	(== =)	-	-	-	-	-	
	Bills		-	-	-	-	-	-
	Asset Backed Securities Bonds		-	-	-	-	-	
	FUNDS		-	-	-	_	-	
	Borrower Funds		-	-	-	-	-	-
	Other MISCELLANEOUS PAYABLES		249.738	13.693	263.431	338.026	4.337	342.363
	OTHER LIABILITIES	(II-e)	246.521	15.681	262.202	236.802	20.605	257.407
	FACTORING PAYABLES		-	-	-	-	-	-
	FINANCIAL LEASE PAYABLES (Net)	(II-f)	-	-	-	-	-	
	Financial Lease Payables Operational Lease Payables		-	-	_	- -	-	
10.3	Other		-	-	-	-	-	
	Deferred Financial Lease Expenses (-)	(II .)	-	-	-	-	-	
	HEDGING DERIVATIVE FINANCIAL LIABILITIES Fair Value Hedge	(II-g)	-	-	-	- -	- -	
11.2	Cash Flow Hedge		-	-	-	-	-	
	Foreign Net Investment Hedge	<i>a</i> 1 1 1	-	-	-	-	-	-
	PROVISIONS General Loan Loss Provisions	(II-h)	<b>679.488</b> 430.929	1.585	<b>681.073</b> 430.929	<b>774.225</b> 481.729	900	<b>775.125</b> 481.729
	Restructuring Provisions		85.965	-	85.965	127.051	-	127.051
	Reserve for Employee Rights		63.516	-	63.516	54.752	-	54.752
	Insurance Technical Provisions (Net) Other Provisions		99.078	1.585	100.663	110.693	900	111.593
	TAX LIABILITY	(II-i)	42.466	-	42.466	43.317	-	43.317
	Current Tax Liability		42.466	-	42.466	43.317	-	43.317
	Deferred Tax Liability  LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR		-	-	-	-	-	-
	SALE AND RELATED TO DISCONTINUED OPERATIONS (Net)	(II-j)	-	-	-	-	-	
	Held for Sale Purpose		-	-	-	-	-	-
	Related to Discontinued Operations SUBORDINATED LOANS	(II-k)	-	1.100.050	1.100.050	-	1.983.954	1.983.954
	SHAREHOLDERS' EQUITY	(II-k) (II-l)	2.560.357	4.723	2.565.080	2.277.025	-	2.277.025
	Paid-in Capital		652.290	-	652.290	652.290	-	652.290
	Capital Reserves Share Premium		254.663	4.723	259.386	274.811	-	274.811
	Share Cancellation Profits		-	-	-	-	-	
16.2.3	Marketable Securities Valuation Differences		(22.622)	4.723	(17.899)	(2.317)	-	(2.317)
	Property and Equipment Revaluation Differences		-	-	-	-	-	
	Intangible Assets Revaluation Differences Revaluation Differences of Investment Property		-	-	_	-	-	
16.2.7	Bonus Shares from Investments in Associates, Subsidiaries and Joint Ventures (Business Partners)		-	_	-	-	-	
	Hedging Funds (Effective Portion)		4.592	-	4.592	4.435	-	4.435
	Value Increase in Property and Equipment Held for Sale and Related to Discontinued Operations		-	-	-	-	-	
	Other Capital Reserves Profit Reserves		272.693 1.344.667	-	272.693 1.344.667	272.693 1.706.522	-	272.693 1.706.522
	Legal Reserves		184.141	-	184.141	183.104	-	183.104
	Status Reserves		-	-	_		-	
	Extraordinary Reserves Other Profit Reserves		1.191.037 (30.511)	-	1.191.037 (30.511)	1.548.672 (25.254)	-	1.548.672 (25.254
	Profit or Loss		308.737	-	308.737	(356.598)	-	(356.598
16.4.1	Prior Years' Profit/(Loss)		-	-	-	-	-	
	Current Year Profit/(Loss)		308.737	15.020.522	308.737	(356.598)	12 021 07	(356.598)
	TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	l	9.607.195	15.020.728	24.627.923	10.448.349	13.921.067	24.369.41

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## UNCONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS OF 31 DECEMBER 2017 AND 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL".)

II.	OFF-BALANCE SHEET COMMITMENTS	Note (Section		Audited Current Perio (31.12.2017)	d		Audited Prior Period (31.12.2016)	
		Five III)	TL	FC	Total	TL	FC	Total
A. I. 1.1	OFF BALANCE SHEET COMMITMENTS AND CONTINGENCIES (I+II+III) GUARANTEES AND WARRANTIES Letters of Guarantee	(III-a-2.3)	38.749.790 922.438 918.638	<b>71.006.021 1.874.869</b> 671.301	109.755.811 2.797.307 1.589.939	21.037.034 828.722 828.632	<b>49.809.290</b> <b>1.821.849</b> 939.267	<b>70.846.324 2.650.571</b> 1.767.899
1.1.1 1.1.2 1.1.3 1.2	Guarantees Subject to State Tender Law Guarantees Given for Foreign Trade Operations Other Letters of Guarantee Bank Acceptances		16.647 901.991	2.407 668.894 155.184	19.054 1.570.885 155.184	9.806 818.826	1.973 937.294 58.547	11.779 1.756.120 58.547
1.2.1 1.2.2 1.3 1.3.1	Import Letter of Acceptance Other Bank Acceptances Letters of Credit Documentary Letters of Credit		- - -	155.184 - 698.997 637.983	155.184 - 698.997 637.983	- - -	58.547 - 476.016 410.417	58.547 - 476.016 410.417
1.3.2 1.4 1.5 1.5.1	Other Letters of Credit Prefinancing Given as Guarantee Endorsements Endorsements to the Central Bank of the Republic of Turkey		- - -	61.014 - -	61.014	- - -	65.599 - -	65.599 - -
1.5.2 1.6 1.7	Other Endorsements Securities Issue Purchase Guarantees Factoring Guarantees		3.800	240.297	- - - 252 197	- - - 90	348.019	348.109
1.8 1.9 <b>II.</b> 2.1	Other Guarantees Other Collaterals COMMITMENTS Irrevocable Commitments	(III-a-1)	<b>9.271.227</b> 9.271.227	349.387 <b>7.341.030</b> 7.341.030	353.187 <b>16.612.257</b> 16.612.257	<b>7.089.287</b> 7.089.287	<b>4.634.919</b> 4.634.919	<b>11.724.206</b> 11.724.206
2.1.1 2.1.2 2.1.3 2.1.4	Asset Purchase and Sale Commitments Forward Deposit Purchase and Sales Commitments Share Capital Commitments to Associates and Subsidiaries Loan Granting Commitments		4.047.515 - 246.829	7.340.693 - - -	11.388.208 - 246.829	497.440 - - 481.649	4.634.513 - - -	5.131.953 - - 481.649
2.1.5 2.1.6 2.1.7 2.1.8 2.1.9	Securities Issue Brokerage Commitments Commitments for Reserve Deposit Requirements Commitments for Cheque Payments Tax and Fund Liabilities from Export Commitments Commitments for Credit Card Limits		489.830 1.892 3.872.439	- - - -	489.830 1.892 3.872.439	489.020 4.962 4.797.889	-	489.020 4.962 4.797.889
2.1.10 2.1.11 2.1.12 2.1.13	Commitments for Credit Cards and Banking Services Promotions Receivables From Short Sale Commitments of Marketable Securities Payables for Short Sale Commitments of Marketable Securities Other Irrevocable Commitments		14.780 - - 597.942	337	14.780 - - 598.279	17.609 26.939 26.939 746.840	49 49 308	17.609 26.988 26.988 747.148
2.2 2.2.1 2.2.2 III.	Revocable Commitments Revocable Loan Granting Commitments Other Revocable Commitments DERIVATIVE FINANCIAL INSTRUMENTS	(III-b)	28.556.125	61.790.122	90.346.247	13.119.025	43.352.522	56.471.547
3.1 3.1.1 3.1.2	Hedging Derivative Financial Instruments Transactions for Fair Value Hedge Transactions for Cash Flow Hedge		- - -	- - -	- - -	242.340 242.340	317.363 - 317.363	559.703 - 559.703
3.1.3 3.2 3.2.1 3.2.1.1 3.2.1.2 3.2.2 3.2.2.1 3.2.2.2 3.2.2.3 3.2.2.4 3.2.3	Transactions for Foreign Net Investment Hedge Trading Transactions Forward Foreign Currency Buy/Sell Transactions Forward Foreign Currency Transactions-Buy Forward Foreign Currency Transactions-Sell Swap Transactions Related to Foreign Currency and Interest Rates Foreign Currency Swap-Buy Foreign Currency Swap-Sell Interest Rate Swap-Buy Interest Rate Swap-Sell Foreign Currency, Interest rate and Securities Options		28.556.125 4.268.195 2.886.489 1.381.706 20.400.897 5.217.788 15.183.109	61.790.122 5.456.776 2.019.974 3.436.802 49.792.847 20.598.966 10.802.517 9.195.682 9.195.682 6.529.043	90.346.247 9.724.971 4.906.463 4.818.508 70.193.744 25.816.754 25.985.626 9.195.682 10.416.076	12.876.685 2.600.298 1.635.326 964.972 6.774.122 2.918.562 3.855.560	43.035.159 4.018.683 1.643.719 2.374.964 33.254.460 7.517.014 6.285.948 9.725.749 9.725.749 5.727.374	55.911.844 6.618.981 3.279.045 3.339.936 40.028.582 10.435.576 10.141.508 9.725.749 9.725.749 9.229.639
3.2.3.1 3.2.3.2 3.2.3.3 3.2.3.4	Foreign Currency Options-Buy Foreign Currency Options-Sell Interest Rate Options-Buy Interest Rate Options-Sell		1.941.852 1.945.181	3.266.220 3.262.823	5.208.072 5.208.004	1.749.825 1.752.440	2.865.145 2.862.229	4.614.970 4.614.669 -
3.2.3.5 3.2.3.6 3.2.4 3.2.4.1	Securities Options-Buy Securities Options-Sell Foreign Currency Futures Foreign Currency Futures-Buy		- - - -	- - - -	- - - -	- - -	- - -	- - - -
3.2.4.2 3.2.5 3.2.5.1 3.2.5.2	Foreign Currency Futures-Sell Interest Rate Futures Interest Rate Futures-Buy Interest Rate Futures-Sell		- - - -	- - -	- - -	- - -	- - -	-
3.2.6 <b>B.</b> <b>IV.</b> 4.1 4.2 4.3	Other CUSTODY AND PLEDGES RECEIVED (IV+V+VI) ITEMS HELD IN CUSTODY Customer Fund and Portfolio Balances Investment Securities Held in Custody Checks Received for Collection		24.463.314 10.653.702 1.375.193 6.809.800 755.122	11.456 55.809.728 1.650.912 - 1.490.481 50.506	11.456 <b>80.273.042</b> <b>12.304.614</b> 1.375.193 8.300.281 805.628	27.083.657 7.734.946 1.105.508 4.202.009 1.053.137	34.642 63.538.727 1.637.076 - 1.472.204 66.521	34.642 <b>90.622.384</b> <b>9.372.022</b> 1.105.508 5.674.213 1.119.658
4.4 4.5 4.6 4.7	Commercial Notes Received for Collection Other Assets Received for Collection Assets Received for Public Offering Other Items Under Custody		159.074 - - 1.554.513	8.582 101.343	159.074 8.582 - 1.655.856	134.247 - - 1.240.045	9.613 - 88.738	134.247 9.613 - 1.328.783
4.8 V. 5.1 5.2 5.3	Custodians PLEDGES RECEIVED Marketable Securities Guarantee Notes Commodity		8.530.950 32.689 157.629 240	9.604.114 400.689 496	18.135.064 32.689 558.318 736	12.294.107 665.475 220.950 240	13.802.990 1.328 644.988 7.743	<b>26.097.097</b> 666.803 865.938 7.983
5.4 5.5 5.6 5.7	Warranty Immovable Properties Other Pledged Items Pledged Items-Depository		5.069.460 3.270.932	3.305.779 5.897.150	8.375.239 9.168.082	6.060.167 5.347.275	3.197.090 9.951.841	9.257.257 15.299.116
VI.	ACCEPTED INDEPENDENT GUARANTEES AND WARRANTIES		5.278.662	44.554.702	49.833.364	7.054.604	48.098.661	55.153.265
	TOTAL OFF BALANCE SHEET COMMITMENTS (A+B)		63.213.104	126.815.749	190.028.853	48.120.691	113.348.017	161.468.708

### HSBC BANK A.Ş.

## UNCONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

			Audited	Audited
	INCOME AND EXPENSE ITEMS	Note (Section Five IV)	Current Period (01.01.2017 – 31.12.2017)	Prior Period (01.01.2016 – 31.12.2016)
I.	INTEREST INCOME	(IV-a)	2.254.432	2.024.612
1.1	Interest on Loans	(IV-a-1)	1.586.768	1.805.018
1.2	Interest Received from Reserve Requirements		24.410	13.734
1.3	Interest Received from Banks	(IV-a-2)	365.940	12.220
1.4 1.5	Interest Received from Money Market Transactions Interest Received from Marketable Securities Portfolio	(IV-a-3)	117.381 157.200	25.912 163.291
1.5.1	Trading Financial Assets	(1 v -a-3)	15.740	57.200
1.5.2	Financial Assets at Fair Value through Profit or (Loss)		-	-
1.5.3	Available-for-sale Financial Assets		141.460	106.091
1.5.4	Held to Maturity Investments		-	-
1.6	Financial Lease Income		-	-
1.7	Other Interest Income	(TT 1)	2.733	4.437
II.	INTEREST EXPENSE (-)	(IV-b)	882.664	1.071.708
2.1 2.2	Interest on Deposits (-) Interest on Funds Borrowed (-)	(IV-b-4) (IV-b-1)	623.834 228.313	759.527 242.381
2.3	Interest Expense on Money Market Transactions (-)	(14-0-1)	18.467	51.569
2.4	Interest on Securities Issued (-)	(IV-b-3)	10.407	51.507
2.5	Other Interest Expenses (-)	(2. 2.2)	12.050	18.231
III.	NET INTEREST INCOME (I + II)		1.371.768	952.904
IV.	NET FEES AND COMMISSIONS INCOME		332.992	374.583
4.1	Fees and Commissions Received		374.497	417.319
4.1.1	Non-Cash Loans		21.053	20.944
4.1.2	Other	(IV-l)	353.444	396.375
4.2	Fees and Commissions Paid (-)		41.505	42.736
4.2.1 4.2.2	Non-Cash Loans (-) Other (-)		925 40.580	564 42.172
V.	DIVIDEND INCOME	(IV-c)	42.539	19.869
VI.	TRADING INCOME/(LOSS) (Net)	(IV-d)	(501.870)	64.204
6.1	Trading Gains/(Losses) on Securities	( , , , ,	17.764	19.930
6.2	Derivative Financial Transactions Gains/(Losses)		225.513	529.842
6.3	Foreign Exchange Gains/(Losses)		(745.147)	(485.568)
VII.	OTHER OPERATING INCOME	(IV-e)	271.747	224.412
VIII.	TOTAL OPERATING INCOME (III+IV+V+VI+VII)	(TY 1 6)	1.517.176	1.635.972
IX. X.	PROVISION FOR LOAN LOSSES AND OTHER RECEIVABLES (-)	(IV-f)	344.390	790.111
XI.	OTHER OPERATING EXPENSES (-) NET OPERATING INCOME/(LOSS) (VIII-IX-X)	(IV-g)	1.004.951 167.835	1.198.228 (352.367)
XII.	EXCESS AMOUNT RECORDED AS INCOME AFTER MERGER		107.833	(332,307)
XIII.	INCOME/(LOSS) FROM INVESTMENTS IN SUBSIDIARIES CONSOLIDATED BASED ON EQUITY METHOD			_
XIV.	INCOME/(LOSS) ON NET MONETARY POSITION		_	-
XV.	INCOME/EXPENSE BEFORE TAXES FROM CONTINUING OPERATIONS			
	(XI+XII+XIII+XIV)	(IV-h)	167.835	(352.367)
XVI.	PROVISION FOR TAXES ON INCOME FROM CONTINUING OPERATIONS (±)	(IV-i)	140.902	(4.231)
16.1	Current Tax Provision		(5.076)	(2.349)
16.2	Deferred Tax Provision	(TV/ :)	145.978	(1.882)
	NET PROFIT/LOSSES FROM CONTINUING OPERATIONS (XV±XVI) INCOME FROM DISCONTINUED OPERATIONS	(IV-j)	308.737	(356.598)
18.1	Income from Non-Current Assets Held for Sale		]	_
18.2	Profit from Sales of Associates, Subsidiaries and Joint Ventures (business partners)		_	-
18.3	Other Income From Discontinued Operations		_	-
XIX.	EXPENSES FROM DISCONTINUED OPERATIONS (-)		-	-
19.1	Expenses for Non-Current Assets Held for Sale		-	-
19.2	Loss from Sales of Associates, Subsidiaries and Joint Ventures (business partners)		-	-
19.3 <b>XX.</b>	Other Expenses From Discontinued Operations PROFIT /LOSSES BEFORE TAXES FROM DISCONTINUED OPERATIONS		-	-
vvi	(XVIII-XIX)  PROVISION FOR INCOME TAYES FROM DISCONTINUED OPERATIONS (1)		-	-
XXI.	PROVISION FOR INCOME TAXES FROM DISCONTINUED OPERATIONS (±)		-	-
21.1 21.2	Current Tax Provision Deferred Tax Provision		-	-
	NET PROFIT/LOSSES FROM DISCONTINUED OPERATIONS (XX±XXI)		_	-
	NET PROFIT/LOSSES (XVII+XXII)	(IV-k)	308.737	(356.598)
	Earnings/Loss per Share(The amounts are expressed in full TL)	(= · ••)	0,004733	(0,005467)

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## UNCONSOLIDATED STATEMENT OF PROFIT AND LOSS ITEMS RECOGNISED UNDER SHAREHOLDERS' EQUITY FOR THE PERIODS ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL".)

		Audited Current Period	Audited Prior Period
	PROFIT AND LOSS ITEMS RECOGNISED UNDER SHAREHOLDERS' EQUITY	(31.12.2017)	(31.12.2016
I.	ADDITIONS TO THE MARKETABLE VALUATION DIFFERENCES FROM THE AVAILABLE FOR SALE FINANCIAL ASSETS	(19.478)	(23.069)
II.	PROPERTY AND EQUIPMENT REVALUATION DIFFERENCES	-	1
III.	INTANGIBLE ASSETS REVALUATION DIFFERENCES	-	1
IV.	CURRENCY TRANSLATION DIFFERENCES FOR FOREIGN CURRENCY TRANSACTIONS	-	ł
V.	PROFIT OR LOSS ON CASH FLOW HEDGE DERIVATIVE FINANCIAL ASSETS (Effective Part of Fair Value Differences)	196	(3.755
VI.	PROFIT/LOSS FROM FOREIGN INVESTMENT HEDGE DERIVATIVE FINANCIAL ASSETS		1
	(Effective Part of Fair Value Changes)	-	ł
VII.	THE EFFECT OF CHANGES IN ACCOUNTING POLICY AND ADJUSTMENT OF ERRORS	-	1
VIII.	OTHER INCOME AND EXPENSE ITEMS ACCOUNTED UNDER SHAREHOLDERS' EQUITY ACCORDING TO TAS	(6.571)	(5.65
IX.	DEFERRED TAX RELATED TO VALUATION DIFFERENCES	5.171	6.49
Χ.	NET PROFIT OR LOSS ACCOUNTED DIRECTLY UNDER SHAREHOLDERS' EQUITY (I+II++IX)	(20.682)	(25.98)
XI.	CURRENT YEAR PROFIT/LOSS	308.737	(356.598
11.1	Net change in Fair Value of Marketable Securities (Transfer to Profit-Loss)	(2.234)	25.08
11.2	Reclassification of Cash Flow Hedge Transactions and Presentation of the Related Under Income Statement	2.906	(45
11.3	Reclassification of Foreign Net Investment Hedge Transactions and Presentation of the Related Part Under Income Statement	-	ł
11.4	Other	308.065	(381.22

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### UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Audited	Note									a .	<b>.</b> .		D D100 1			Rev. Diff. in	
31 December 2016	(Section		Adjustment to	Share	Share Cancl.	Legal	Statutory	Extraordinary	Other	Current Period Net	Prior Period Net	Marketable Sec. Valuation	Rev. Diff. in	Bonus Shares from	Hedging	Tangible Held for Sale/Disc.	
51 December 2010	Five)		Paid-in Capital	Premium		Reserves					Profit/(Loss)	Differences	Intang. Assets				Total Equity
Balances at the Beginning of the Period – 31 December 2015		652.290	-	-	-	181.738	-	1.881.494	251.963	(331.456)	-	16.138	-	-	7.439	-	2.659.606
II. Corrections According to TAS 8		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2.1 Correction of Errors		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2.2 Effects of the Changes in Accounting Policies		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
III. Adjusted Balance (I+II)		652.290	-	-	-	181.738	-	1.881.494	251.963	(331.456)	-	16.138	-	-	7.439	-	2.659.606
Changes in the Period		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
V. Increase/Decrease due to the Merger	(37.7	1	-	-	-	-	-	-	-	-	-	(10.455)	-	-	-	-	(10.455)
W. Marketable Securities Valuation Differences	(V-a)	-	-	-	-	-	-	-	-	-	-	(18.455)	-	-	(2.004)	-	(18.455)
VI. Hedging Transactions Funds (Effective Parts)		1	-	-	-	-	-	-	-	-	-	-	-	-	(3.004)	-	(3.004)
6.1 Cash Flow Hedge		-	-	-	-	-	-	-	-	-	-	-	-	-	(3.004)	-	(3.004)
5.2 Foreign Investment Hedge		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VII. Property and Equipment Revaluation Differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
VIII. Intangible Fixed Assets Revaluation Differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Bonus Shares from Investments in Associates, Subsidiaries and Joint																	
x. Ventures		-	-	-	-	-[	-	-	-	-	-	-	-	-	-	-	-
x. Foreign Exchange Differences		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XI. Changes due to the Disposal of Assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XII. Changes due to the Reclassification of Assets		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Effect of the Changes in Investment in Associates' Equity to the Bank's																	
KIII. Equity		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
KIV. Capital Increase		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4.1 Cash Increase		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
4.2 Internal Resources	1		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XV. Share Premium	(V-d)		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVI. Share Cancellation Profits		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVII. Paid in-Capital Adjustment Difference		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XVIII. Other		-	-	-	-	-	-	-	(4.524)	-	-	-	-	-	-	-	(4.524)
XIX. Current Year Income or Loss	1	-	-	-	-	-	-	-	-	(356.598)	-	-	-	-	-	-	(356.598)
XX. Profit Distribution		-	-	-	-	1.366	-	(332.822)	-	331.456	-	-	-	-	-	-	-
20.1 Dividends Paid		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
20.2 Transfers to Reserves		-	-	-	-	1.366	-	(332.822)	-	331.456	-	-	-	-	-	-	-
20.3 Other	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Balance at the End of the period -31 December.2016 (III+IV+V++XIX+XX)		652,290				183.104		1.548.672	245 420	(356.598)		(2.317)			4,435		2.277.025

HSBC BANK A.Ş.

### UNCONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

Audited																Rev. Diff. in	
31 December 2017	Note (Section Five)		Adjustment to Paid-in Capital		Share Cancl. Profits	Legal Reserves		Extraordinary Reserves	ther Reserves	Current Period Net Profit/(Loss)	Prior Period Net Profit/(Loss)	Sec. Valuation	Rev. Diff. in Tangible and Intang. Assets		Hedging Funds	Tangible Held for Sale/Disc. Operat.	Total Equity
I. Balances at the End of the Prior Period		652.290	-	-	-	183.104	-	1.548.672	247.439	(356.598)	-	(2.317)	-	-	4.435	-	2.277.025
Changes in the Period  II. Increase/Decrease due to the Merger  III. Marketable Securities Valuation Differences	(V-a)	-	-	-	-	-	-	-	-	-	-	(15.582)	-	-	-	<b>-</b>	(15.582)
Hedging Transactions Funds (Effective Parts)   4.1   Cash Flow Hedge     4.2   Foreign Investment Hedge	( <b>v</b> -a)	-	-	-	- -	-	-	<b>-</b>	-	-	-	(13,362)	-	<b>-</b>	<b>157</b> 157	- -	157 157
v. Valuation Differences due to Revaluation of Property and Equipment VI. Valuation Differences due to Revaluation of Intangible Assets Bonus Shares from Investments in Associates, Subsidiaries and Joint		-	- - -	-	- -	-	- -	- -	-	-	- -	- -	- -	- -	- -	- - -	-
VII. Ventures VIII. Foreign Exchange Differences IX. Changes due to the Disposal of Assets		-	-	-	- - -	- -	- -	- -	-	-	-	- -	-	-	-	-	- -
X. Changes due to the Reclassification of Assets Effect of the Changes in Investment in Associates' Equity to the Bank's XI. Equity		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
XII. Capital Increase 12.1 Cash Increase		-	- - -	- - -	- - -	- - -	- -	- - -	-	- - -	-	- - -	- - -	- - -	- - -	-	- - -
XIII. Share Premium XIV. Share Cancellation Profits	(V-d)	- -	-	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- - -	- -	- - -	- - -	- - -	- - -	_] -
XV. Paid in-Capital Adjustment Difference XVI. Other XVII. Current Year Income or Loss		- -	-	- - -	- - -	-	- - -		(5.257)	308.737	- -	- -	- - -	- - -	- - -	- - -	(5.257) 308.737
XVIII. Profit Distribution 18.1 Dividends Paid 18.2 Transfers to Reserves		- - -	- - -	- - -	- - -	1.037 1.037	- - -	(357.635) - (357.635)	- - -	<b>356.598</b> - 356.598	- - -	- - -	- - -	- - -	- - -	- - -	- - -
18.3 Other Balances at the End of the period -31.12.2017 (I+II+III+IV+V+XVIII)		652.290	-	-	-	184.141	-	1.191.037	242.182	308.737	-	(17.899)	-	-	4.592	-	2.565.080

### HSBC BANK A.Ş.

## UNCONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIODS ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

<b>37T</b>	STATEMENT OF CASH ELOWS	Note	Audited	
VI.	STATEMENT OF CASH FLOWS	(Section Five VI)	Current Period (31.12.2017)	Prior Period (31.12.2016)
A.	CASH FLOWS FROM BANKING OPERATIONS			
1.1	Operating Profit Before Changes in Operating Assets and Liabilities	(VI-a)	1.172.950	591.692
1.1.1	Interest Received	(VI-a)	2.360.802	2.049.288
1.1.2	Interest Paid	(VI-a)	(838.912)	(1.069.412)
1.1.3	Dividend Received		42.539	19.869
1.1.4	Fees and Commissions Received		378.578	421.017
1.1.5	Other Income		205.650	224.412
1.1.6	Collections From Previously Written-Off Loans and Other Receivables		277.225	272.736
1.1.7	Payments to Personnel and Service Suppliers	(VI-a)	(382.599)	(561.904)
1.1.8	Taxes Paid		(17.682)	19
1.1.9	Other		(852.651)	(764.333)
1.2	Changes in Operating Assets and Liabilities		(1.946.973)	690.893
1.2.1	Net (Increase)/Decrease in Trading Securities		(185.463)	913.595
1.2.2	Net (Increase)/Decrease in Fair Value Through Profit/Loss Financial Assets		-	
1.2.3	Net (Increase)/Decrease in Banks		-	(5)
1.2.4	Net (Increase)/Decrease in Loans		(1.598.841)	5.706.584
1.2.5	Net (Increase)/Decrease in Other Assets		(112.129)	1.580.770
1.2.6	Net Increase/(Decrease) in Bank Deposits		1.339.986	
1.2.7	Net Increase/(Decrease) in Other Deposits		(125.762)	(3.984.577)
1.2.8	Net Increase/(Decrease) in Funds Borrowed		(658.698)	(2.692.179)
1.2.9 1.2.10	Net Increase/(Decrease) in Matured Payables Net Increase/(Decrease) in Other Liabilities	(VI-a)	(606.066)	(923.253)
	Not Code Branidad From Barbins Occupations			1 202 505
I.	Net Cash Provided From Banking Operations		(774.023)	1.282.585
В.	CASH FLOWS FROM INVESTING ACTIVITIES			
II.	Net Cash Provided From Investing Activities		(72.621)	(612.936)
2.1	Cash Paid for Acquisition of Investments, Associates and Subsidiaries (Business Partnerships)		-	
2.2	Cash Obtained From Disposal of Investments, Associates And Subsidiaries (Business Partnerships)		-	
2.3	Purchases of Property And Equipment		(34.931)	,
2.4	Disposals of Property And Equipment		11.090	11.352
2.5	Cash Paid for Purchase of Investments Available-for-Sale		(1.591.084)	(2.734.394
2.6	Cash Obtained From Sale of Investments Available-for -Sale Cash Paid for Purchase of Investment Securities		1.498.283	2.152.500
2.7 2.8			-	
2.8	Cash Obtained From Sale of Investment Securities Other		44.021	(10.336
c.	CASH FLOWS FROM FINANCING ACTIVITIES			
III.	Net Cash Provided From Financing Activities		-	
3.1	Cash Obtained From Funds Borrowed and Securities Issued		_	
3.2	Cash Used for Repayment of Funds Borrowed and Securities Issued		-	
3.3	Issued Capital Instruments		-	
3.4	Dividends Paid		-	
3.5	Payments for Finance Leases		-	
3.6	Other		-	
IV.	Effect of Change in Foreign Exchange Rate on Cash and Cash Equivalents	(VI-a)	(2.711)	2.017
v.	Net (Decrease)/Increase in Cash and Cash Equivalents (I+II+III+IV)		(849.355)	671.666
VI.	Cash and Cash Equivalents at Beginning of the Period	(VI-d)	5.611.066	4.939.400
VII.	Cash and Cash Equivalents at End of the Period	(VI-d)	4.761.711	5.611.066

### HSBC BANK A.Ş.

## UNCONSOLIDATED STATEMENT OF PROFIT DISTRIBUTION FOR THE PERIODS ENDED 31 DECEMBER 2017 AND 31 DECEMBER 2016

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

	Audited Current Period	Audited Prior Period
VII.STATEMENT OF PROFIT DISTRIBUTION	(31.12.2017) (*)	(31.12.2016) (**)
I. DISTRIBUTION OF CURRENT YEAR INCOME		
1.1. Current Year Income	167.835	(352.367)
1.2 Taxes And Duties Payable (-)	(140.902)	4.231
1.2.1 Corporate Tax (Income tax) 1.2.2 Income withholding tax	5.076	2.349
1.2.3 Other taxes and duties	(145.978)	1.882
A. NET INCOME FOR THE YEAR (1.1-1.2)	308.737	(356.598)
1.3 Prior Year Losses (-)	-	-
1.4 First Legal Reserves (-)	145.070	-
1.5 Other Statutory Reserves (-)	145.978	-
B. NET INCOME AVAILABLE FOR DISTRIBUTION [(A-(1.3+1.4+1.5)]	162.759	-
1.6. First Dividend To Shareholders (-)	-	-
1.6.1 To Owners Of Ordinary Shares 1.6.2 To Owners Of Privileged Shares		-
1.6.3 To Owners Of Preferred Shares	_	-
1.6.4 To Profit Sharing Bonds	-	-
<ul><li>1.6.5 To Holders Of Profit And Loss Sharing Certificates</li><li>1.7. Dividends To Personnel (-)</li></ul>	-	-
1.8. Dividends To Board Of Directors (-)		-
1.9. Second Dividend To Shareholders (-)	-	-
1.9.1 To Owners Of Ordinary Shares		
1.9.2 To Owners Of Privileged Shares 1.9.3 To Owners Of Preferred Shares		-
1.9.4 To Profit Sharing Bonds	_	-
1.9.5 To Holders Of Profit And Loss Sharing Certificates	-	-
1.10 Second Legal Reserves (-) 1.11 Statutory Reserves (-)	-	-
1.12 Extraordinary Reserves	_	-
1.13 Other Reserves	-	-
1.14 Special Funds	-	-
II. DISTRIBUTION OF RESERVES	-	-
2.1 Appropriated Reserves	-	-
<ul><li>2.2 Second Legal Reserves (-)</li><li>2.3 Dividends To Shareholders (-)</li></ul>		-
2.3.1 To Owners Of Ordinary Shares		_
2.3.2 To Owners Of Privileged Shares	-	-
2.3.3 To Owners Of Preferred Shares	-	-
2.3.4 To Profit Sharing Bonds 2.3.5 To Holders Of Profit And Loss Sharing Certificates		-
2.4 Dividends To Personnel (-)	_	-
2.5 Dividends To Board Of Directors (-)	-	-
III. EARNINGS PER SHARE (***)		
3.1 To Owners Of Ordinary Shares	0,004733	(0,005467)
<ul><li>3.2 To Owners Of Ordinary Shares (%)</li><li>3.3 To Owners Of Privileged Shares</li></ul>	-	-
3.4 To Owners Of Privileged Shares ( % )		-
IV. DIVIDEND PER SHARE		
4.1 To Owners Of Ordinary Shares	<u> </u>	-
4.2 To Owners Of Ordinary Shares ( % )	_	-
4.3 To Owners Of Privileged Shares	-	-
4.4 To Owners Of Privileged Shares ( % )	-	<del>-</del>

<sup>(\*)</sup> As of reporting date, yearly ordinary meeting of the General Assembly has not been held yet to decide on the profit distribution for the year 2017.

The accompanying explanations and notes set out on pages 14 to 117 form an integral part of these consolidated financial statements.

<sup>(\*\*)</sup> The profit distribution table belongs to prior period becomes definite with the decision of Ordinary General Assembly after the publishing of 31 December 2016 financial statement dated to 29 March 2017 and rearranged in this direction.

<sup>(\*\*\*) 1.000</sup> nominal is expressed in full TL.

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### SECTION THREE

### **EXPLANATIONS ON ACCOUNTING POLICIES**

#### I. EXPLANATIONS ON BASIS OF PRESENTATION

a. The preparation of the financial statements and related notes and explanations in accordance with the Turkish Accounting Standards and Regulation on the Principles and Procedures Regarding Banks' Accounting Application and Keeping Documents:

The unconsolidated financial statements are prepared within the scope of the "Regulation on Accounting Applications for Banks and Safeguarding of Documents" related with Banking Act numbered 5411 published in the Official Gazette no.26333 dated 1 November 2006 and other regulations related to reporting principles on accounting records of Banks published by Banking Regulation and Supervision Agency and circulars and interpretations published by Banking Regulation and Supervision Authority (together referred as BRSA Accounting and Reporting Legislation) and in case where a specific regulation is not made by BRSA, Turkish Financial Reporting Standards ("TFRS") and related appendices and interpretations (referred as "Turkish Accounting Standards" or "TAS") put into effect by Public Oversight Accounting and Auditing Standards Authority ("POA") (all referred as "Reporting Standards"). The format and content of the publicly announced unconsolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements", published in Official Gazette no. 28337, dated 28 June 2012, and amendments to this Communiqué. The Bank maintains its books in Turkish Lira in accordance with the Banking Act, Turkish Commercial Code and Turkish Tax Legislation.

The unconsolidated financial statements have been prepared in TL, under the historical cost convention as modified in accordance with inflation adjustments until 31 December 2004, except for the financial assets and liabilities which are carried at fair value.

The preparation of the unconsolidated financial statements in conformity with TAS requires the Bank Management to use of certain make assumptions and estimates on the assets and liabilities of the balance sheet and contingent issues as of the balance sheet date. These estimates are reviewed regularly and, when necessary, corrections are made and the effects of these corrections are reflected to the income statement. The estimations and projections used are explained in corresponding disclosures.

According to the decision of BRSA numbered 7649 and dated 21 December 2017, transition to TFRS 9 in accordance with Article 1 of the Communiqué on "Regulation on the Procedures and Principles for Classification of Loans by Banks and Provisions to be Set Aside" has been postponed until 1 January 2019 for HSBC Bank A.Ş. and provisions will be calculated as part of 10th, 11th, 13th and 15th articles of the regulation.

### b. Accounting policies and valuation principles applied in the presentation of financial statements:

The accounting policies and valuation principles applied in the preparation of financial statements are determined and applied in accordance with the reporting standards. These accounting policies and valuation principles are explained in explanations on accounting policies section.

### c. Explanation for convenience translation into English:

The differences between accounting principles, as described in these preceding paragraphs and accounting principles generally accepted in countries in which the complying unconsolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in these unconsolidated financial statements. Accordingly, these unconsolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON STRATEGY OF USING FINANCIAL INSTRUMENTS AND EXPLANATIONS ON FOREIGN CURRENCY TRANSACTIONS

The main sources of the Bank are customer deposits and borrowings from abroad. The Bank's liquidity structure covers the financing of all liabilities at due date. This liquidity structure of the Bank has been established by diversifying fund resources and keeping sufficient cash and cash equivalences.

The Bank applies sophisticated methods of the group in daily market risk managing and control activities. In measuring the market risk and determining limits, "Value at Risk" ("VaR") approach is being applied. For the portfolios which are subject to market risk; interest rate and currency risks are monitored; with regard to this, limits such as daily and monthly maximum loss limits regarding the exchange rate and share price risk, Value at Risk limits, maturity limits and quantity limits are being applied. The limit usages are being monitored through various checkpoints and reported to the top management. Risk monitoring and control activities are being performed by independent units. For the portfolios which are subject to the interest risks, sensitivity of the changes in interest rates are being analyzed by "Present Value Basis Points" method ("PVBP") and relevant limits are being determined.

Various stress scenarios, liquidity, gap, and volatility analysis have been performed regarding the control, monitor and management of the market risks. The purpose of these analyses is to be prepared for the possible risks and to make quick decisions regarding the targeted profitability.

Analyses that are conducted related to determined risks are being tracked by committees such as the Asset-Liability Committee and the Market Risk Committee and value adding decisions are made. The foreign exchange gains and losses from the foreign exchange transactions are being recorded at the date of transactions conducted. Foreign currency denominated monetary assets and liabilities are translated with the exchange rates prevailing. Gains and losses arising from such valuations are recognised in the income statement under the account of "Foreign exchange gains or losses", except for foreign currency non-performing loans and other foreign currency denominated non-monetary assets and liabilities.

### III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES AND SUBSIDIARIES

The Bank has no investments in associates as of 31 December 2017. Investments in subsidiaries are accounted in accordance with the "Turkish Accounting Standard on Financial Instruments: Recognition and Measurement" ("TAS 39") in the unconsolidated financial statements. Investments in subsidiaries that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are carried at cost less provision for impairment. Non-financial subsidiary of the Bank is HSBC Ödeme Sistemleri ve Bilgisayar Teknolojileri Basın Yayın ve Müşteri Hizmetleri A.Ş. which was established on 10 December 1999 to provide VIP services either for its clients or the clients of the legal entities, and in this respect, to provide transfer, hospitality, pass port, catering, housing, parking, private waiting room and transportation services in railroad, land, sea, airport passenger lounges either to its clients or all real or legal persons.

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS ON FORWARD TRANSACTIONS, OPTIONS AND DERIVATIVE INSTRUMENTS

In order to reduce the foreign exchange position risk the Bank conducts currency forward purchase and sale transaction agreements, currency swap purchase and sale transaction agreements and option purchase and sale agreements. In order to reduce the interest risk, the Bank conducts interest futures and forward interest rate agreements. According to TAS 39 the transactions which are classified as hedging or trading and recognised at fair value. The fair value of derivative instruments are recorded on the market value or discounted cash flow value is taken in the account. If the fair value of derivative financial instruments is positive, it is disclosed under the main account "Financial assets at fair value through profit or loss" in "Trading derivative financial assets" or "Hedging derivative financial assets" and if the fair value difference is negative, it is disclosed in "Trading derivative financial liabilities" or "Hedging derivative financial liabilities". The fair value changes of the trading derivatives are recognized under "Derivative financial transactions gains/(losses)" at income statement. Until 30 June 2017, the Bank applied cash flow hedge accounting by cross currency swap transactions in order to hedge itself from the changes in the interest rates of the fixed-rate time deposits which have maturity of 1-3 month. The bank has performed strength tests for risk protection accounting in balance sheet date. While the effective portions are accounted under hedging reserves in shareholders' equity as described in TAS 39, the ineffective portion is recognized at income statement.

If the underlying hedge does not conform to the hedge accounting requirements, according to the adjustments made to the carrying value (amortized cost) of the hedged item, for which the risk is hedged by a portfolio hedge, are amortized with the straight line method within the time to maturity and recognized under the profit and loss accounts. As of 31 December 2017 hedge accounting is not applied.

### V. EXPLANATIONS ON INTEREST INCOME AND EXPENSES

Interest income and expenses are recognised on an accrual basis using the effective interest rate method. In accordance with the related regulation, realized and unrealized interest accruals of the non-performing loans are reversed. The interest income related to these loans are recorded as interest income only when collected.

### VI. EXPLANATIONS ON FEE AND COMMISSION INCOME AND EXPENSES

All fees and commission income/expenses are recognised on an accrual basis in accordance with the matching principle or "Effective Rate Method (Internal Rate of Return Method)", except for certain commission income and fees for various banking services which are recorded as income at the time of collection. Contract based fees or fees received in return for services such as the purchase and sale of assets on behalf of a third party or legal person are recognised as income at the time of collection.

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS ON FINANCIAL ASSETS

The Bank categorizes its financial assets as "Fair value through profit/loss", "Available-for-sale", and "Loans and receivables". The appropriate classification of financial assets of the Bank is determined at trade dates.

### a. Financial assets at fair value through profit or loss:

Financial assets at fair value through profit or loss consist of trading financial assets and financial assets at fair value through profit or loss. They are initially recognised at cost and subsequently re-measured at their fair value. While determining the fair value, the average price comprising in the active market is used and the gains and losses generated is recognised in the income statement.

Derivative financial instruments are treated as trading financial assets unless they are designated as hedge instruments. The principles regarding the accounting of derivative financial instruments are explained in detail in Note IV of Section Three.

#### b. Financial assets available-for-sale:

Available-for-sale financial assets are defined as financial assets other than the ones classified as "Loans and receivables", "Held-to-maturity assets" or "Financial asset at fair value through profit or loss". Financial assets available for sale are measured at fair value. Unrealized gains and losses arising from the changes in the fair value of financial assets available for sale with fixed maturity and certain cash flow are recognised at "Marketable Securities Valuation Differences" under the shareholders' equity. The interest income which is calculated with the effective interest rate method is recognised in the income statement. When these securities are disposed of, the related fair value differences accumulated in the shareholders' equity are transferred to the income statement. Available-for-sale equity securities that have a quoted market price in an active market and whose fair values can be reliably measured are carried at fair value and mentioned valuation differences are recognised at "Marketable Securities Valuation Differences". Available-for-sale equity securities that do not have a quoted market price in an active market and whose fair values cannot be reliably measured are carried at cost, less provision for impairment.

### c. Loans and receivables:

Financial assets that are originated by the Bank by providing money, services or goods to borrowers are categorized as loans and receivables. Loans and receivables originated by the Bank are recognised at the amortised cost value calculated using the effective interest rate method.

The Bank makes risk assessment for the loans and receivables on the consumer and portfolio basis and provides specific provisions for the non-performing loans not less than the determined minimum rates according to the ("Regulation on Procedures and Principles for Determination of Qualifications of Loans and Other Receivables by Banks and Provisions to be booked") published in the Official Gazette dated 1 November 2006 and numbered 26333. In addition to the non-performing loans, the Bank provides general loan loss provisions for the loans and receivables which are defined in the same communiqué. The interests and accruals of the non-performing loans are derecognized from the financial statement and provision expense is recognized in the income statement. Releases of current period provisions are made by the reversal of the amount from the "Provision for Impairment of Loans and Other Receivables" account.

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS ON FINANCIAL ASSETS (Continued)

### d. Investment securities held-to-maturity:

Investment securities held-to-maturity are financial assets that are not classified under loans and receivables and have fixed maturities and fixed or pre-determined payments where management has the intent and ability to hold the financial assets until maturity. Investment securities held-to-maturity are initially recognized at cost, and subsequently carried at amortized cost using the effective interest rate method; interest earned whilst holding investment securities held-to-maturity is reported as interest income and impairment for these financial assets recognized in the income statement. As of 31 December 2017 and 31 December 2016, the Bank has no investment securities held-to-maturity.

### VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS

In each balance sheet date, the Bank assesses if there is an objective evidence of the impairment of financial assets or financial asset groups. If such an indicator exists, the Bank will perform the calculations. Impairment loss incurs if, and only if, there is objective evidence that the expected future cash flows of financial assets or group of financial asset are adversely affected by an event "loss event" incurred subsequent to recognition. In case the loans could not be collected; loans and other receivables are classified in order to provide specific and general provisions in accordance with the Communiqué on "Regulation on the principles and Procedures Related to the Determination of the Loans and Other Receivables for which Provisions shall be booked by Banks and to the Provisions to be Booked" published in the Official Gazette No. 26333 dated 1 November 2006 and these provisions are changed against the income for the year.

### IX. EXPLANATIONS ON OFFSETTING FINANCIAL INSTRUMENTS

Financial assets and liabilities are offset and the net amount is reported in the balance sheet when the Bank has a legally enforceable right to offset the recognised amounts and there is an intention to collect/pay related financial assets and liabilities on a net basis.

### X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND SECURITIES' LENDING TRANSACTIONS

Securities subject to repurchase agreements are classified as "Financial assets at fair value difference through profit or loss" and "Available-for-sale securities" in the balance sheet according to the investment purposes and measured according to the portfolio of the Bank to which they belong. The interest expense rediscount for funds obtained under repurchase agreement which is calculated with the effective interest rate method are recognised in the income statement. As of 31 December 2017 and 31 December 2016, funds given against securities purchased under agreements to resell ("Reverse repurchase agreements") are accounted under "Receivables from money market - Receivables from reverse repurchase agreements" in the balance sheet. The difference between the purchase and resell price determined by these repurchase agreements is accrued evenly over the life of repurchase agreements using the effective interest rate method. The Bank has no securities lending transactions. "Transactions Related to Foreign Currency Deposits in Turkish Lira Deposits" published by the Central Bank of the Republic of Turkey as of 17 January 2017 are recorded in the balance sheet under cash assets and deposit accounts.

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(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## XI. EXPLANATIONS ON PROPERTY AND EQUIPMENT HELD FOR SALE PURPOSE AND RELATED TO DISCONTINUED OPERATIONS AND EXPLANATIONS ON LIABILITIES RELATED WITH THESE ASSETS

HSBC Bank A.Ş. signed the share transfer agreement regarding the decision of Board of Directors dated on 23 March 2017 on selling all banking activities of Cyprus Branches of HSBC Bank A.Ş. which were built and were operating under Turkish Republic of Northern Cyprus ("TRNC") law. The initiated legal process has been completed as of 3 December 2017 and 100% shares of the Cyprus Branches of HSBC Bank A.Ş. has been sold to Albank. The loss incurred as result of the sale is shown under "Other Operating Expenses".

As of 31 December 2017 and 31 December 2016, the Bank has no discontinued operations. Property and equipment held-for-sale consist of tangible assets that were acquired due to non-performing receivables, and are accounted in the financial statements in accordance with the "Communiqué Regarding the Principles and Procedures for the Disposals of Immovable and Commodities Acquired due to Receivables and for Trading of Precious Metal" published in the Official Gazette dated 1 November 2006, No. 26333 and classified as assets held for sale.

#### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS

The Bank's intangible assets are composed of software, goodwill and establishment expenditures. Intangible assets are measured in accordance with "Intangible Assets Standard" ("TAS 38") at cost on initial recognition and any directly attributable costs of setting the asset to work for its intended use are included in the initial measurement. Subsequently, intangible assets are carried at historical cost after the deduction of accumulated depreciation and the provision for value decreases. The depreciable amount of an intangible asset is allocated on a systematic basis over its useful life. The costs of the intangible assets purchased before 31 December 2004, end of the high inflation period is accepted as 31 December 2004, are subject to inflation indexation until 31 December 2004. Intangible assets purchased after 31 December 2004 are recognised with their acquisition cost in the financial statements.

There is no net book value of goodwill as of 31 December 2017 (31 December 2016: None).

### XIII. EXPLANATIONS ON PROPERTY AND EQUIPMENT

All property and equipment are measured in accordance with "Property, Plant and Equipment Standard" ("TAS 16") at its cost when initially recognised and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement. Subsequently, property and equipment is carried at cost less accumulated depreciation and provision for value impairment. The costs of the property and equipment purchased before 31 December 2004 or subject to inflation indexation until 31 December 2004. Property and equipment purchased after 31 December 2004 are recognised with their purchase cost in the financial statements. Property and equipment are amortised by using the straight line method based on their useful lives, such as buildings depreciated at rate 2%, transportation vehicles at rates 15% - 20%, furniture at rate 20%, and other tangible assets at rates ranging from 2% to 33%. The depreciation charge for items remaining in the property and equipment for less than an accounting period at the balance sheet date is calculated in proportion to the period the item will remain in property and equipment. Gains and losses on the disposal of property and equipment are determined by deducting the net book value of the property and equipment from its net sales revenue. Repair and maintenance expenses in order to increase the useful life of the property and equipment are capitalized, other repair and maintenance costs are recognised as expenses. There are no mortgages, pledges or similar precautionary measures on tangible fixed assets.

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XIV. EXPLANATIONS ON LEASING TRANSACTIONS

Assets acquired under finance lease agreements are capitalized in accordance with "Leases Standard" ("TAS 17") at the inception of the lease at the "Lower of the fair value of the leased asset or the present value of the lease instalments to be paid for the leased asset". Leased assets are included in the property and equipment and depreciation is charged on a straight-line basis over the useful life of the asset. If there is any diminution in value of the leased asset, a "Provision for value decrease" is recognised. Liabilities arising from the leasing transactions are included in "Financial lease payables" in the balance sheet. Interest and foreign exchange expenses regarding lease transactions are presented the income statement. The Bank does not provide finance lease services as a "Lessor". Transactions regarding operational lease agreements are accounted on an accrual basis in accordance with the terms of the related contracts.

### XV. EXPLANATIONS ON PROVISIONS AND CONTINGENT LIABILITIES

Provisions and contingent liabilities are accounted in accordance with, "Provisions, Contingent Liabilities and Contingent Assets Standard" ("TAS 37"). Provisions are recognised when the Bank has a present legal or constructive obligation as a result of past events and a reliable estimate of the amount of the obligation can be made. When the amount of the obligation cannot be estimated and there is no possibility of an outflow of resources from the Bank, it is considered that a "contingent" liability exists and it is disclosed in the related notes to the financial statements.

### XVI. EXPLANATIONS ON CONTINGENT ASSETS

The contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the Bank. Contingent assets are not recognised in financial statements since this may result in recognition of income that may never be realized. If an inflow of economic benefits to the Bank has become probable, then the contingent asset is disclosed in the footnotes to the financial statements. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognised in the financial statements of the period in which the change occurs.

### XVII. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS

Obligations related to employment termination and vacation rights are accounted for in accordance with "Employee Rights Standard" ("TAS 19") and are classified under "Reserve for Employee Rights" account in the balance sheet. Under the Turkish Labour Law, the Bank is required to pay a specific amount to the employees who have retired or whose employment is terminated other than the reasons specified in the Turkish Labour Law. The Bank provides provision for retirement and termination liabilities by estimating the net present value of future payments of the Bank arising from the retirement of employees and reflects this provision amount in the financial statements. For employee termination benefit provision calculation, future liability amounts are calculated and yearly discount rate is 2,78% (31 December 2016: 3,93%).

As of 31 December 2017, actuarial loss amounted to TL 30.511 (31 December 2016: TL 25.254 loss) is recognized under other income reserves in the financial statements.

All actuarial gains and losses are recognized under equity in accordance with revised TAS 19.

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XVIII. EXPLANATIONS ON TAXATION

#### a. Current Tax:

According to the article no. 32 of "Corporate Tax Law" No. 5520 was published in the Official Gazette, No. 26205 dated 21 June 2006, the corporate tax rate is 20%. Corporate tax is calculated on the total income of the Bank after adjusting for certain disallowable expenses, exempt income and other allowances. No further tax is payable unless there is a profit distribution.

Dividends paid to non-resident corporations, which have a place of business in Turkey or are resident corporations, are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. In applying the withholding tax rates on dividend payments to the non-resident institutions and the individuals, the withholding tax rates covered in the related "Double Tax Treaty Agreements" are taken into account. An increase in capital via issuing bonus shares is not considered as profit distribution and thus does not incur withholding tax.

The prepaid taxes are calculated and paid at the rates valid for the corporate tax rate of the related years. Advance tax paid by corporations which is for the current period is credited against the annual corporation tax calculated on their annual corporate income in the following year. Companies file their tax returns until the 25th day of the fourth month after the closing of the accounting year to which they relate.

Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Tax losses cannot be carried back to offset profits from previous periods.

### b. Deferred Tax Asset/Liability:

The Bank calculates and accounts for deferred income taxes for all temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in these financial statements in accordance with "Income Taxes Standard" ("TAS 12") and the related decrees of the BRSA concerning income taxes. In the deferred tax calculation, the enacted tax rate, in accordance with the tax legislation, is used as of the balance sheet date. Deferred tax liabilities are recognized for all resulting temporary differences whereas deferred tax assets resulting from temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deferred tax assets can be utilized. Deferred tax assets and liabilities are presented as net in the financial statements in accordance with TAS 12.

The deferred tax is calculated using the enacted tax rates that are valid as of the balance sheet date in accordance with the tax legislation in force. According to the Law, which was approved in the Grand National Assembly on 28 November 2017 and published in the Official Gazette dated 5 December 2017, the rate of Corporate Tax for the years 2018, 2019 and 2020 was increased from 20% to 22%. Therefore, deferred tax assets and liabilities are measured at the tax rate of 22% that are expected to apply to these periods when the assets is realised or the liability is settled, based on the Law that have been enacted. For the periods 2021 and after, the reversals of temporary differences are measured by 20%.

After net off the net deferred tax asset is presented as deferred tax asset on the balance sheet and net deferred tax liability presented as deferred tax liability on balance sheet. As of 31 December 2017, the Bank has recognized deferred tax receivables amounting to TL 146.265 as an asset (31 December 2016: Based on its best projections and budget and within the framework of TAS 12's relevant procedures, the Bank has limited its deferred tax assets with its deferred tax liabilities. As of 31 December 2016 the bank has not recognized deferred tax receivables amounting to TL 151.679 as an asset).

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XVIII. EXPLANATIONS ON TAXATION (Continued)

Various operations and calculations with unascertained effects on final tax amount occur during standard workflow, and these require important judgement in determining income tax provision. Bank records tax liabilities caused by projections of additional taxes to be paid as a result of tax related incidents. In cases which final tax results based on these incidents differ from initially recorded amounts, differences may effect income tax and deferred tax assets of the period they are recognized.

#### c. Transfer Pricing:

The article no.13 of the Corporate Tax Law describes the issue of transfer pricing under the title of "disguised profit distribution" by way of transfer pricing. "The General Communiqué on Disguised Profit Distribution by Way of Transfer Pricing" published at 18 November 2007, explains the application related issues on this topic. According to this communiqué, the taxpayers conduct transactions like purchase and sale of goods or services with the related parties where the prices are not determined according to the arm's length principle, then it will be concluded that there is a disguised profit distribution by way of transfer pricing. Such disguised profit distributions will not be deducted from the corporate tax base for tax purposes. As stated in the "7.1 Annual Documentation" section of this communiqué, the taxpayers are required to fill out the "Transfer Pricing, Controlled Foreign Entities and Thin Capitalization" form for the purchase and sale of goods or services conducted with their related parties in a taxation period, attach these forms to their corporate tax returns and submit to the tax offices. Bank has filled out the related form and presented it to the tax office.

### XIX. EXPLANATIONS ON BORROWINGS

The funds borrowed are recorded at their costs and discounted by using the effective interest rate method. In the financial statements enclosed, foreign currency borrowings are translated according to the Bank's period end exchange rate. Interest expenses of the current period regarding the borrowing amounts are recognised in the financial statements. The Bank has no marketable securities issued and issued convertible bonds as of 31 December 2017 and 31 December 2016.

### XX. EXPLANATIONS ON ISSUANCE OF SHARE CERTIFICATES

As of 31 December 2017 and 31 December 2016, the Bank has no issued share certificates.

### XXI. EXPLANATIONS ON AVALIZED DRAFTS AND ACCEPTANCES

Availed drafts and acceptances are realized simultaneously with the customer payments and recorded in off-balance sheet accounts, if any.

#### XXII. EXPLANATIONS ON GOVERNMENT INCENTIVES

As of 31 December 2017 and 31 December 2016, the Bank has no government incentives.

### XXIII. EXPLANATIONS ON OPERATING SEGMENTS

Segment reporting is presented in Note XII of Section Four.

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XXIV. PROFIT RESERVES AND PROFIT DISTRIBUTION

Retained earnings as per the statutory financial statements other than legal reserves are available for distribution, subject to the legal reserve requirement referred to below.

Under the Turkish Commercial Code ("TCC") the legal reserves are composed of first and second reserves. The TCC requires first reserves to be 5% of the profit until the total reserves is equal to 20% of issued and fully paid-in share capital. Second reserves are required to be 10% of all cash profit distributions that are in excess of 5% of the issued and fully paid-in share capital. However holding companies are exempt from this application. According to the Turkish Commercial Code, legal reserves can only be used to compensate accumulated losses and cannot be used for other purposes unless they exceed 50% of paid-in capital.

### XXV. EARNINGS/LOSS PER SHARE

Earnings/loss per share disclosed in the income statement are calculated by dividing net earnings/loss for the year to the number of shares.

	Current Period 31 December 2017	Prior Period 31 December 2016
Net Earnings/(Loss) for the Period Number of Shares	308.737 65.229.000.000	(356.598) 65.229.000.000
Earnings /(Loss) per Share (*)	0,004733	(0,005467)

<sup>(\*)</sup> Amounts are expressed in full TL.

### XXVI. CASH AND CASH EQUIVALENTS

For the purposes of the cash flow statement cash includes cash on hand, cash in transit, purchased bank cheques and demand deposits including balances with the Central Bank of the Republic of Turkey; and cash equivalents include interbank money market placements, reserve deposit average accounts, time deposits at banks and investments at marketable securities with original maturity periods of less than three months.

### XXVII. RELATED PARTIES

Parties stated in the article no. 49 of the Banking Law No. 5411, Bank's senior management, and board members are deemed as related parties. Transactions with related parties are presented in Note VII of Section Five.

### XXVIII. RECLASSIFICATIONS

There are no adjustments to the prior year financial statements other than reclassifications which have been made on comparative figures, to conform to changes in presentation in the 31 December 2017 and 31 December 2016 financials.

### XXIX. OTHER MATTERS

None.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **SECTION FOUR**

### EXPLANATIONS RELATED TO FINANCIAL STRUCTURE AND RISK MANAGEMENT

### I. EXPLANATIONS RELATED TO COMPONENTS OF SHAREHOLDERS' EQUITY

Equity and Capital Adequacy Standard Ratio of the Bank is calculated in accordance with "Communiqué on Measurement and Assessment of Capital Adequacy of Banks", and "Communiqué on Equities of Banks". As of 31 December 2017, equity of the Bank is amounting to TL 3.580.597, and the Bank's capital adequacy ratio is 17,56%. As of 31 December 2016, equity of the Bank is amounting to TL 4.246.289 and the Bank's capital adequacy ratio is 20,38%. Capital adequacy ratio of the Bank is higher than the minimum rate required by the related regulation.

### a. Information about shareholders' equity items:

	Current Period 31 December 2017	Amount as per the regulation before 01.01.2014 (*)
COMMON EQUITY TIER I CAPITAL		v=10=1=0=1 ( )
Paid-in Capital to be Entitled for Compensation after All Creditors	652.290	
Share Premium	-	
Reserves	1.647.872	
Other Comprehensive Income according to TAS	-	
Profit	308.737	
Current Period Profit	308.737	
Prior Period Profit	-	
Bonus Shares from Associates, Affiliates and Joint-Ventures not Accounted in Current Period's Profit	2 (00 000	
Common Equity Tier I Capital Before Deductions Deductions From Common Equity Tier I Capital	2.608.899	
Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital		
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity	-	
according to TAS	48.410	
Leasehold Improvements on Operational Leases	19.280	
Goodwill Netted with Deferred Tax Liabilities	17.200	
Other Intangible Assets Netted with Deferred Tax Liabilities Except Mortgage Servicing Rights	118.206	147.758
Deferred tax assets that rely on future profitability excluding those arising from temporary differences		
(net of related tax liability)	48.221	
Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow		
risk	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings		
Based Approach, total expected loss amount exceeds the total provision	-	
Gains arising from securitization transactions	-	
Unrealized gains and losses from changes in bank's liabilities' fair values due to changes in creditworthiness	-	
Net amount of defined benefit plans	-	
Direct and Indirect Investments of the Bank on its own Tier I Capital	-	
Shares Obtained against Article 56, Paragraph 4 of the Banking Law	-	
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank does not own more than 10%		
of the issued share capital (amount above 10% threshold)	-	
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank owns more than 10% of		
the issued share capital (amount above 10% threshold)	-	
Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital	-	
Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	-	
Amounts exceeding 15% of Tier 1 Capital according to Regulation on Measurement and Assessment		
of Capital Adequacy Ratios of Banks (2nd article temporary second paragraph)	-	
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank owns more than 10% of		
the issued common share capital of the entity	-	
Amounts related to mortgage servicing rights	-	
Excess amount arising from deferred tax assets based on temporary differences	-	
Other items to be Defined by the BRSA	-	
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals	-	
Total Deductions from Common Equity Tier I Capital	234.117	
Total Common Equity Tier I Capital	2.374.782	

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

	Current Period 31 December 2017	Amount as per the regulation before 01.01.2014 (*)
ADDITIONAL TIER I CAPITAL Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums	-	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)  Additional Tier I Capital before Deductions	- -	
Deductions from Additional Tier I Capital		
Direct and Indirect Investments of the Bank on its own Additional Tier I Capital Investments in Equity Instruments Issued by Banks or Financial Institutions Invested in Bank's Additional Tier I Capital	-	
and Having Conditions Stated in the Article 7 of the Regulation  Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of the issued share	=	
capital (amount above 10% threshold) The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of Unconsolidated	-	
Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Other items to be defined by the BRSA (-)	-	
Items to be Deducted from Tier I Capital during the Transition Period Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	29.552	
Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	12.055	
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  Total Deductions from Additional Tier I Capital	41.607	
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)	2.333.175	
TIER II CAPITAL  Debt Instruments and the Related Issuance Premiums Defined by the BRSA  Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)	1.039.940	
Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)	210.169	
Total Deductions from Tier II Capital Deductions from Tier II Capital	1.250.109	
Direct and Indirect Investments of the Bank on its own Tier II Capital (-) Investments in Equity Instruments Issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and Having Conditions Stated in the Article 8 of the Regulation	-	
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of the issued share		
capital (amount above 10% threshold) (-) The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital	=	
Other items to be defined by the BRSA (-)	190	
Total Deductions from Tier II Capital	190	
Total Tier II Capital	1.249.919	
Total Equity (Total Tier I and Tier II Capital)	3.583.094	
Amounts Deducted from Equity Loans Granted against the Articles 50 and 51 of the Banking Law	_	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years	_	
Other items to be Defined by the BRSA	2.497	
Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the Transition Period The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I		
Capital not deducted from Tier I Capital, Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation	_	
The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital as per the Temporary Article 2, Clause 1 of		
the Regulation The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net Deferred Tax Assets arising from	-	
Temporary Differences and of the Mortgage Servicing Rights not deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and Temporary Article 2, Clause 1 of the Regulation	-	

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(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

	Current Period 31 December 2017	Amount as per the regulation before 01.01.2014 (*)
CAPITAL Total Capital ( Total of Tier I Capital and Tier II Capital ) Total Risk Weighted Assets CAPITAL ADEQUACY RATIOS	3.580.597 20.392.930	
CET1 Capital Ratio (%) Tier I Capital Ratio (%) Capital Adequacy Ratio (%) BUFFERS	11,65 11,44 17,56	
Bank-specific total CET1 Capital Ratio (%) Capital Conservation Buffer Ratio (%) Bank-specific Counter-Cyclical Capital Buffer Ratio (%) Systematic-important Bank Buffer Ratio (%) Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)	5,75 1,25 0,00 -	
Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights Net Deferred Tax Assets arising from Temporary Differences	- - -	
Limits for Provisions Used in Tier II Capital Calculation General provisions for standard based receivables (before tenthousandtwentyfive limitation) Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communique on the Calculation	430.929 210.169	
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)	-	
Upper limit for Additional Tier I Capital subjected to temporary Article 4 Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4 Upper limit for Additional Tier II Capital subjected to temporary Article 4 Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	- - -	

Amounts excess the Limits of Additional Tier II Capital subjeties

(\*) Amounts to be recognized under transition regulations

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

	Dulan Davia d	Amount as per the regulation
	Prior Period 31 December 2016	before 01.01.2014 (*)
COMMON EQUITY TIER I CAPITAL		
Paid-in Capital to be Entitled for Compensation after All Creditors Share Premium	652.290	
Reserves Other Commission I come coording to TAS	1.647.872	
Other Comprehensive Income according to TAS Profit	-	
Current Period Profit Prior Period Profit	=	
Bonus Shares from Associates, Affiliates and Joint-Ventures not Accounted in Current Period's Profit	-	
Common Equity Tier I Capital Before Deductions Deductions From Common Equity Tier I Capital	2.300.162	
Valuation adjustments calculated as per the article 9. (i) of the Regulation on Bank Capital	-	
Current and Prior Periods' Losses not Covered by Reserves, and Losses Accounted under Equity according to TAS Leasehold Improvements on Operational Leases	27.571 6.613	
Goodwill Netted with Deferred Tax Liabilities	=	
Other Intangible Assets Netted with Deferred Tax Liabilities Except Mortgage Servicing Rights Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of	75.341	125.569
related tax liability) Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk	-	
Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total		
expected loss amount exceeds the total provision Gains arising from securitization transactions	-	
Unrealized gains and losses from changes in bank's liabilities' fair values due to changes in creditworthiness	-	
Net amount of defined benefit plans Direct and Indirect Investments of the Bank on its own Tier I Capital	-	
Shares Obtained against Article 56, Paragraph 4 of the Banking Law	-	
Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of the issued share		
capital (amount above 10% threshold)  Investments in the capital of banking, financial and insurance entities that are outside the scope of	-	
regulatory consolidation, net of eligible long positions, where the bank owns more than 10% of the issued share capital (amount above 10% threshold)	_	
Mortgage Servicing Rights Exceeding the 10% Threshold of Tier I Capital	-	
Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability) Amounts exceeding 15% of Tier 1 Capital according to Regulation on Measurement and Assessment of	-	
Capital Adequacy Ratios of Banks (2nd article temporary second paragraph)  Investments in the capital of banking, financial and insurance entities that are outside the scope of	-	
regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)		
Amounts related to mortgage servicing rights		
Excess amount arising from deferred tax assets based on temporary differences Other items to be Defined by the BRSA		
Deductions from Tier I Capital in cases where there are no adequate Additional Tier I or Tier II Capitals  Total Deductions from Common Equity Tier I Capital	109.525	
• • •		
Total Common Equity Tier I Capital	2.190.637	
ADDITIONAL TIER I CAPITAL  Professed Steels and Included in Common Ferrito Tier I Control and the Polated Share Promisures		
Preferred Stock not Included in Common Equity Tier I Capital and the Related Share Premiums  Debt Instruments and the Related Issuance Premiums Defined by the BRSA	-	
Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)	-	
Additional Tier I Capital before Deductions	<u>-</u>	
Deductions from Additional Tier I Capital Direct and Indirect Investments of the Bank on its own Additional Tier I Capital		
Investments in Equity Instruments Issued by Banks or Financial Institutions Invested in Bank's Additional Tier I Capital	-	
and Having Conditions Stated in the Article 7 of the Regulation  Investments in the capital of banking, financial and insurance entities that are outside the scope of	-	
regulatory consolidation, net of eligible long positions, where the bank does not own more than 10% of the issued share		
capital (amount above 10% threshold) (-) The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital and Tier II Capital of	-	
Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital (-)	-	
Other items to be defined by the BRSA  Items to be Deducted from Tier I Capital during the Transition Period	-	
Goodwill and Other Intangible Assets and Related Deferred Taxes not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	50.228	
Net Deferred Tax Asset/Liability not deducted from Tier I Capital as per the Temporary Article 2, Clause 1 of the Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks (-)	-	
Deduction from Additional Tier I Capital when there is not enough Tier II Capital (-)  Total Deductions from Additional Tier I Capital	50.229	
•	50.228	
Total Additional Tier I Capital		
Total Tier I Capital (Tier I Capital= Common Equity Tier I Capital + Additional Tier I Capital)	2.140.409	

HSBC BANK A.Ş.

## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

	Prior Period 31 December 2016	Amount as per the regulation before 01.01.2014 (*)
TIER II CAPITAL		
Debt Instruments and the Related Issuance Premiums Defined by the BRSA Debt Instruments and the Related Issuance Premiums Defined by the BRSA (Covered by Temporary Article 4)	1.905.804	
Provisions (Amounts explained in the first paragraph of the article 8 of the Regulation on Bank Capital)  Total Deductions from Tier II Capital  Deductions from Tier II Capital	210.387 <b>2.116.191</b>	
Direct and Indirect Investments of the Bank on its own Tier II Capital (-) Investments in Equity Instruments Issued by Banks and Financial Institutions Invested in Bank's Tier II Capital and Having Conditions Stated in the Article 8 of the Regulation		
Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the issued share capital exceeding the 10% Threshold of Common Equity Tier I Capital (-)		
The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital and Tier II Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital Exceeding the 10% Threshold of Tier I Capital (-)		
Other items to be defined by the BRSA (-)  Total Deductions from Tier II Capital	214 <b>214</b>	
Total Tier II Capital	2.115.977	
Total Equity (Total Tier I and Tier II Capital)	4.256.386	
Amounts Deducted from Equity		
Loans Granted against the Articles 50 and 51 of the Banking Law	5	
Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but		
Retained more than Five Years Other items to be Defined by the RRS A	146 9.946	
Other items to be Defined by the BRSA  Items to be Deducted from the Sum of Tier I and Tier II Capital (Capital) During the Transition	9.940	
Period		
The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Tier I Capital, Additional Tier I Capital or		
Tier II Capital as per the Temporary Article 2, Clause 1 of the Regulation The Portion of Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks	-	
and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital Exceeding the 10% Threshold of above Tier I Capital not deducted from Additional Tier I Capital or Tier II Capital		
as per the Temporary Article 2, Clause 1 of the Regulation The Portion of Net Long Position of the Investments in Equity Items of Unconsolidated Banks and	-	
Financial Institutions where the Bank Owns 10% or more of the Issued Share Capital, of the Net		
Deferred Tax Assets arising from Temporary Differences and of the Mortgage Servicing Rights not		
deducted from Tier I Capital as per the Temporary Article 2, Clause 2, Paragraph (1) and (2) and		
Temporary Article 2, Clause 1 of the Regulation	-	

HSBC BANK A.Ş.

### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS RELATED TO COMPONENTS OF SHAREHOLDERS' EQUITY (Continued)

CAPITAL Total Capital (Total of Tier I Capital and Tier II Capital ) 4.246.289 Total Risk Weighted Assets 20.832.390 CAPITAL ADEQUACY RATIOS  CET1 Capital Ratio (%) 10.52 Tier I Capital Ratio (%) 10.52 Tier I Capital Ratio (%) 10.27 Capital Ratio (%) 20.38  BUFFERS 20.38  BUFFERS 20.38  Bank-specific total CET1 Capital Ratio (%) 20.38  Burspecific total CET1 Capital Ratio (%) 20.38  Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 20.63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffer Ratio (%) 20.63 Bank-specific Ounter-Cyclical Capital Buffer Ratio (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Capital Buffers Regulation (%) 20.63 Bank-specific Tourier-Cyclical Regulation (%) 20.63 Bank-specific Tourier-Cyc		Prior Period 31 December 2016	Amount as per the regulation before 01.01.2014 (*)
Total Risk Weighted Assets CAPITAL ADEQUACY RATIOS  CET1 Capital Ratio (%) 10,52 Tier I Capital Ratio (%) 10,27 Capital Ratio (%) 20,38 BUFFERS  Bank-specific total CET1 Capital Ratio (%) 20,38 BUFFERS  Bank-specific total CET1 Capital Ratio (%) 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 5,39  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights Net Deferred Tax Assets arising from Temporary Differences Limits for Provisions Used in Tier II Capital Calculation General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729 Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach in accordance with the Communiqué on the Calculation Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation	CAPITAL		
CET1 Capital Ratio (%) 10,52 Tier 1 Capital Ratio (%) 10,27 Capital Ratio (%) 10,27 Capital Adequacy Ratio (%) 20,38 BUFFERS 20,38 BUFFERS 20,38 BUFFERS 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific total CET1 Capital Ratio 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%) 5,39  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital 6. Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital 7. Remaining Mortage Servicing Rights 6. Net Deferred Tax Assets arising from Temporary Differences 1. Limits for Provisions Used in Tier II Capital Calculation 6. General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729 Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used 210.387 Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation 6. Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation 6. Limits for Additional Tier I Capital Items subject to Temporary Article 4 4.  However the subject to Temporary Article 4 4.  However the subject to Temporary Article 4 4.  Howe			
Tier I Capital Ratio (%) 10,52 Tier I Capital Ratio (%) 10,27 Capital Adequacy Ratio (%) 20,38 BUFFERS  Bank-specific total CET1 Capital Ratio 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 5,39  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns nore than 10% or less of the Issued S		20.832.390	
Tier I Capital Ratio (%) 20,38 BUFFERS  Bank-specific total CET1 Capital Ratio 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important	CAPITAL ADEQUACY RATIOS		
Tier I Capital Ratio (%) 20,38 BUFFERS  Bank-specific total CET1 Capital Ratio 5,13 Capital Conservation Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,63 Bank-specific Counter-Cyclical Capital Buffer Ratio (%) 0,00 Systematic-important Bank Buffer Ratio (%) 0,00 Systematic-important	CET1 Canital Ratio (%)	10.52	
Capital Adequacy Ratio (%) BUFFERS  Bank-specific total CET1 Capital Ratio Capital Conservation Buffer Ratio (%) Capital Conservation Buffer Ratio (%) Systematic-important Bank Buffer Ratio (%) Systematic-important Bank Buffer Ratio (%) Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%) Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)  Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Remaining Mortgage Servicing Rights Ret Deferred Tax Assets arising from Temporary Differences Limits for Provisions Used in Tier II Capital Calculation General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729 Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  bebt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2012) Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Amounts Excess the Limits of Additional Tier II Capital Items subject to Tem			
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Capital Conservation Buffer Ratio (%) Bank-specific Counter-Cyclical Capital Buffer Ratio (%) Systematic-important Bank Buffer Ratio (%) Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital		20,30	
Capital Conservation Buffer Ratio (%) Bank-specific Counter-Cyclical Capital Buffer Ratio (%) Systematic-important Bank Buffer Ratio (%) Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)  Amounts Lower Than Excesses as per Deduction Rules Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital	D. J. C. C. LOTTI G. C. I.D. C.	- 10	
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Additional CET1 Capital Over Total Risk Weighted Assets Ratio Calculated According to the Article 4 of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%) 5,39  Amounts Lower Than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns nove than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  - Net Deferred Tax Assets arising from Temporary Differences  - Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)  481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Excess amount of total provision amount to 10,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1		0,00	
Amounts Lower Than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital - Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital - Remaining Mortgage Servicing Rights - Net Deferred Tax Assets arising from Temporary Differences - Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used 210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2012-1)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		-	
Amounts Lower Than Excesses as per Deduction Rules  Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  - Remaining Mortgage Servicing Rights  Net Deferred Tax Assets arising from Temporary Differences  - Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)  481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  - Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		<b>5.00</b>	
Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights	of Capital Conservation and Counter-Cyclical Capital Buffers Regulation (%)	5,39	
Remaining Total of Net Long Positions of the Investments in Equity Items of Unconsolidated Banks and Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights	Amounts Lower Than Excesses as per Deduction Rules		
Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital  Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions of the Institution of the Deferred Tax Assets arising from Temporary Differences Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital Financial Institutions of the Institution of the Institut			
Remaining Total of Net Long Positions of the Investments in Tier I Capital of Unconsolidated Banks and Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  Net Deferred Tax Assets arising from Temporary Differences  Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)  481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used 210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Limits for Additional Tier II Capital Items subject to Temporary Article 4  Lipper Limit for Additional Tier II Capital Items subject to Temporary Article 4		_	
Financial Institutions where the Bank Owns more than 10% or less of the Issued Share Capital  Remaining Mortgage Servicing Rights  Net Deferred Tax Assets arising from Temporary Differences  Imits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)  481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4			
Remaining Mortgage Servicing Rights Net Deferred Tax Assets arising from Temporary Differences  Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used 210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation		_	
Net Deferred Tax Assets arising from Temporary Differences  Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation)  481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		_	
Limits for Provisions Used in Tier II Capital Calculation  General provisions for standard based receivables (before tenthousandtwentyfive limitation) 481.729  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used 210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation -  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation -  Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 201		_	
General provisions for standard based receivables (before tenthousandtwentyfive limitation)  Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-		_	
Up to 1,25% of total risk-weighted amount of general reserves for receivables where the standard approach used  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation  - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		481 720	
approach used 210.387  Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4 Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		401.72)	
Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2022) Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 - Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4 - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4 - Capital Items Subject to Tempo		210 387	
in accordance with the Communiqué on the Calculation - Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation - Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2018-2022) - Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4 - Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4 - Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4 - Capital Items Subject to Tempo		210.307	
Excess amount of total provision amount to 0,6% of risk weighted receivables of credit risk Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation   Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1			
the Internal Ratings Based Approach in accordance with the Communiqué on the Calculation -  Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 20		-	
Debt Instruments Covered by Temporary Article 4 (effective between 1 January 2018-1 January 2018-1 January 2022)  Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4  - 4			
2022)       Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4       -         Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4       -         Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4       -		-	
Upper Limit for Additional Tier I Capital Items subject to Temporary Article 4  Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4			
Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4			
Upper Limit for Additional Tier II Capital Items subject to Temporary Article 4		-	
		-	
Amounts Excess the Limits of Additional Tier II Canital subjected to temporary Article 4	Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4	-	

<sup>(\*)</sup> Amounts to be recognized under transition regulations

### b. Items included in capital calculation:

None.

### c. Approaches for assessment of adequacy of internal capital requirements for current and future activities:

The HSBC Bank's assessment process of adequacy of internal capital requirements and capital adequacy policies" was prepared in order to describe the assessment process of adequacy of internal capital requirements and capital adequacy policies, and approved by its Board of Directors in 27 February 2017. The ultimate aim of this internal capital requirements process is to maintain the continuity of capital adequacy under the Bank's strategies, business plan, and scope or in case of changes in developed assumption and methodology, the assessment methodology of internal capital requirements is a developing process, accordingly the future improvement areas are determined and the working plans are set.

With this evaluation process, on a prospective basis ensuring the continuity of the legal minimum limits of capital, keeping capital adequately to support the Bank's targeted risk profile and ensuring the maintenance of capital adequately as well as the process of compliance with laws and regulations.

HSBC BANK A.Ş.

## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## I. EXPLANATIONS RELATED TO COMPONENTS OF SHAREHOLDERS' EQUITY (Continued)

### d. Explanations on reconciliation of capital items with balance sheet amounts:

The difference between Total Capital and Equity in the consolidated balance sheet mainly arises from the general provision. In the calculation of Total Capital, general provision up to 1,25% credit risk is taken into consideration as Tier II Capital. Besides, losses that are subject to deductions from Common Equity Tier I and reflected to Equity in line with the TAS, are determined by excluding the losses related to cash flow hedge transactions. On the other hand, in the calculation of the Total Capital, improvement costs for operating leases followed under tangible assets in the balance sheet, intangible assets and related deferred tax liabilities, net book value of immovables that are acquired against overdue receivables and retained more than five years, other items defined by the regulator are taken into consideration as amounts deducted from Total Capital.

### II. EXPLANATIONS ON CREDIT RISK

a. In terms of credit risks, subjecting borrower or a group of borrowers or geographic region and sectors to a risk limitation, the segmentation structure of the risk limits and determining the risk limit ranges:

In credit risk, there are no specific limitations for a specific geographical region. However, if there will be a risk which is affecting a specific region then the necessary limitation shall be applied and the necessary action shall be taken in order to revaluation of the risk. Risk monitoring and sectoral based customer group limitations are conducted. The limitations which are determined for a specific risk group are determined in accordance with Banking Regulation and other relevant regulations. Loan usages are monitored instantly by the system. The credits depending on a risk group are also evaluated in the consolidated financial tables. Loan proposal are considered once in a year, however, for the non-performing loans are considered in every 3 or 6 months.

Determining daily risk limits and allocating risks regarding the transactions conducted, customer's and bank's treasury department staff based monitoring on daily risk concentrations of off-balance risks:

According to HSBC Group standards, in all banking transactions approval and control mechanisms and systematical limit and risk control mechanisms are available. In assigning loan limits, extending credit, derivative and other future delivery derivative transactions are conducted depending to management's authorization, approval and control processes. Customer's and bank's treasury department staff based monitoring is conducted on determining daily risk limits and risk allocations with risk concentrations regarding the balance sheet and off-balance transactions conducted. Product based risk parameters are considered when allocating limits for the derivative products.

The credit risk in the bank is managed taking legal limitations under legal regulations into consideration. In this scope, credit risk concentration is avoided.

Monitoring loan valuableness of the debtors of loan and other receivables at regular intervals in accordance with the relevant legislation, if the financial tables which are obtained for opened credits are audited in accordance with the relevant legislation or not, and if not the reasons of not auditing, changing the limits of loans, guarantees of the loans and other receivables:

Loan allocation decision is made by Credit Committee only if deemed reasonable. This decision is made according to the audited financial tables of the customer's. Cash or non-cash loans can be extended to the customers.

Loan value of receivables from loans and other receivables are regularly traced in accordance with the relevant legislation, if necessary, actions such as limit increasing and decreasing, and strengthening the guarantee structure can be taken. The obtained financial tables regarding the credit requests should be audited in accordance with the relevant legislation.

Bank's management has generated a customer degree (rating) system in order to determine loan value and the rate of risks of the corporate and personal loan customers which are subject to corporate.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### **Corporate and Commercial Loan Portfolio Rating System:**

Customer Risk Rating System (CRR Rating) shows the probabilities of the non-performing loans of the loan borrowers. CRR rating is a summarized risk indicator which indicates the loan borrower's financial situation, industry and past operations, management's skills and other information including the cash flow, profitability and debt situation.

Regardless of guarantees and limits of the companies, CRR rating evaluates the risks objectively and independently and indicates the customer risk profiles in all aspects. The responsibility of the compliance of the CRR rate given belongs to the staff who approved the last control. The reviews over the CRR rates given are conducted at least once in a year and at each credit application reviews. Also in necessary cases the units which approve loans can reassess the CRR rates and indicate necessary changes.

10 basic customer risk rating ranges are as follows:

- **CRR 1.0 Minimal Risk -** Firm's financial situation (equity capital, income, cash generating capacity and management functions) is perfect. CRR 1.0 rate indicates the best credit risk available and there is almost no risk that the firm may be unable to meet its obligations.
- **CRR 2.0 Low Risk -** Firm's financial situation (equity capital, income, cash generating capacity and management functions) is very good.
- **CRR 3.0 Acceptable Risk -** Firm's financial situation (equity capital, income, cash generating capacity and management functions) is satisfactory in every respect and there are no adverse events.
- **CRR 4.0 Reasonable Risk -** Firm's financial situation (equity capital, income, cash generating capacity and management functions) is durable. The risk of the firm's inability to meet its obligations is at a reasonable level and more frequent surveillance is needed.
- **CRR 5.0 Moderate Risk -** Firm's financial situation (equity capital, income, cash generating capacity and management functions) is at an average level. Current situation is not ominous. However, firm's sensitivity to external events is needed to be observed more frequently and enhancing the firm's risk of inability to meet the obligations.
- **CRR 6.0 Significant Risk -** There is a known downtrend in the firm's financial situation (equity capital, income, cash generating capacity and management functions) and there are one or more problematic issues. Although, the current capacity of the firm is sufficient to meet its obligations, some potential risks may give harm to firm's financial situation. More frequent surveillance is needed. In normal situations, credit ratings made as CRR 6.0 are temporary and expected to change in maximum 18 months. Cash collateral credits can be given as an example of exception.
- **CRR 7.0 High Risk -** There is a continuous downtrend in the firm's financial situation (equity capital, income, cash generating capacity and management functions) and this situation is needed to be continuously observed and assessed. Although the firm is disquieting regarding the ability of meeting its obligations, it is thought that the firm has sufficient capacity to meet its obligations.

HSBC BANK A.Ş.

## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

**CRR 8.0 - The Risk Requiring Special Management** - The financial situation (equity capital, income, cash generating capacity and management functions) of the firm is generally weakened (for instance: negative equity capital, inability of making salary payments and etc.) or payment capacity and intention has become suspicious. This situation is requiring continuous surveillance and assessment. Concerns regarding the firm's ability of meeting its obligations are growing and the possibilities of the firm's ability to meet its obligations are decreasing.

**CRR 9.0 - Suspicious -** The possibility of collecting the full amount of principal and proceeds is very low. Provisions must be reserved. At least one of the situations below may be eventuated:

- Debtor, is late more than 90 days to meet its obligations to the Bank.
- Achieving no results from debt restructuring approaches.
- Restructured debt lapsed into default again.
- Legal proceedings have begun.
- In some cases that risk is evaluated to be in restructuring, provisions may not be booked for related risks even the risks are in the scope of CRR 9.0 classification.

**CRR 10.0 - Loss -** Collection is not expected.

Total amount of risks after offsetting transactions and average amount of risks allocated to different risk classes and types for relevant period without considering effects of credit risk mitigation:

Risk Classifications	Current Period Risk Amount	Average Risk Amount (*)
Conditional and unconditional receivables from central governments or central		
banks	5.246.593	7.100.221
Conditional and unconditional receivables from regional governments or local governments	-	-
Conditional and unconditional receivables from administrative units		
and non-commercial enterprises	67	67
Conditional and unconditional receivables from multilateral development banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	2.585.277	2.816.990
Conditional and unconditional corporate receivables	11.926.082	10.835.500
Conditional and unconditional retail receivables	4.136.768	4.484.414
Conditional and unconditional receivables secured by mortgages	696.616	769.450
Past due receivables	289.673	366.844
Receivables defined in high risk category by BRSA	-	-
Securities collateralized by mortgages	-	-
Securitization positions	_	_
Short-term receivables from to banks, brokerage houses and corporates	_	_
Investments of natured collective investment enterprise	_	_
Stock Investments	-	-
Other receivables	445.183	466.035
Total	25.326.259	26.839.521

<sup>(\*)</sup> The average risk amount is determined by taking the arithmetic mean of values in the month-end reports.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

70.1.00 100 1	Prior Period	Average
Risk Classifications	Risk Amount	Risk Amount (*)
Conditional and unconditional receivables from central governments or central		
banks	3.152.328	5.277.776
Conditional and unconditional receivables from regional governments or local governments	-	-
Conditional and unconditional receivables from administrative units		
and non-commercial enterprises	60	50
Conditional and unconditional receivables from multilateral development		
banks	-	-
Conditional and unconditional receivables from international organizations	-	-
Conditional and unconditional receivables from banks and brokerage houses	3.279.781	3.211.406
Conditional and unconditional corporate receivables	9.014.374	11.579.378
Conditional and unconditional retail receivables	5.266.978	6.017.477
Conditional and unconditional receivables secured by mortgages	1.039.915	1.216.491
Past due receivables	468.817	501.331
Receivables defined in high risk category by BRSA	-	332.738
Securities collateralized by mortgages	-	-
Securitization positions	-	-
Short-term receivables from to banks, brokerage houses and corporates	-	-
Investments of natured collective investment enterprise	-	-
Stock Investments	-	-
Other receivables	464.902	574.702
Total	22.687.155	28.711.349

<sup>(\*)</sup> The average risk amount is determined by taking the arithmetic mean of values in the month-end reports.

b. Control limits on position of Bank's forward transactions and option agreements and other similar instruments, manageability of credit risk for these kind of instruments and the potential risks arising from the market movements:

The loan risks undertaken for the forward transactions, option agreements and similar instruments are monitored with considering the potential risks arising from the market movements and risk limit control is conducted from current market prices constantly.

c. When the Bank is significantly subject to the loan risk, in order to reduce the total risks, the Bank terminates the forward transactions, option and similar agreements in a short time period through using, fulfilling the acts or selling:

During the management of the balance sheet, interest and liquidity risks, the Parent Bank's constantly uses derivatives and its resources in the international financial markets within the limits allocated in order to reduce and control risks. When necessary portfolio based loan risks could be reduced with loan derivatives and suchlike instruments.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### d. Risk weight subject to non-cash loans turned into cash loans:

As of 31 December 2017, the Bank has TL 22 (31 December 2016: TL 36) of non-cash loans turned into cash loans.

The liquidated non-cash loans are subject to the same risk weight with the overdue loans.

Allocation of the non-cash loans turned into cash loans are presented in the table below:

	Current Perio 31 December 20		Prior Perio 31 December	
	TL	FC	TL	FC
Letters of Guarantee	10	-	-	-
Prefinancing Loans	-	-	-	
Commercial Letter of Credit				
Commitments	-	-	-	-
Factoring Guarantees	=	-	-	-
Bad Check Payments	12	-	36	-
Other Liabilities	=	-	-	
Total	22	-	36	-

Information on whether the loans that are renewed and rescheduled are included in a new rating group as determined by the Bank's risk management system, other than the follow-up plan defined in the banking regulations or not; whether new precautions are considered in these methods or not; whether the Bank's risk management accepts long term commitments as having more risk than short term commitments which results in a diversification of risk or not;

All loans are evaluated considering the credit rating of the client. Loans that are bound to a redemption plan are followed in a separate category as closely followed risky loans. Risk levels of the loans bound to a redemption plan are updated according to the rating system of the Parent Bank. In the firms whose risk level increases, certain actions are taken with regard to risk management, such as risk is registered as liquidation, guarantee is improved or limits are decreased.

e. Evaluation of the significance of country specific risk if the banks have foreign operations and credit transactions in a few countries or these operations are coordinated with a few financial entities:

Since the Bank carries out its foreign banking transactions and credit facilities through a widespread correspondent network and HSBC Group banks by revising and following the credit ratings of OECD countries and relevant institutions, country risks, market conditions, it is thought that there is no significant risk element.

Evaluation of the Bank's competitive credit risk as being an active participant in the international banking transactions market:

The credit risk in the bank is managed taking legal limitations under legal regulations into consideration. In this scope, credit risk concentration is avoided.

HSBC BANK A.Ş.

## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

f. The proportion of the Bank's top 100 and 200 cash loan balances in total cash loans: 59% and 69% (31 December 2016: 44% and 53%).

The proportion of the Bank's top 100 and 200 non-cash loan balances in total non-cash loans: 93% and 99% (31 December 2016: 94% and 98%).

The proportion of the Bank's cash and non-cash loan balances with the first 100 and 200 customers comprises of total cash loans and non-cash loans: 58% and 71% (31 December 2016: 45% and 56%).

g. General loan loss provision booked by the Bank: TL 430.929 (31 December 2016: TL 481.729).

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### h. Profile on significant risks in significant regions, risk profile according to sectors and counterparties and term distribution of risks with term structure:

Current Period							Ris	k Categorio	es (***)									
31 December 2017	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	Total
Domestic	5.246.593	-	67	-	-	999.918 1	1.865.652 4	4.121.952	689.535	289.663	-	-	-	-	-	-	445.183	23.658.563
European Union Countries	-	-	-	-	-	988.651	60.420	6.936	3.922	10	-	-	-	-	-	-	-	1.059.939
OECD Countries (*)	-	-	-	-	-	67.632	-	197	79	-	-	-	-	-	-	-	-	67.908
Off – Shore Banking Regions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
USA, Canada	-	-	-	-	-	378.384	4	538	264	-	-	-	-	-	-	-	-	379.190
Other Countries	-	-	-	-	-	150.692	6	7.145	2.816	-	-	-	-	-	-	-	-	160.659
Associates, Subsidiaries and Joint Venture	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Undistributed Assets / Liabilities (**)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
mam. *																		
TOTAL	5.246.593	-	67	-	-	2.585.277 1	1.926.082 4	1.136.768	696.616	289.673	-		-	-	-	-	445.183	25.326.259

- (\*) Risk categories that are defined in "Communiqué on Measurement and Assessment of Capital Adequacy of Banks".
- (\*\*) OECD countries other than EU Countries, USA and Canada.
- (\*\*\*) Assets and liabilities that are not distributed according to a consistent principle
- 1 Conditional and unconditional receivables from central governments or central banks
- 2 Conditional and unconditional receivables from regional governments or local governments
- 3 Conditional and unconditional receivables from administrative units and non-commercial enterprises
- 4 Conditional and unconditional receivables from multilateral development banks
- 5 Conditional and unconditional receivables from international organizations
- 6 Conditional and unconditional receivables from banks and brokerage houses
- 7 Conditional and unconditional corporate receivables
- 8 Conditional and unconditional retail receivables
- 9 Conditional and unconditional receivables secured by mortgages
- 10 Past due receivables
- 11 Receivables defined in high risk category by BRSA
- 12 Securities collateralized by mortgages
- 13 Securitization positions
- 14 Short-term receivables from to banks, brokerage houses and corporates
- 15 Investments of natured collective investment enterprise
- 16 Stock Investments
- 17 Other receivables

HSBC BANK A.Ş.

## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

Prior Period							Ri	isk Categorie	s (***)									
31 December 2016	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	Total
Domestic	3.005.195	-	60	-	-	896.234	8.883.130	5.246.927	1.027.589	463.919	-	-	-	-	-	-	429.879	19.952.933
European Union Countries	-	-	-	-	-	1.241.258	102.742	5.769	7.231	40	-	-	-	-		-	-	1.357.040
OECD Countries (*)	-	-	-	-	-	57.296	-	36	326	-	-	-	-	-			-	57.658
Off – Shore Banking Regions	-	-	-	-	-	334	-	-	-	-	-	-	-	-	-	-	-	334
USA, Canada	-	-	-	-	-	679.858	20.100	556	761	-	-	-	-	-		-	-	701.275
Other Countries	147.133	-	-	-	-	404.801	8.402	13.690	4.008	4.858	-	-	-	-			-	582.892
Associates Subsidiaries and Joint Venture	-	-	-	-	-	-	-	-	_	-	-	-	-	-		-	35.023	35.023
Undistributed Assets / Liabilities (**)	-	-	-	-	-	-	-	-	-	-	-	-				-	-	
TOTAL	3.152.328	-	60	-	-	3.279.781	9.014.374	5.266.978	1.039.915	468.817		-	-	-			464.902	22.687.155

- (\*) Risk categories that are defined in "Communiqué on Measurement and Assessment of Capital Adequacy of Banks".
- (\*\*) OECD countries other than EU Countries, USA and Canada.
- (\*\*\*) Assets and liabilities that are not distributed according to a consistent principle
- 1 Conditional and unconditional receivables from central governments or central banks
- Conditional and unconditional receivables from regional governments or local governments
- 3 Conditional and unconditional receivables from administrative units and non-commercial enterprises
- 4 Conditional and unconditional receivables from multilateral development banks
- 5 Conditional and unconditional receivables from international organizations
- 6 Conditional and unconditional receivables from banks and brokerage houses
- 7 Conditional and unconditional corporate receivables
- 8 Conditional and unconditional retail receivables
- 9 Conditional and unconditional receivables secured by mortgages
- 10 Past due receivables
- 11 Receivables defined in high risk category by BRSA
- 12 Securities collateralized by mortgages
- 13 Securitization positions
- 14 Short-term receivables from to banks, brokerage houses and corporates
- 15 Investments of natured collective investment enterprise
- 16 Stock Investments
- 17 Other receivables

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS **AT 31 DECEMBER 2017**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **EXPLANATIONS ON CREDIT RISK (Continued)** II.

### Risk profile according to Sectors and Counterparties:

Current Period																				
31 December 2017							Risl	Categories (*												
Sectors/Counterparties	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	TL	FC	Total
Agricultural	-	-		-	-	-	88.645	481	-	244	-		-	-	-	-	-	39.713	49.657	89.370
Farming and Raising																				
Livestock	-	-	-	-	-	-	59.636	393	-	215	-	-	-	-	-	-	-	39.453	20.791	60.244
Forestry	-	-	-	-	-	-	106	81	-	29	-	-	-	-	-	-	-	216	-	216
Fishing	-	-	-	-	-	-	28.903	7	-	-	-	-	-	-	-	-	-	44	28.866	28.910
Industry	-	-	-	-	-	-	6.466.973	84.668	106.756	85.237	-	-	-	-	-	-	445.183	3.649.771	3.539.046	7.188.817
Mining and Quarrying	-	-	-	-	-	-	15.176	194	-	3.499	-	-	-	-	-	-		4.277	14.592	18.869
Production	-	-	-	-	-	-	5.900.845	81.736	106.756	81.696	-	-	-	-	-	-	445.183	3.578.501	3.037.715	6.616.216
Electricity, Gas, Water	-	-	-	-	-	-	550.952	2.738	-	42	-	-	-	-	-	-	-	66.993	486.739	553.732
Construction	-	-	-	-	-	-	924.102	6.227	44.694	10.429	-	-	-	-	-	-	-	79.314	906.138	985.452
Services	5.246.593					2.585.277	3.377.762	28.304	166.688	41.636							-	6.173.502	5.272.758	11.446.260
Wholesale and Retail Trade	-	-	-	-	-	-	1.934.999	19.513	5.622	39.442	-	-	-	-	-	-	-	1.044.458	955.118	1.999.576
Hotel and Beverage Service	-	-	-	-	-	-	297.013	277	8.720	1.872	-	-	-	-	-	-	-	285.483	22.399	307.882
Transportation and																				
Telecommunication	-	-	-	-	-	-	730.423	4.008	16.400	296	-	-	-	-	-	-	-	237.178	513.949	751.127
Financial Institutions	5.246.593					2.585.277	54.366	13	-	2							-	4.597.388	3.288.863	7.886.251
Real Estate and Lending																				
Service	-	-	-	-	-	-	360.283	3.890	135.946	19	-	-	-	-	-	-	-	7.752	492.386	500.138
Self-Employment Service	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	1	-	1
Education Service	-	-	-	-	-	-	199	103	-	2	-	-	-	-	-	-	-	304	-	304
Health and Social Services	-	-	-	-	-	-	478	500	-	3	-	-	-	-	-	-	-	938	43	981
Other	-	-	67	-	-	-	1.068.600	4.017.088	378.478	152.127	-	-	-	-	-	-	-	5.012.403	603.957	5.616.360
TOTAL	5,246,593		67			2.585.277	11.926.082	4.136.768	696,616	289.673			_		_		445.183	14.954.703	10.371.556	25.326.259
IUIAL	3,470,373		0/			4,303,477	11.720.002	7.130.700	070.010	407.073							TTJ.103	17./34./03	10.5/1.550	45.540.437

- (\*) Risk categories that are defined in "Communiqué on Measurement and Assessment of Capital Adequacy of Banks".
- Conditional and unconditional receivables from central governments or central banks
- Conditional and unconditional receivables from regional governments or local governments
- Conditional and unconditional receivables from administrative units and non-commercial enterprises
- Conditional and unconditional receivables from multilateral development banks Conditional and unconditional receivables from international organizations
- Conditional and unconditional receivables from banks and brokerage houses
- Conditional and unconditional corporate receivables
- Conditional and unconditional retail receivables
- Conditional and unconditional receivables secured by mortgages
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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS **AT 31 DECEMBER 2017**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### **EXPLANATIONS ON CREDIT RISK (Continued)** II.

Prior Period																				
31 December 2016							F	lisk Categorie	s (*)							_				
Sectors/Counterparties	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	TL	FC	Total
Agricultural	-	-	-	-	-	-	33.530	1.323	48	2.273	-	-	-	-	-	-	-	17.003	20.171	37.174
Farming and Raising																				
Livestock	-	-	-	-	-	-	17.432	319	-	2.146	-	-	-	-	-	-	-	15.652	4.245	19.897
Forestry	-	-	-	-	-	-	2.751	913	48	106	-	-	-	-	-	-	-	1.173	2.645	3.818
Fishing	-	-	-	-	-	-	13.347	91	-	21	-	-	-	-	-	-	-	178	13.281	13.459
Industry	-	-	-	-	-	166	4.757.144	120.550	100.523	114.566	-	-	-	-	-	-	464.902	2.502.509	3.055.342	5.557.851
Mining and Quarrying	-	-	-	-	-	-	21.458	1.441	2.293	5.075	-	-	-	-	-	-	-	7.046	23.221	30.267
Production	-	-	-	-	-	166	4.455.151	117.604	98.230	109,429	-	-	-	-	-	-	464.902	2.416.974	2.828.508	5.245.482
Electricity, Gas, Water	-	-	-	-	-	-	280.535	1.505	-	62	-	-	-	-	-	-	-	78.489	203.613	282.102
Construction			-	-	-	-	1.051.397	9.782	215.222	17.156	-	-	-	-	-	-	-	95.478	1.198.079	1.293.557
Services	3.152.328		45		-	3.279.503	3.136.743	68.674	55.584	59.017	-						-	3.440.626	6.311.268	9.751.894
Wholesale and Retail																		*********	****	
Trade	_	_	_	_	_	_	1.326.301	39.879	51.222	48.561	_	_	_	_	_	_	_	703.477	762.486	1.465.963
Hotel and Beverage							1.520.501	57.077	51.222	10.501								703.177	702.100	1.105.705
Service	_	_	_	_	_	_	28.286	3.742	137	3.229	_	_	_	_	_	_	_	8.723	26.671	35.394
Transportation and							20.200	5.7.12	107	3.227								0.725	20.071	55.57
Telecommunication							894.350	6.898	2.669	4.872								121.165	787.624	908.789
Financial Institutions	3.152.328		_	_	-	3.279.503	21.670	579	2.007	4.672	_	-	-	-	-	-		2.227.327	4.226.755	6.454.082
Real Estate and Lending	3.132.320	_	=	_	_	3.217.303	21.070	317	=	2	_	_	_	_	_	-	=	2.221.321	4.220.733	0.434.062
Service							5,407	339										494	5.252	5.746
Self-Employment Service	-	-	15	-	-	-	708.900	12.294	477	387	-	-	-	-	-	-	-	283.744	438.359	722.103
Education Service	-	-	43	-	-	-	229	321		307	-	-	-	-	-	-	-	553	438.339	553
	-	-	-	-	-	-			1.070	1062	-	-	-	-	-	-	-		64.101	
Health and Social Service	-	-		-	-		151.600	4.622	1.079	1.963	-	-	-	-	-	-	-	95.143	64.121	159.264
Other	-	-	15	•	-	112	35.560	5.066.649	668.538	275.805	-	-	-		-	-	-	6.020.208	26.471	6.046.679
TOTAL	3.152.328	-	60	-	-	3.279.781	9.014.374	5.266.978	1.039.915	468.817		-	-	-	-	-	464.902	12.075.824	10.611.331	22.687.155

- (\*) Risk categories that are defined in "Communiqué on Measurement and Assessment of Capital Adequacy of Banks".
- Conditional and unconditional receivables from central governments or central banks
- Conditional and unconditional receivables from regional governments or local governments
- Conditional and unconditional receivables from administrative units and non-commercial enterprises Conditional and unconditional receivables from multilateral development banks
- Conditional and unconditional receivables from international organizations
- Conditional and unconditional receivables from banks and brokerage houses
- Conditional and unconditional corporate receivables
- Conditional and unconditional retail receivables
- Conditional and unconditional receivables secured by mortgages
- 10 Past due receivables
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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### j. Term distribution of risks with term structure:

			Time to 1	Maturity		
	Up to 1	1-3	3-6	6-12	1 Year	
Current Period - Risk Categories	Month	Months	Months	Months	and Over	Unallocated
Conditional and unconditional receivables	2005012				1 250 500	
from central governments or central banks Conditional and unconditional receivables	3.895.813	-	-	-	1.350.780	-
from regional governments or local						
governments						
Conditional and unconditional receivables	-	-	-	-	-	-
from administrative units						
and non-commercial enterprises	67	_	_	_	_	_
Conditional and unconditional receivables	07					
from multilateral development banks	_	_	_	_	_	_
Conditional and unconditional receivables						
from international organizations						_
Conditional and unconditional receivables						
from banks and brokerage houses	1.119.835	254.770	335.049	234.308	641.315	_
Conditional and unconditional corporate						
receivables	2.643.713	1.879.587	1.576.113	1.755.649	4.071.020	-
Conditional and unconditional retail						
receivables	87.576	68.885	71.845	169.232	3.739.230	-
Conditional and unconditional receivables						
secured by mortgages	9.139	4.505	8.482	19.672	654.818	-
Past due receivables	-	-	-	-	-	289.673
Receivables defined in high risk category						
by BRSA	-	-	-	-	-	-
Securities collateralized by mortgages	-	-	-	-	-	-
Securitization positions						-
Short-term receivables from to banks,						
brokerage houses and corporates	-	-	-	-	-	-
Investments of natured collective						
investment enterprise Stock Investments	-	-	-	-	-	-
Other receivables	420.222	-	-	-	16.051	-
Other receivables	428.232	-			16.951	
TOTAL	8.184.375	2.207.747	1.991.489	2.178.861	10.474.114	289.673

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

			Time to I	Maturity		
	Up to 1	1-3	3-6	6-12	1 Year	
Prior Period - Risk Categories	Month	Months	Months	Months	and Over	Unallocated
Conditional and unconditional receivables from central governments or central banks Conditional and unconditional receivables	1.895.180	320.363	150.899	246.233	539.653	-
from regional governments or local governments	-	-	-	-	-	-
Conditional and unconditional receivables from administrative units and non-commercial enterprises	60	-	_	_	-	_
Conditional and unconditional receivables from multilateral development banks Conditional and unconditional receivables	-	-	-	-	-	-
from international organizations Conditional and unconditional receivables	-	-	-	-	-	-
from banks and brokerage houses Conditional and unconditional corporate	1.368.116	427.412	440.832	258.907	784.514	-
receivables Conditional and unconditional retail	1.356.690	1.486.070	808.369	1.402.247	3.960.998	-
receivables Conditional and unconditional receivables	96.603	102.686	103.380	301.127	4.663.182	-
secured by mortgages Past due receivables	8.630	8.797	21.530	76.897	924.061	468.817
Receivables defined in high risk category by BRSA	-	-	_	-	-	400.017
Securities collateralized by mortgages	-	-	-	-	-	-
Securitization positions Short-term receivables from to banks,	-	-	-	-	-	-
brokerage houses and corporates Investments of natured collective	-	-	-	-	-	-
investment enterprise Stock Investments	-	-	-	-	-	-
Other receivables	434.219	-	-	-	30.683	
TOTAL	5.159.498	2.345.328	1.525.010	2.285.411	10.903.091	468.817

### k. Explanations regarding risk categories mentioned in 6th clause of Capital Adequacy Measurement and Evaluation Communiqué:

An international rating firm, Moody's Ratings' external risk ratings are used to determine the risk weights of the risk categories as per the Article 6 of the "Regulation on Measurement and Assessment of Capital Adequacy Ratios of Banks". Additionally, grades of Moody's Ratings International Rating Agency were used for receivables from central government and central bank of our country and counter parties at abroad. Counter parties resident are accepted as "gradeless" and take risk weight suited for "gradeless" category in relevant risk class.

### Rating Scores;

- 1. Receivables from Central Governments or Central Banks
- 2. Receivables from Banks and Brokerage Houses

are used in risk classes.

While credit quality level grade given by Moody's Ratings International Rating Agency decreases to 4, grades using in risk class of receivables from banks and intermediary institutions matched with all credit quality levels from 1 to 6 in risk classes of Receivables from Central Governments or Central Banks.

For determination of risk weight regarding items that export or issuer rating not included to purchase/sale accounts is firstly considered to export rating, and also issuer's credit rating is considered in the absence of export rating.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### II. EXPLANATIONS ON CREDIT RISK (Continued)

			Risk Categories		
Credit	Moody's	Exposures to Central	Exposures to Central Gove		
Quality Degrees	Risk Rating	Governments or Central Banks	Exposures with Remaining Maturities Less Than 3 Months	Exposures with Remaining Maturities More Than 3 Months	
	Aaa				
1	Aa1	%0	%20	%20	
1	Aa2	760	70 20	7020	
	Aa3				
	A1				
2	A2	%20	%20	%50	
	A3				
	Baa1				
3	Baa2	%50	%20	%50	
	Baa3				
	Ba1				
4	Ba2	%100	%50	%100	
	Ba3				
	B1				
5	B2	%100	%50	%100	
	В3				
	Caa1				
	Caa2				
6	Caa3	%150	%150	%150	
	Ca				
	C				

### l. Risk amounts according to risk weights:

31 December 2017	0%	10%	20%	35%	50%	75%	100%	150%	200%	250%	1250%	Deducted From Equity
1. Amount	070	1070	2070	3570	2070	7576	10070	15070	20070	25070	125070	Equity
Before												
Credit Risk												
Mitigation	5.436.470	-	1.644.628	378.424	1.125.738	3.938.866	12.638.662	77.482	-	85.989	-	2.497
2. Amount After												
Credit Risk												
Mitigation	5.436.470	-	1.644.628	378.424	1.125.738	3.938.866	12.503.896	77.482	-	85.989	-	2.497

31 December 2016	0%	10%	20%	35%	50%	75%	100%	150%	200%	250%	1250%	Deducted From Equity
1. Amount												
Before												
Credit Risk												
Mitigation	1.670.476	-	2.159.729	676.057	1.197.070	5.087.974	11.737.212	158.637	-	-	-	10.097
<ol><li>Amount After</li></ol>												
Credit Risk												
Mitigation	1.656.994	-	2.159.729	676.057	1.197.070	5.087.974	11.509.929	158.637	-	-	-	10.097

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### m. Definitions of the non-performing and impaired factors in accounting application:

According to the "Communiqué on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves" published in the Official Gazette numbered 26333 dated 1 November 2006 which was amended with the communiqué published in the Official Gazette numbered 27119 dated 23 January 2009; non-required delay time loans that is not classified as Group III Loans, whose principal and interest payment collection delayed more than 30 days are considered as Non-Performing Loan in the Accounting Practice; group III, IV and V loans defined on the mentioned communiqué are considered as impaired receivables without considering refinancing or addition accrued interest and quasi-interest loading to principal.

The Bank provides specific reserves to Group III, IV and V loans in accordance with "Communique on Methods and Principles for the Determination of Loans and Other Receivables to be Reserved for and Allocation of Reserves".

## n. Sector or type of counterparty; separately impaired loans and amount of non-performing loans, value adjustments and provisions, amount of value adjustments and provisions during period:

Miscellaneous Information regarding Major Sectors or Counterparty Type:

Current Period	Credits					
Major Sectors/	Impaired	Past due	Value Adjustments	Provisions		
Counterparties	Credits	Credits (*)	(**)	(***)		
Agricultural	507	90	3	260		
Farming and Raising livestock	350	36	1	132		
Forestry	40	53	2	11		
Fishing	117	1	-	117		
Industry	213.081	486.540	19.462	126.877		
Mining and Quarrying	4.673	34	1	1.127		
Production	208.352	486.501	19.461	125.737		
Electricity, Gas, Water	56	5	-	13		
Construction	15.122	34.638	1.386	4.641		
Services	71.826	72.544	2.902	22.469		
Wholesale and Retail Trade	58.374	6.131	245	15.954		
Hotel and Beverage Services	3.157	15.821	633	1.286		
Transportation and Telecommunication	1.724	33.525	1.341	1.431		
Financial Institutions	12	18	1	6		
Real Estate and Lending Services	6	-	-	3		
Self-Employment Services	3.940	8.709	348	1.431		
Education Services	803	-	-	219		
Health and Social Services	3.810	8.340	334	2.139		
Other	562.615	175.646	17.575	433.120		
Total	863.151	769.458	41.328	587.367		

<sup>(\*)</sup> Close monitoring amounts.

<sup>(\*\*)</sup> General provisions that are provided for non-performing loans.

<sup>(\*\*\*)</sup> Specific provisions that are provided for decreased-in-value loans.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

Prior Period		Credits					
Major Sectors/	Impaired	Past due	Value adjustments	Provisions			
Counterparties	Credits	Credits (*)	(**)	(***)			
Agricultural	3.914	544	10	1.528			
Farming and Raising Livestock	3.672	278	5	1.456			
Forestry	207	172	3	59			
Fishing	35	94	2	13			
Industry	274.635	564.748	18.285	155.414			
Mining and Quarrying	6.204	3.949	98	1.059			
Production	267.773	559.758	18.167	153.790			
Electricity, Gas, Water	658	1.041	20	565			
Construction	21.316	43.918	1.221	3.985			
Services	88.685	74.638	1.766	28.412			
Wholesale and Retail Trade	69.224	29.848	623	19.567			
Hotel and Beverage Services	4.521	4.987	131	1.215			
Transportation and Telecommunication	6.932	7.966	137	2.959			
Financial Institutions	13	66	1	10			
Real Estate and Lending Services	2	22	-	2			
Self-Employment Services	2.758	17.078	395	2.071			
Education Services	932	107	2	315			
Health and Social Services	4.303	14.564	477	2.273			
Other	1.042.356	343.431	37.011	791.939			
Total	1.430.906	1.027.279	58.293	981.278			

<sup>(\*)</sup> Close monitoring amounts.

## o. Reconciliation of changes in value adjustments and provisions for impaired loan (if possible on basis of geographic regions):

Current Period 31 December 2017	Opening Balance	Provisions provided during the period	Provision Reversals	Other Adjustments(*)	Closing Balance
Specific Provisions	981.278	468.087	(233.101)	(628.897)	587.367
General Provisions	481.729	-	(50.800)	-	430.929

<sup>(\*)</sup> Represents other adjustments that are written off from assets and the sales from non-performing loans portfolio.

Prior Period 31 December 2016	Opening Balance	Provisions provided during the period	Provision Reversals	Other Adjustments(*)	Closing Balance
Specific Provisions	785.942	543.005	(95.600)	(252.069)	981.278
General Provisions	457.075	-	(44.821)	69.475	481.729

<sup>(\*)</sup> Represents other adjustments that are written off from assets and the sales from non-performing loans portfolio. As of 31 December 2016, free provisions for possible losses amounting to TL 69.475 are classified in general loan loss provisions as of 31 March 2017.

<sup>(\*\*)</sup> General provisions that are provided for non-performing loans.

<sup>(\*\*\*)</sup> Specific provisions that are provided for decreased-in-value loans.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS ON CREDIT RISK (Continued)

### p. The movement of specific provision of the Bank's loan and other receivables:

	Commercial Loans	<b>Consumer Loans</b>	Credit Cards	Total
1 January 2017	191.350	321.241	468.687	981.278
Transferred during the period	169.490	100.280	198.317	468.087
Collection during the period	(135.831)	(38.356)	(58.914)	(233.101)
Write-off/sold	(69.828)	(221.489)	(337.580)	(628.897)
31 December 2017	155.181	161.676	270.510	587.367
	Commercial Loans	<b>Consumer Loans</b>	Credit Cards	Total
1 January 2016	186.674	234.380	364.888	785.942
Transferred during the period	102.329	179.435	261.241	543.005
Collection during the period	(14.574)	(33.493)	(47.533)	(95.600)
Write-off/sold	(83.079)	(59.081)	(109.909)	(252.069)
31 December 2016	191.350	321,241	468,687	981.278

### r. Information on types of loans and provisions:

	Commercial Loans	Consumer Loans	Credit Cards	Total
<b>Current Period - 31</b>				
December 2017				
Standard loans	10.578.123	1.709.748	2.273.704	14.561.575
Close monitoring loans	600.026	73.687	95.745	769.458
Non-performing loans	297.821	225.250	340.080	863.151
Specific provisions (-)	155.181	161.676	270.510	587.367
Total	11.320.789	1.847.009	2.439.019	15.606.817

<sup>(\*)</sup> Includes the factoring receivables amounting to TL 394.213.

	Commercial Loans	Commercial Loans Consumer Loans		Total
<b>Prior Period - 31 December</b>				
2016				
Standard loans	8.030.453	2.431.147	2.692.546	13.154.146
Close monitoring loans	683.923	146.143	197.213	1.027.279
Non-performing loans	386.228	442.523	602.155	1.430.906
Specific provisions (-)	191.350	321.241	468.687	981.278
Total	8.909.254	2.698.572	3.023.227	14.631.053

<sup>(\*)</sup> Includes the factoring receivables amounting to TL 476.308.

### s. Information on collaterals for non-performing loans of the Bank:

	Current Period	Prior Period
	31 December 2017	<b>31 December 2016</b>
	Collateral Value	Collateral Value
Mortgages	397.974	562.311
Pledged Vehicle	6.772	5.418
Cheques and Notes	-	-
Cash	485	790
Total	405.231	568.519

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### III. EXPLANATIONS ON COUNTER CYCLICAL CAPITAL BUFFER RATIO CALCULATION

In accordance with BRSA decree dated 24 December 2015 effective from 1 January 2016, the counter-cyclical capital buffer ratio for banks in Turkey will be considered as 0%.

### IV. EXPLANATIONS ON CURRENCY RISK

a. Exposed risk of foreign currency, estimations on the effects of this matter, limits for the daily followed positions are determined by the Board of Directors:

In foreign currency risk management, the Bank makes tiny distinctions and generally attentive to not taking long position when organizing the currency risk. In organizing foreign currency positions, the Bank acts in accordance with both the legal limitations and the limitations determined by the Board of the Directors.

b. Hedge against foreign exchange debt instruments and net foreign exchange investments by hedging derivative instruments, if material:

The Bank, as a general principle does not carry any foreign currency position, by hedging its foreign currency positions with derivative products. Foreign exchange bid rate of important foreign currencies are indicated in the table below.

c. Management policy for foreign currency risk:

Policy of the foreign currency risk management is explained in the first article.

## d. Current foreign exchange bid rates of the Bank for the last five business days prior to the financial statement date:

The Bank's foreign exchange bid rates for US Dollar, and Euro as of the date of the financial statements and for the last five days prior to that date are presented below:

Current Period – 31 December 2017	USD (\$)	Euro (€)
<b>Balance Sheet Date</b>		
Bank Evaluation Rate	3,7816	4,5332
<b>Prior Balance Sheet Date</b>		
29 December 2017	3,7816	4,5332
28 December 2017	3,7758	4,5111
27 December 2017	3,8232	4,5527
26 December 2017	3,8182	4,5253
25 December 2017	3,8182	4,5253
Prior Period - 31 December 2016	USD (\$)	Euro (€)
<b>Balance Sheet Date</b>		
Bank Evaluation Rate	3,5263	3,7161
Prior Balance Sheet Date 30 December 2016	3,5263	3,7161
29 December 2016	3,5313	3,6926
28 December 2016	3,5435	3,6821
27 December 2016	3,5130	3,6702
26 December 2016	3,5130	3,6702

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS ON CURRENCY RISK (Continued)

e. The simple arithmetic average of the Bank's foreign exchange bid rates for the last thirty days preceding the balance sheet date for major foreign currencies:

As of December 2017, the Bank's simple arithmetic average foreign exchange rate for USD is TL 3,8421 (December 2016: TL 3,5018) and exchange rate for Euro is TL 4,5487 (December 2016: TL 3,6881).

### f. Information related to Bank's currency risk:

Euro	USD	Other FC	Total
402 000	1 124 700	202 701	1 022 460
			1.932.469 343.112
150.455	374.127	2.405	526.987
-	1.584.745	-	1.584.745
	2 202 107	1 100	8.874
3.323.030	2.393.187	1.192	5.717.409
_	_		-
-	-	-	-
-	-	-	-
-	-	-	-
6.833	130.757	340	137.930
2 094 252	5 050 424	216 940	10.251.526
3.904.233	5.950.424	310.049	10.251.520
3 0/1 081		908 473	1.418.110 10.148.824
3.041.061	0.299.270		10.146.624
6.579	2.879.588	-	2.886.167
-	-	-	-
9.858	3.831	4	13.693
347.847	192.503	13.584	553.934
2.405.265	10.502.202	022.071	15 020 520
3.405.305	10.793.302	822.001	15.020.728
578.888	(4.842.878)	(505.212)	(4.769.202)
(768.674)	5.140.225	518.541	4.890.092
12.651.214	22.025.708	1.260.969	35.937.891
13.419.888	16.885.483	742.428	31.047.799
812.212	938.975	123.682	1.874.869
3.514.009	8.739.366	402.483	12.655.858
3.439.833			13.921.067
74.176	(675.900)	(663.485)	(1.265.209)
			969.549
			14.379.966 13.410.417
714.430	996.915	110.504	1.821.849
	493.888 1.173 150.455 8.874,46 3.323.030	493.888 1.134.790 1.173 332.818 150.455 374.127 1.584.745 8.874,46 3.323.030 2.393.187  -	493.888 1.134.790 303.791 1.173 332.818 9.121 150.455 374.127 2.405 - 1.584.745 8.874,46 3.323.030 2.393.187 1.192  6.833 130.757 340  3.984.253 5.950.424 316.849  - 1.418.110 3.041.081 6.299.270 808.473 9.858 3.831 4 347.847 192.503 13.584  3.405.365 10.793.302 822.061  578.888 (4.842.878) (505.212)  (768.674) 5.140.225 518.541  12.651.214 22.025.708 1.260.969 13.419.888 16.885.483 742.428 812.212 938.975 123.682  3.514.009 8.739.366 402.483 3.439.833 9.415.266 1.065.968 74.176 (675.900) (663.485) (173.984) 488.176 655.357 5.470.827 7.841.499 1.067.640 5.644.811 7.353.323 412.283

<sup>(\*)</sup> As of 31 December 2017, total loans amount consists foreign indexed loans amounting to TL 1.131.477 (31 December 2016: TL 1.485.916) and there is no foreign currency factoring receivables (31 December 2016: None).

<sup>(\*\*)</sup> As of 31 December 2017, other assets do not consist of prepaid expenses amounting to TL 432 (31 December 2016: 47 TL)

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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#### IV. **EXPLANATIONS ON CURRENCY RISK (Continued)**

As of 31 December 2017 and 31 December 2016, if Bank's foreign currency position had depreciated by 10% against TL with all other variables held constant, the changes in profit before tax and equity mainly as a result of foreign exchange losses are disclosed as following:

		Current Period 31 December 2017		iod r 2016	
	Income Statement	Equity (*)	Income Statement	Equity (*)	
USD	29.735	29.735	(18.772)	(18.772)	
Euro	(18.979)	(18.979)	(9.981)	(9.981)	
Other	1.333	1.333	(813)	(813)	
Total	12.089	12.089	(29.566)	(29.566)	

<sup>(\*)</sup> The effect of equity also includes the effect of income statement.

As of 31 December 2017 and 31 December 2016, as a result of 10% appreciation of TL currency against other foreign currencies with all other variables held constant, the changes in the assets and liabilities have occurred in accordance with the table above but effects will be reverse.

#### V. EXPLANATIONS ON INTEREST RATE RISK

There is a short term interest sensitivity gap at the balance sheet of the Bank due to a structural risk of the banking sector; obligation of funding of long-term assets with short-term deposits. Derivative financial instruments are used to mitigate possible interest rate risk of interest sensitive assets and liabilities. Interest rate futures and interest rate swap transactions are performed to reduce the balance sheet and off-balance sheet interest rate risk.

The Bank managed interest rate and prepayment risks of mortgages and other long-term loans with derivative financial instruments efficiently taking into consideration cost-benefit analysis and reduced the risk against to the fluctuations in global and local markets.

### Interest rate sensitivity of assets, liabilities and off-balance sheet items (Based on repricing dates):

	Up to 1	1-3	3 - 12	1 - 5	5 Years	Non- Interest	
Current Period - 31 December 2017	Month	Months	Months	Years	and Over	Bearing	Total
Assets							
Cash Equivalents (Cash in Vault, Foreign							
Currency Cash.							
Money in Transit, Cheques Purchased) and							
Balances with the Central Bank of the							
Republic of Turkey	2.720.612	-	-	-	-	1.182.843	3.903.455
Banks	333.628	-	-	-	-	10.305	343.933
Financial Assets at Fair Value Through							
Profit or Loss (Net)	154.548	257.648	250.355	263.907	14.755	5.420	946.633
Interbank Money Market Placements	1.794.965		<del>-</del>		<del>-</del>		1.794.965
Financial Assets Available-for-Sale (Net)	<del>-</del>	605.364	262.257	414.529	66.915	13.099	1.362.164
Loans (*)	6.949.929	1.530.381	2.442.178	3.635.034	773.511	275.784	15.606.817
Investments Held-to-Maturity (Net)	0.105	-	- 15	162.666	-	407.000	-
Other Assets	9.195		15	163.666	-	497.080	669.956
Total Assets	11.962.877	2.393.393	2.954.805	4.477.136	855.181	1.984.531	24.627.923
Liabilities							
Bank Deposits	1.451.801	_	_	_	_	57.602	1.509.403
Other Deposits	10.791.276	1.277.473	158.725	47	_	2.632.791	14.860.312
Funds from Interbank Money Market	-	-	-	-	-	-	-
Miscellaneous Payables	254.313	4.875	3.873	370	-	-	263.431
Issued Marketable Securities (Net)	-	-	-	-	-	-	-
Funds Borrowed	2.047.848	758.296	211.122	607.498	-	80.013	3.704.777
Other Liabilities (**)	157.482	185.466	222.611	664.916	-	3.059.525	4.290.000
Total Liabilities	14.702.720	2.226.110	596.331	1.272.831	-	5.829.931	24.627.923
Balance Sheet Long Position	(2.720.042)	167.283	2.358.474	3.204.305	855.181	(2.045.400)	6.585.243
Balance Sheet Short Position	(2.739.843)	-	24.040	-	-	(3.845.400)	(6.585.243)
Off Balance Sheet Long Position	18	(144 214)	34.049	(2 (72)	-	-	34.067
Off Balance Sheet Short Position		(144.214)		(3.673)			(147.887)
Total Position	(2.739.825)	23.069	2.392.523	3.200.632	855.181	(3.845.400)	(113.820)

Loans consist of factoring transactions amounting to TL 394.213 (31 December 2016 TL 476.308). Shareholders' equity is presented under "Other Liabilities" item in "Non-Interest Bearing".

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### V. EXPLANATIONS ON INTEREST RATE RISK (Continued)

	<b>T</b> T 4 1	1 2			F 37	Non-	
Prior Period - 31 December 2016	Up to 1 Month	1 - 3 Months	3 - 12 Months	1 - 5 Years	5 Years and Over	Interest Bearing	Total
Assets							
Cash Equivalents (Cash in Vault, Foreign							
Currency Cash, Money in Transit,							
Cheques Purchased) and Balances with							
the Central Bank of the Republic of						525 001	1 7 50 020
Turkey	1.233.919	-	-	-	-	535.001	1.768.920
Banks	767.006	-	-	-	-	152.881	919.887
Financial Assets at Fair Value Through	1.12.025	25.205	245 500	201 701	- can	0.405	050 550
Profit or Loss (Net)	142.037	276.297	345.609	201.784	5.638	8.407	979.772
Interbank Money Market Placements	4.372.998	-		-		-	4.372.998
Financial Assets Available-for-Sale (Net)	-	320.306	397.132	530.243	8.788	6.660	1.263.129
Loans (*)	6.113.996	690.428	2.251.159	4.262.436	863.406	449.628	14.631.053
Investments Held-to-Maturity (Net)	-	-	-		-	252055	400 555
Other Assets	41.045	28.409	-	2.136	-	362.067	433.657
Total Assets	12.671.001	1.315.440	2.993.900	4.996.599	877.832	1.514.644	24.369.416
Liabilities							
Bank Deposits	44.488	_	_	_	_	123.171	167.659
Other Deposits	10.514.105	1.174.485	190.529	256			14.982.361
Funds from Interbank Money Market	531.938	1.174.405	170.327	230		5.102.700	531.938
Miscellaneous Payables	331.730	_		_		342.363	342,363
Issued Marketable Securities (Net)		_		_		542.505	342.303
Funds Borrowed	2.514.000	1.593.155	3.516	211.121		3.171	4.324.963
Other Liabilities (**)	78.125	142.145	269.401	785.884	546	2.744.031	4.020.132
Total Liabilities	13.682.656	2.909.785	463.446	997.261	546	6.315.722	
Balance Sheet Long Position	-	_	2.530.454	3.999.338	877.286	-	7.407.078
Balance Sheet Short Position	(1.011.655)	(1.594.345)	-	-	-	(4.801.078)	(7.407.078)
Off Balance Sheet Long Position	107.330	190.020	68.378	-	_	_	365.728
Off Balance Sheet Short Position	-	-	-	(9.500)	_	-	(9.500)
Total Position	(904.325)	(1.404.325)	2.598.832	3.989.838	877.286	(4.801.078)	356.228

<sup>(\*)</sup> Loans consist of factoring receivables amounting to TL 476.308.

### b. Effective average interest rates for monetary financial instruments:

Current Period – 31 December 2017	Euro	USD	Yen	TL
Assets				
Cash Equivalents (Cash in Vault, Foreign				
Currency Cash, Money in Transit, Cheques				
Purchased) and Balances with the Central Bank				
of the Republic of Turkey	-	-	-	12,75
Banks	-	0,95	-	19,12
Financial Assets at Fair Value Through Profit or				
Loss (Net)	4,47	6,65	-	5,96
Interbank Money Market Placements	-	1,55	-	12,74
Financial Assets Available-for-Sale (Net)	-	-	-	8,44
Loans	3,78	4,61	-	12,39
Liabilities				
Bank Deposits	-	1,50	-	8,10
Other Deposits	1,41	2,49	2,27	11,31
Funds From Interbank Money Market	-	-	-	-
Funds Borrowed	-	4,58	-	14,01

<sup>(\*\*)</sup> Shareholders' equity is presented under "Other Liabilities" item in "Non- Interest Bearing".

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### V. EXPLANATIONS ON INTEREST RATE RISK (Continued)

Prior Period - 31 December 2016	Euro	USD	Yen	TL
Assets				
Cash Equivalents (Cash in Vault, Foreign Currency Cash,				
Money in Transit, Cheques Purchased) and Balances with				
the Central Bank of the Republic of Turkey	-	0,75	-	3,31
Banks	=	1,07	=	-
Financial Assets at Fair Value Through Profit or Loss (Net)	5,16	7,21	-	6,38
Interbank Money Market Placements	-	0,81	-	-
Financial Assets Available-for-Sale (Net)	=	-	=	9,29
Loans	3,93	4,47	-	15,04
Liabilities				
Bank Deposits	-	-	-	3,94
Other Deposits	1,45	1,67	1,40	9,50
Funds From Interbank Money Market	-	-	-	8,14
Funds Borrowed	4,50	4,10	-	16,40

### c. Interest rate risk on banking book:

## (i) Nature of interest rate risk resulted from banking book, major assumptions including also assumption on early repayment of loans and movements in deposits other than term deposits and frequency of measuring interest rate risk

The interest rate risk resulted from banking book is measured legally as per the "Regulation on Measurement and Evaluation of Interest Rate Risk Resulted from Banking Book as per Standard Shock Method" published in the Official Gazette no.28034 dated 23 August 2011, and the legal limit as per this measurement is monitored and reported monthly. The capital level is maintained considering the interest rate risk resulted from the banking book.

In addition to, interest rate gap analysis on asset and liability items that are sensitive interest rate that to be behavioural approach with internal method, net interest margin stress test and economic value of capital analysis are performed and evaluated at ALCO and Market Risk Committee. That internal methods, balance sheet items such as prepayment risk of mortgage risk, demand deposit that not contain specific maturity in terms of interest rate risk, credit cards, overdraft account and free capital are assessed process of behavioural approach and analysed interest rate risk according to it.

Interest rate risk arising from banking book is managed with risk reduction according to determined internal limits and hedging transactions by Board of Directors.

## (ii) Economic value differences resulted from interest rate instabilities calculated according to Regulation on Measurement and Evaluation of Interest Rate Risk Resulted from Bank's Banking Book as per Standard Shock Method

31 December 2017	Shocks Applied (+/- x basis point)	Gains / Losses	Gains / Equity - Losses / Equity
	( · · · · · · · · · · · · · · · · · · ·		
Type of Currency			
1. TRY	500	(204.332)	(5,71)%
2. TRY	(400)	198.240	5,54%
3. EURO	200	(61.719)	(1,72)%
4. EURO	(200)	10.642	0,30%
5. USD	200	(12.644)	(0,35)%
6. USD	(200)	18.240	0,51%
Total (of negative shocks)		227.122	6,34%
Total (of positive shocks)		(278.695)	(7,78)%

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### V. EXPLANATIONS ON INTEREST RATE RISK (Continued)

31 December 2016	Shocks Applied (+/- x basis point)	Gains / Losses	Gains / Equity - Losses / Equity
	(1) 12 (data position)		
Type of Currency			
1. TRY	500	(222.941)	(5,25)%
2. TRY	(400)	223.028	5,25%
3. EURO	200	(50.356)	(1,19)%
4. EURO	(200)	(4.681)	(0,11)%
5. USD	200	(55.985)	(1,32)%
6. USD	(200)	55.015	1,30%
Total (of negative shocks)		273.362	6,44%
Total (of positive shocks)		(329.282)	(7,75)%

### VI. EXPLANATIONS ON POSITION RISK OF EQUITY SECURITIES IN BANKING BOOK

- a. Position risk of equity securities in banking book
  - (i) Comparison of carrying, fair and market values of equity shares

The Bank's equity securities which are not publicly traded are booked as their cost value, if calculation of fair value cannot be determined properly.

(ii) Realised gains/losses, unrealised gains/losses on revaluation surpluses from equity securities and amounts included in core and supplementary capitals

None.

### VII. EXPLANATIONS ON LIQUIDITY RISK

Information about the liquidity risk management including factors such as risk capacity of the bank, responsibilities and the structure of liquidity risk management, reporting of the liquidity risk within the Bank and providing communication with Board of Directors and line of businesses in terms of liquidity risk strategy, policy and applications:

The Bank has adopted principle of funding the liquidity and funding management of the Bank with stable funding instruments. Funds required must be available even under stressed conditions particular to the Bank and the Market

The Bank's short term liquidity is managed by the Balance Sheet Management which is associated to the treasury function and the management of liquidity and funding risks of the banking portfolio is conducted by Assets and Liabilities and Capital Management Unit (ALCM) operating under Finance department, within the framework of risk policies and risk appetite approved by Board of Directors. Board of Directors determines risk appetite and internal risk limits of liquidity. In terms of the approving risk appetite, inherent liquidity limits, and considering Bank's strategy and market conditions, Assets and Liabilities Committee (ALCO) is the decision making body regarding balance sheet management, identification and efficiency of funding sources, and determination of potential risks. The Asset-Liability Management Committee is responsible for preparing middle and long term liquidity strategies.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### VII. EXPLANATIONS ON LIQUIDITY RISK (Continued)

Strategic funding plan forms up the primary basis of the liquidity and funding risk management, updated at least in annual basis and formed up within the scope of risk appetite. According to the strategic funding plan approved by ALCO, actions are considered in order to provide the most cost-efficient, diversified and stable funding resources in terms of maturity, currency and funding resource to monitor and evaluate balance sheet movements and projections and the current status of the balance sheet by ALCM.

In addition, current and planned liquidity positions of bank is tracked at tactical ALCO meetings with the participation of business representatives at least on weekly basis and business line representatives are informed if necessary actions are to be taken. The aim of these meetings is to ensure prevention of negative net cash flow of the bank liquidity and prevention exceeding limits by comparing the current situation regarding to the balance sheet structure of business line with the approved limit usage of strategic funding plans and liquidity.

## Information regarding functioning of liquidity management and the extent of centralization in funding strategy amid the Bank and its subsidiaries:

All subsidiaries of the controlling shareholder of the Bank plan and manage their liquidity within the limits of their risk appetite and internal limits.

## The information about the Bank's funding strategy including policies on diversification of its sources and tenor of funding:

Liquidity and funding management of the Bank adopts funding illiquid assets with stable funding instruments and funds in the need of to be always available as a principle. Stable funding instruments consist of stable deposit and long term non-deposit debt instruments. Within this context, liquidity and funding management is primarily based on the stability of Banks' deposit base and considers total stable deposits as primary measurement. Deposits of retail banking customers is the primary component of funding management because they are more stable and cost-efficient compared to other line of businesses. Moreover, other debt instruments with maturities of medium and long term are also used because of diversifying and balancing funding base in terms of maturity, currency, fund resource and cost; and because their average deposit maturity is less compared to the assets.

## Information on liquidity management based on currency which consists of a minimum of 5% of the Bank's total liabilities:

Almost all of Banks' total liabilities are in TL, USD and EUR. Liabilities in TL are generally consists of deposits, repurchase agreements and Shareholder's Equity. Liabilities in FC consists of deposits in FC and other debt instruments in FC.

Consolidated liquidity measurement of the Banks' total liquidity and selected currencies for short and long terms is planned within the context of strategic funding plan. The FC and total internal risk limits approvals of Board of Directors is available.

### Information on liquidity risk mitigation techniques:

Internal liquidity limits above legal limits and liquidity buffer is used in order to lower liquidity risk. Funding resources are diversified as much as possible by planning cash inflows and outflows within the context of strategic funding plan. Therefore, effective management of concentrations is ensured in terms of maturity, currency and funding resources. The Bank also uses derivative transactions in order to lower liquidity risks.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### VII. EXPLANATIONS ON LIQUIDITY RISK (Continued)

### **Explanation of the usage of stress test:**

Along with the legal liquidity risk calculations and restrictions, in terms of liquidity management, stress tests and scenario analyses are performed in accordance with the international liquidity management policies of the HSBC. In these scenarios, liquidity crisis scenarios of the Bank and macro liquidity crisis scenarios are evaluated and triggering factors of liquidity risk and prewarning signals are tracked. Analyses and results of the liquidity risk are tracked in tactical ALCO meetings weekly and in ALCO-Market Risk Committees monthly.

### General Information on liquidity emergency and contingency plans:

Liquidity Emergency and Contingency Plan is approved by the BoD and ALCO and renewed on yearly basis. The plan contains detailed analyses and information about the actions to be taken in crisis management and employees responsible for the process, liquidity Access resources, liquidity situation of the Bank, early warning indicators within graded liquidity crisis scenarios.

### a. Liquidity coverage rate:

## The change in matters that impact liquidity coverage rate and units that are used for the calculation of the ratio:

Liquidity coverage rate is calculated by dividing high quality liquid assets that Bank owns to net cash outflows with maturity of 1 month. Reserve requirements kept by CBRT, reverse repurchase agreements, securities that are not subject to repurchase/collateral held for providing liquidity, corporate and bank deposits that may cause high cash outflows, borrowings that are became due and receivables from banks form the most important components which affect the results of liquidity coverage rate due to the liquidity of the assets, having high volume in net cash outflows and having high rate of consideration. The ratio may fluctuate periodically due to reasons listed below;

- Changes in reserve requirements because of using FC reserve option in reserve requirement accounts kept by CBRT.
- Transfer of the short-term liquidity to Money markets instead of debt instruments issued by CBRT based on market conditions.
- Fluctuations of bank and corporate deposits that are highly considered in fund resources.
- Fluctuations that may occur due to the aging of borrowings.
- Less than 1 month remaining maturity of cash inflows/outflows resulted specifically from FC derivative transactions.

### Explanation regarding the components of high quality liquid assets:

High quality liquid assets consists of cash, effective depot, cheques purchased, time and demand deposit by CBRT, reverse repurchase transactions and securities that are not subject to repurchase/collateral for providing liquidity.

### Components density of fund resources in all funds:

The Bank's founding sources are consisted of real person and retail deposit, corporate bank deposits, repurchase agreements and borrowings. Deposits that are used for funding consists 66% of total liabilities.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### VII. EXPLANATIONS ON LIQUIDITY RISK (Continued)

### Information about cash outflows resulted from derivative transactions and transactions that are likely to be collateralized:

Cash outflows resulted from derivative transactions are taken into account of liquidity coverage rate calculation by considering TL and FC net cash flows with 30-days maturity. Net cash flows resulted from derivative transactions have minimal effect on total liquidity coverage rate. However, as a result of shifts in derivative volumes due to FC derivatives used in the management of cash flows and incoming maturities of derivative transactions, periodic fluctuations on FC liquidity coverage rate may occur.

## Concentration limits of collaterals in terms of fund resources based on counterparty and products:

Within the context of strategic funding plan, cash inflows and outflows are planned and effective management of concentration of fund resources in terms of maturity, currency and fund resource is projected. In the context, customer-based deposit concentrations, limits and usages set up for the counterparties in borrowings and maturity-based distribution of non-deposit borrowings are tracked and reported to ALCO every month periodically.

	Total value to which the cratio is not applied		Total value to which the consideration ratio is applied (*)		
Current Period - 31.12.2017	TL+FC	FC	TL+FC	FC	
HIGH QUALITY LIQUID ASSETS					
High Quality Liquid Assets			3.238.898	2.117.456	
Cash Outflows					
Real person and retail deposits	10.735.706	7.269.620	921.109	665.457	
Stable deposits	3.075.677	1.230.109	153.784	61.505	
Less stable deposits	7.660.029	6.039.511	767.325	603.952	
Unsecured debts other than real person and retail					
deposits	4.145.658	5.164.060	2.090.229	2.283.588	
Operational deposits	151.855	-	7.593	_	
Non-operational deposits	494.431	300.875	355.952	194.725	
Other unsecured debts	3.499.372	4.863.185	1.726.684	2.088.863	
Secured debts	_	-	-	_	
Other cash outflows	588.605	2.246.389	588.605	2.814.776	
Derivative liabilities and collateral completion					
liabilities	588.605	2.246.389	588.605	2.814.776	
Debts related to the structured financial products	-	-	-	-	
Payment commitments for debts to financial					
markets and other off-the-balance sheet liabilities	_	_	-	_	
Other off-the-balance sheet and revocable (without					
contingency) liabilities and other contractual					
liabilities	6.265.265	356.319	664.462	117.094	
Other irrevocable or revocable (based on conditions)					
off-the balance sheet debts	-	-	-	-	
TOTAL CASH OUTFLOWS			4.264.405	5.880.914	
Cash inflows					
Secured receivables					
Unsecured receivables	5.881.016	929.818	4.256.637	831.589	
Other cash inflows	192.152	7.848.991	192.151	7.848.990	
Other cash innows	192.132	7.040.991	192.131	7.040.990	
TOTAL CASH INFLOWS	6.073.168	8.778.809	4.448.788	8.680.579	
MOTELL WASHINGTON ON A VIEW A VOLUM					
TOTAL HIGH QUALITY LIQUID					
ASSETS INVENTORY			3.238.898	2.117.456	
TOTAL NET CASH OUTFLOWS			1.066.101	1.470.229	
			202.01		
LIQUIDITY COVERAGE RATIO (%)			303,81	144,02	

<sup>(\*)</sup> Simple arithmetic average for last 3 months is calculated for items of the table which are calculated by weekly simple arithmetic averages.

Table below represents lowest, highest and average liquidity coverage rates for the last three month period of 2017.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS ON LIQUIDITY RISK (Continued)

	<b>Current Period - 31.12.2017</b>			
	TL+FC	FC		
Highest (%)	360,54	212,61		
Date	25.12.2017	13.11.2017		
Lowest (%)	259,69	95,19		
Date	02.10.2017	02.10.2017		
Average (%)	303,81	144,02		

	Total value to wh		Total value to which the consideration ratio is applied (*)			
	consideration ratio is not applied (*)					
Prior Period – 31.12.2016	TL+FC	FC	TL+FC	FC		
HIGH QUALITY LIQUID ASSETS						
High Quality Liquid Assets			4.744.678	2.405.799		
Cash Outflows						
Real person and retail deposits	11.243.309	6.356.303	909.105	557.065		
Stable deposits	4.304.520	1.571.316	215.226	78.566		
Less stable deposits	6.938.789	4.784.987	693.879	478.499		
Unsecured debts other than real person and						
retail deposits	6.053.621	2.951.921	3.776.813	1.675.952		
Operational deposits	87.153	-	4.358	-		
Non-operational deposits	1.887.949	896.778	1.700.554	773.454		
Other unsecured debts	4.078.519	2.055.143	2.071.901	902.498		
Secured debts	-	-	-	-		
Other cash outflows	43.917	1.869.809	43.917	1.869.809		
Derivative liabilities and collateral						
completion liabilities	43.917	1.869.809	43.917	1.869.809		
Debts related to the structured financial						
products Payment commitments for debts to financial	-	-	-	-		
markets and other off-the-balance sheet						
liabilities	_	_	_	_		
Other off-the-balance sheet and revocable						
(without contingency) liabilities and other						
contractual liabilities	6.495.663	422.034	324.783	21.102		
Other irrevocable or revocable (based on						
conditions) off-the balance sheet debts	892.245	3.858	267.674	1.158		
TOTAL CASH OUTFLOWS			5.322.291	4.125.085		
Cash inflows						
Secured receivables	-	-	-	-		
Unsecured receivables	6.796.816	4.617.483	5.688.954	4.496.029		
Other cash inflows	234.374	2.309.554	234.374	2.309.554		
TOTAL CASH INFLOWS	7.031.190	6.927.037	5.923.328	6.805.583		
			Value	s to which the		
			upper li	imit is applied		
TOTAL HIGH QUALITY LIQUID			**			
ASSETS INVENTORY			4.744.678	2.405.799		
TOTAL NET CASH OUTFLOWS			1.330.573	1.031.271		
LIQUIDITY COVERAGE RATIO (%)			356,59	233,28		

<sup>(\*)</sup> Simple arithmetic average for last 3 months is calculated for items of the table which are calculated by weekly simple arithmetic averages.

Table below represents lowest, highest and average liquidity coverage rates for the last three month period of 2016.

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### NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS **AT 31 DECEMBER 2017**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. **EXPLANATIONS ON LIQUIDITY RISK (Continued)**

	Prior Period - 31.12.201	6
	TL+FC	FC
Highest (%)	318,78	435,68
Date	12.12.2016	05.12.2016
Lowest (%)	219,80	115,68
Date	31.10.2016	07.11.2016
Average (%)	356,59	233,28

### b. Breakdown of assets and liabilities according to their outstanding maturities:

Current Period - 31 December 2017 Assets		Up to 1	1 - 3	3 - 12	1 - 5	5 Years		
	Demand	Month	Months	Months	Years	and Over	Unallocated	Total
Cash Equivalents (Cash in Vault,								
Foreign Currency Cash, Money in								
Transit, Cheques Purchased) and								
Balances with the CBRT	1.182.843	2.720.612	-	-	-	-	_	3.903.455
Banks	10.305	333.628	-	-	-	-	-	343.933
Financial Assets at Fair Value through								
Profit or Loss (Net)	5.420	118.602	62.418	206.453	510.407	43.333	_	946.633
Interbank Money Market Placements	_	1.794.965	-	-	_	-	_	1.794.965
Financial Assets Available-for-Sale								
(Net)	_	_	605.364	262.257	414.529	66.915	13.099	1.362.164
Loans (*)	_	5.169.502	3.113.035	2.623.704	3.648.228	776.566	275.782	15.606.817
Investments Held-to-maturity (Net)	_	-	-		-	-		-
Other Assets (**)	_	9.195	_	15	163.666	_	497.080	669.956
Total Assets	1.198.568	10.146.504	3.780.817	3.092.429	4.736.830	886.814	785.961	24.627.923
Total Assets	1.170.500	10.140.504	3.700.017	3.072.427	4.730.030	000.014	705.701	24.027.723
Liabilities								
Bank Deposits	57.602	1.451.801	_	_	_	_	_	1.509.403
Other Deposits	2.632.791	10.791.276	1.277.473	158.725	47	_	_	14.860.312
Funds from Interbank Money Market	2.032.771	10.771.270	1.2//.4/5	130.723		_		14.000.312
Miscellaneous Payables	_	254.313	4.875	3.873	370	_	_	263.431
Issued Marketable Securities (Net)	-	234.313	4.073	3.073	370	-	-	203.431
Funds Borrowed	80.013	_	284.339	211.123	2.029.252	1.100.050	-	3.704.777
Other Liabilities (***)	80.013	125.294	139.436	422.292	526.573	16.880	3.059.525	4.290.000
Total Liabilities	2.770.406	12.622.684			2.556.242		3.059.525	
Total Liabilities	2.770.400	12.022.064	1.706.123	796.013	2.550.242	1.116.930	3.039.323	24.627.923
Net Liquidity Excess/Gap	(1.571.838)	(2.476.180)	2.074.694	2.296.416	2.180.588	(230 116)	(2.273.564)	_
Net Elquidity Excess/Gap	(1.571.050)	(2.470.100)	2.074.024	2.270.410	2.100.500	(230.110)	(2.273.304)	
Net Off-Balance Sheet Position	_	8.410	(143.013)	10.717	(4.657)	_	_	(128.543)
Net OII-Dalance Sheet Fosition		0.410	(143.013)	10.717	(4.037)			(120.343)
Receivables from Derivative Financial								
Instruments		19.664.075	6.535.673	5.460.951	4.252.471			35.913.170
	-	19.004.073	0.333.073	3.400.931	4.232.471	-	-	33.913.170
Debts from Derivative Financial Instruments		10 655 665	C C70 C0C	5 450 224	4 257 120			26 041 712
Non-Cash Loans	993.987	19.655.665 144.032	6.678.686 308.679	5.450.234	4.257.128	5.614	-	36.041.713
Non-Cash Loans	993.987	144.032	308.079	834.106	510.889	5.614		2.797.307
Prior Period - 31 December 2016								
	479.515	11.154.590	2.927.485	3.015.018	5.117.784	907.428	767.596	24.369.416
Total Assets	3.229.328	11.375.562	1.366.154	820.965	2.823.727	2.009.649	2.744.031	24.369.416
Total Assets Total Liabilities								
	(2.749.813)	(220.972)	1.561.331	2.194.053	2.294.057	(1.102.221)	(1.976.435)	-
Total Liabilities	(2.749.813)	(220.972)	1.561.331	2.194.053	2.294.057	(1.102.221)	(1.976.435)	<u> </u>
Total Liabilities  Net Liquidity Gap  Net Off-Balance Sheet Position	(2.749.813)	(220.972) 46.809	1.561.331 31.092	2.194.053 171.498	2.294.057	(1.102.221)	(1.976.435)	409.707
Total Liabilities  Net Liquidity Gap	(2.749.813)					(1.102.221)		409.707
Total Liabilities  Net Liquidity Gap  Net Off-Balance Sheet Position	(2.749.813)					(1.102.221)		409.707
Total Liabilities  Net Liquidity Gap  Net Off-Balance Sheet Position Receivables from Derivative Financial	(2.749.813)	46.809	31.092	171.498	160.308	(1.102.221) -	-	
Total Liabilities  Net Liquidity Gap  Net Off-Balance Sheet Position  Receivables from Derivative Financial Instruments	(2.749.813)	46.809	31.092	171.498	160.308	(1.102.221) - -	-	
Net Coff-Balance Sheet Position Receivables from Derivative Financial Instruments Debts from Derivative Financial	(2.749.813) - - - 926.860	<b>46.809</b> 5.384.002	<b>31.092</b> 3.654.131	<b>171.498</b> 6.126.558	<b>160.308</b> 3.550.187	(1.102.221)	-	18.714.878

Assets that are necessary for banking activities and that cannot be liquidated in the short-term, such as fixed and intangible assets, investments, subsidiaries, stationery, pre-paid expenses and non-performing loans, are classified in this column.

(\*\*\*) Shareholders' Equity is presented under "Other Liabilities" item in the "Unallocated" column.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS ON LIQUIDITY RISK (Continued)

### c. Breakdown of liabilities according to their remaining contractual maturities

		Up to 1		3 - 12		5 Years	
Current Period - 31 December 2017	Demand	Month	1 - 3 Months	Months	1 - 5 Years	and Over	Total
Bank Deposits	57.602	1.485.350	-	-	-	-	1.542.952
Other Deposits	2.632.791	10.848.234	1.284.161	161.704	48	-	14.926.938
Funds Provided Under Repurchase Agreements	-	-	-	-	-	-	-
Borrowings	80.013	-	285.462	200.123	2.188.835	1.563.603	4.318.036
Total	2.770.406	12.333.584	1.569.623	361.827	2.188.883	1.563.603	20.787.926
		Up to 1		3 - 12		5 Years	
Prior Period - 31 December 2016	Demand		1 - 3 Months	3 - 12 Months	1 - 5 Years	5 Years and Over	Total
Prior Period - 31 December 2016 Bank Deposits	<b>Demand</b> 123.171		1 - 3 Months		1 - 5 Years		<b>Total</b> 167.731
		Month	1 - 3 Months - 1.182.043		1 - 5 Years - 271		
Bank Deposits	123.171	Month 44.560	-	Months	-	and Over	167.731
Bank Deposits Other Deposits	123.171 3.102.986	Month 44.560 10.574.882	1.182.043	Months	-	and Over	167.731 15.053.933

### d. Information on securitisation positions:

None.

### e. Breakdown of derivative instruments according to their remaining contractual maturities:

Current Period - 31 December	Up to 1	1235 0	2.1237 4	4 = 37	5 Years	<b>5</b> 7.4.1
2017	Month	1-3 Months	3-12 Months	1-5 Years	and Over	Total
Foreign exchange derivatives:						
- Inflow	19.780.620	6.597.671	5.655.714	4.493.180		36.527.185
- Outflow	19.774.450	6.817.835	5.643.082	4.484.962	-	36.720.329
Interest rate derivatives:	19.774.430	0.817.833	3.043.062	4.464.902	-	30.720.329
		220	260	41.040	27.074	70.604
- Inflow	-	320	368	41.942	27.974	70.604
- Outflow	-	287	350	35.317	16.880	52.834
Total Inflorm	10 500 (20	< FOR 001	5 (5 ( 002	4 525 122	25.054	2 < 505 500
Total Inflow	19.780.620	6.597.991	5.656.082	4.535.122	27.974	36.597.789
Total Outflow	19.774.450	6.818.122	5.643.432	4.520,279	16.880	36.773.163
Total Outnow	17.774.430	0.010.122	3.043.432	4.520.217	10.000	30.773.103
	Up to 1				5 Years	
Prior Period - 31 December 2016	Month	1-3 Months	3-12 Months	1-5 Years	and Over	Total
Foreign exchange derivatives:						
- Inflow	5.473.843	3.754.913	6.465.219	3.913.353	-	19.607.328
- Outflow	5.394.478	3.743.249	6.178.389	3.586.016	-	18.902.132
Interest rate derivatives:						
- Inflow	53	753	2.101	41.437	34.450	78.794
- Outflow	-	526	2.104	36.263	25.695	64.588
Total Inflow	5.473.896	3.755.666	6.467.320	3.954.790	34.450	19.686.122
Total Outflow	5.394.478	3.743.775	6.180.493	3.622.279	25.695	18.966.720

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VIII. EXPLANATIONS ON LEVERAGE RATIO

Below is the table on leverage ratio according to the Guideline of the Measuring and Evaluating Banks' Leverage Rate, published in the Official Gazette no.28812 and dated 5 November 2013.

	Current Period 31.12.2017 (*)	Prior Period 31.12.2016 (*)
Assets On the Balance Sheet		
Assets on the balance sheet (excluding derivative financial instruments		
and loan derivatives, including collaterals)	25 401 205	22 027 246
, ,	25.491.205	23.927.346
(Assets deducted from core capital)	(160.606)	(133.576)
Total risk amount for assets on the balance sheet	25.330.599	23.793.770
Derivative Financial Instruments and Loan Derivatives		
Renewal cost of derivative financial instruments and loan derivatives	930.529	875.210
Potential credit risk amount of derivative financial instruments and loan	700.027	0,0,210
derivatives	485.326	380.549
Total risk amount of derivative financial instruments and loan derivatives	1.415.855	1.255.759
Financing Transactions With Securities Or Goods Warranties		
Risk amount of financial transactions with securities or goods warranties		
(excluding those in the balance sheet)	66.530	69.590
Risk amount arising from intermediated transactions	-	-
Total risk amount of financing transactions with securities or goods		
warranties	66.530	69.590
Off-the-Balance Sheet Transactions		
Gross nominal amount of the off-the-balance sheet transactions	17.768.672	24.613.308
Adjustment amount arising from multiplying by the credit conversion rate	-	-
Total risk amount for off-the-balance sheet transactions	17.768.672	24.613.308
Capital and Total Risk	2 270 726	2 220 022
Core capital Total risk amount	2.278.736 44.581.656	2.238.933 49.732.427
Total fisk amount	44.361.030	47.732.427
Leverage Ratio		
Leverage Ratio (%)	5,11	4,50

<sup>(\*)</sup> Table represents three month average amounts.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IX. EXPLANATIONS ON PRESENTATION OF FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE

### a. Explanations on calculation of financial assets and liabilities at their fair values:

The expected fair value of the demand deposits represents the amount to be paid upon request. The fair values of the overnight deposits and floating rate placements represent the carrying value. The expected fair value of the fixed rate deposits is determined by calculating the discounted cash flow using the market interest rates of similar liabilities and loans.

The estimated fair value of loans and borrowing with bank placements is determined by calculating the discounted cash flow using the current market rates for the loans with fixed rate. For the loans with floating interest rates, it is assumed that carrying value reflects the fair value.

Available-for-sale financial assets at fair value of shares of the bank, which they are traded in the market at the reporting date, calculated based on the determined closing prices. The fair value of the shares that not traded in the market is determined by its cost. Government debt securities classified as available-for-sale financial assets have been measured by fair value that are used price that on the market. Thus, there is no difference between their fair value and carrying value.

	Carryir	ıg Value	Fair Value		
	Current Period	Prior Period	Current Period	<b>Current Period</b>	
	31 December 2017	31 December 2016	31 December 2017 3	1 December 2016	
Financial Assets	19.107.879	21.187.067	19.139.490	21.098.660	
Interbank Money Market Placements	1.794.965	4.372.998	1.794.965	4.372.998	
Banks	343.933	919.887	343.933	919.887	
Financial Assets Available-for-Sale (Net)	1.362.164	1.263.129	1.362.164	1.263.129	
Investments Held-to-Maturity (Net)	-	-	-	-	
Loans (*)	15.606.817	14.631.053	15.638.428	14.542.646	
Financial Liabilities	20.337.923	19.817.346	20.513.370	19.860.895	
Bank Deposits	1.509.403	167.719	1.509.403	167.719	
Other Deposits	14.860.312	14.982.301	14.892.656	15.009.856	
Borrowings	3.704.777	4.324.963	3.847.880	4.340.957	
Securities Issued	-	-	-	-	
Miscellaneous Payables	263.431	342.363	263.431	342.363	

<sup>(\*)</sup> Includes the factoring receivables amounting to TL 394.213 (31 December 2016: TL 476.308).

### b. Explanations on fair value hierarchy:

Aforesaid classifications related to fair values are determined as follows;

- 1st level, amounts are valued by quoted market prices for assets and liabilities,
- 2nd level, directly or indirectly observable data for the assets and liabilities, other than quoted prices in the 1st level,
- 3rd level, data are not observable regarding to assets and liabilities.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## IX. EXPLANATIONS ON PRESENTATION OF FINANCIAL ASSETS AND LIABILITIES AT FAIR VALUE (Continued)

Current Period - 31 December 2017	1st Level	2nd Level	3rd Level	Total
Financial Assets at Fair Value Through Profit or Loss	253.014	693.619	-	946.633
- Government debt securities	253.014	-	-	253.014
- Share certificates	-	-	-	-
- Trading derivative financial assets	-	688.199	-	688.199
- Other securities	-	5.420	-	5.420
Hedging Derivative Financial Assets	-	-	-	-
Available for Sale Financial Assets	1.349.065	-	-	1.349.065
- Share certificates (*)	-	-	-	-
- Government debt securities	1.349.065	-	-	1.349.065
- Other marketable securities	-	-	-	
Total Assets	1.602.079	693.619	-	2.295.698
- Trading Derivative Financial Liabilities  Hedging Derivative Financial Liabilities	-	739.179	-	739.179
Total Liabilities	_	739.179	-	739.179

<sup>(\*)</sup> Unquoted share certificates amounting to TL 13.099 measured at cost in accordance with TAS 39, are not included.

Prior Period - 31 December 2016	1st Level	2nd Level	3rd Level	Total
Financial Assets at Fair Value Through Profit or Loss	63.557	916.215	-	979.772
- Government debt securities	63.557	-	-	63.557
- Share certificates	-	-	-	-
- Trading derivative financial assets	-	907.808	-	907.808
- Other securities	-	8.407		8.407
Hedging Derivative Financial Assets	-	69.454	-	69.454
Available for Sale Financial Assets	1.256.469	-	-	1.256.469
- Share Certificates (*)	-	-	-	-
- Government debt securities	1.256.469	-	-	1.256.469
- Other marketable securities	-	-	-	
Total Assets	1.320.026	985.669	-	2.305.695
- Trading Derivative Financial Liabilities	-	667.258	-	667.258
Hedging Derivative Financial Liabilities	-	-	-	_
Total Liabilities	-	667.258	-	667.258

<sup>(\*)</sup> Unquoted share certificates amounting to TL 6.660 measured at cost in accordance with TAS 39, are not included.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

## X. EXPLANATIONS REGARDING THE ACTIVITIES CARRIED OUT ON BEHALF AND ACCOUNT OF OTHER PARTIES

a. Transaction, Custody, Management and Consultancy Services of the Bank on behalf of Third Parties:

The Bank acts as an intermediary for purchases and sales of government securities on behalf and account of other persons, and provides custody services. The Bank, within special customer service, provides portfolio management and consultancy services to its customers.

b. Transactions with other financial institutions under fiduciary transaction agreements and financial services rendered to other financial institutions under the scope of fiduciary transactions and the effects of such services to the financial position of the Bank:

None.

### XI. EXPLANATIONS ON RISK MANAGEMENT

Notes and explanations in this section have been prepared in accordance with the Communiqué On Disclosures About Risk Management To Be Announced To Public By Banks that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016. According to Communiqué have to be presented on a quarterly basis. Due to usage of standard approach for the calculation of capital adequacy by the Bank, the following required tables have not been presented on 31 December 2017:

- RWA flow statements of CCR exposures under the Internal Model Method (IMM)
- RWA flow statements of credit risk exposures under IRB
- RWA flow statements of market risk exposures under an IMA

### a. Explanations on Risk Management and Risk Weighted Amount:

### 1. Bank's risk management approach

Ensuring risk management and efficiency is the Bank Board of Directors' responsibility. The Board of Directors writes and approves policies concerning risk management activities, periodically examines their implementation, and takes the necessary measures related to setting up and maintaining a risk management system within the body of the Bank in line with the local regulations.

The Board of Directors includes the risk management system in the management structure of the Bank in line with the regulations and procedures required by legislation. It also sets principles and procedures related to the system's administrative structure, recruiting personnel, and ensuring continuity. The Board of Directors examines the Bank's Executive Management Unit and Risk Management Unit evaluations of the risk management process, evaluates the reliability and adequacy of the risk management models, and takes the necessary actions. The Board of Directors determines and documents, in writing, the strategies, policies, and implementation methods for department systems, ensures effective implementation and continued use of the methods, ensures the coordination, and allocates the necessary resources. The Board of Directors is informed about the risks the Bank is subject to, as well as the methods for measuring and managing these risks. It determines in writing the policies and strategies concerning risk management, the level of risk the Bank can accept, methods of implementation generally and for each risk type, and identifies maximum risk limits for departments, managers, and staff. It approves the policies concerning taking, monitoring, managing, and reporting the risks that will drastically affect income and expenses by determining the risk appetite of the bank, approves changes in these policies, and supervises their implementation.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

The Board of Directors ensures executive management provides it with timely and reliable reports regarding the risks the bank faces, determines data management policies, identifies processes and establishes control mechanisms to ensure the systems perform effectively, and ensures the implementation of these processes.

The Board of Directors is liable to ensure the Internal Capital Adequacy Evaluation Process is set and implemented, and to fulfil the other responsibilities laid out in regulations. The Audit Committee, Risk Management Committee, Asset-Liability Management Committee, and other related committees carry out the supervision responsibility of the Board of Directors to ensure perpetual supervision.

The Audit Committee has been assigned by the Board of Directors to be the Internal Systems Supervisor for all departments with regard to internal systems. The Audit Committee checks the effectiveness and adequacy of the internal systems of the Bank on behalf of the Board of Directors, supervises how these internal systems, accounting systems, and reporting systems work within the framework of the Law and regulations, ensures the integrity of the generated data, and does the necessary pre-evaluation for the Board of Directors to enable them to choose independent audit companies and rating, valuation, and support service organizations. Moreover, it regularly monitors the operations of organizations that the Board of Directors chooses and signs contracts with, ensuring continuity and coordination of the internal audit operations of the partnerships subject to consolidation in line with legal regulations, and sets up communication channels that ensure internal systems staff can directly access them. The Audit Committee also recommends managers for these units to the Board of Directors, provides opinions when relieving these managers of duty, hears and evaluates the opinions and recommendations of executive management concerning internal systems, gives recommendations on the qualities required for personnel who will work in internal systems units, and evaluates the education levels and adequacy of the internal systems manager and personnel. It is in charge of and responsible for assessing the availability of the necessary equipment and methods to detect, evaluate, monitor, and control the risks the Bank carries, as well as for fulfilling other liabilities mentioned in regulations. The Audit Committee is responsible for setting an audit and control process that will ensure the adequacy and correctness of the Internal Capital Adequacy Evaluation Process and for monitoring the internal validation of the risk measurement methodology the Bank uses to assess the adequacy of the economic and/or legal capital. If the Bank does not have the expertise to validate the internal model, the Audit Committee approves and monitors support from an expert organization.

The Risk Management Committee is responsible for monitoring and managing all Bank risk. It focuses mainly on risk policies, risk appetite, and risk concentration. The main focus of the committee is to evaluate changes in the operations of the lines of business and in markets where the lines of business operate, to analyse the effects of risk, and to handle these risks related to the future. The committee is responsible for:

- providing instructions and solving problems concerning risk policies and risk management,
- evaluating the main potential and current risks in the changing business atmosphere and political environment,
- tracking and checking the management of important risks,
- ensuring an appropriate risk culture is in place.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

The Asset-Liability Committee's main responsibilities are:

- providing continuous guidance to set up a perpetually developing structure in line with estimated risk parameters and the Bank's performance objectives,
- monitoring asset-liability and capital management risk and determining its effects,
- providing a forum where matters concerning asset-liability management can be discussed,
- providing opportunities for teamwork between various lines of work,
- finalizing inter-unit matters such as transfer pricing and effective distribution of resources,
- reviewing fund sources and fund utilization areas,
- monitoring capital adequacy, ensuring capital management within legal and internal limits, and reviewing the Internal Capital Adequacy Evaluation Process and documents,
- determining the most likely scenarios in terms of asset-liability planning by monitoring external banking factors and reviewing emergency plans, and
- evaluating alternate scenarios including interest, pricing, and portfolio structure, and reviewing asset-liability and term structure distribution.

These committees are supported by sub-committees such as the Tactical Asset-Liability Committee, the Market Risk Committee, the Stress Test Observation Committee, and the Model Observation Committee.

The Risk Management Unit is made up of a unit manager, working independently of operational units, and adequate staff. Risk Management Unit works connected with Audit Committee (As of 16 February 2017, Risk Management Unit began reporting directly to the Audit Committee).

The Risk Management Unit is responsible for risk management operations, for which the framework is laid out in the guidelines published by the Board and other legislation, and specifically for ensuring good practices related to banking law, the Regulation on Internal Systems of Banks and the Internal Capital Adequacy Evaluation Process, the Capital Markets Law. The main duty of the Risk Management Unit is defining, evaluating, monitoring, reviewing, and reporting risk. The Risk Management Unit provides the necessary training and advisory services to all lines of work to increase risk management awareness and ensure effective implementation of the risk management framework throughout the bank. It reviews the adequacy of risk control evaluation efforts for all lines of work. It ensures that key indicators are reviewed to monitor the risk levels of high risk points and that risk-lowering action plans are prepared and tracked. It helps analyse losses and sets up the necessary monitoring and tracking mechanisms for lines of work to complete the required corrective actions on time. It provides opinions on new products and changes to current products and evaluates the effectiveness of the risk management for new products. It analyses risk control evaluation results, outcomes of actions, possible losses, and operational losses, and shares the related reports with the Risk Management Committee. The Risk Management Unit works in coordination with the Internal Audit Unit, responsible for evaluating audit during operational risk management, the Loan and Risk Unit, which has its own risk responsibility, and the Financial Control-Asset-Liability Unit and the Capital Management Unit, which are responsible for market risks.

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### **Stress Tests**

The Risk Management Unit and other relevant units carry out and report on stress tests. Stress test results are regularly reported to the Stress Test Observation Committee, the Bank's executive management, and the relevant top management by the Risk Management Unit and relevant units. Within the scope of stress tests, the Bank regularly applies sensitivity analyses and scenario analyses which cover market risk, exchange risk, liquidity risk, counterparty credit risk, concentration risk, country risk, operational risk, and interest rate risk for banking accounts. When necessary, additional stress tests can be carried out depending on market and economy conditions, portfolio changes, and legislation changes. Also, holistic stress tests are carried out for use in the Internal Capital Adequacy Evaluation Process.

### 2. Overview of Risk Weighted Amounts:

			Minimum Capital	
	Risk Weight	Requirements		
	Current Period 31 December 2017	Prior Period 31 December 2016	Current Period 31 December 2017	
Credit risk (excluding counterparty credit risk)				
(CCR)	15.828.491	15.911.886	1.266.279	
Standardised approach (SA)	15.828.491	15.911.886	1.266.279	
Internal rating-based (IRB) approach	-	-	-	
Counterparty credit risk	984.992	919.077	78.799	
Standardised approach for counterparty credit				
risk (SA-CCR)	984.992	919.077	78.799	
Internal model method (IMM)	-	-	-	
Equity position in banking book under basic risk				
weighting or internal rating-based	_	-	_	
Equity investments in funds – look-through				
approach	_	_	_	
Equity investments in funds – mandate-based				
approach	_	_	_	
Equity investments in funds – 1250% risk				
weighting approach	_	_	_	
Settlement risk	_	_	_	
Securitisation exposures in banking book	_	_	_	
IRB ratings-based approach (RBA)	_	_	_	
IRB supervisory formula approach (SFA)	_	_	_	
SA/simplified supervisory formula approach				
(SSFA)	_	_	_	
Market risk	579.350	739.075	46.348	
Standardised approach (SA)	579.350	739.075	46.348	
Internal model approaches (IMM)	377.550	-	10.5 10	
Operational risk	3.000.097	3.262.352	240.008	
Basic indicator approach	3.000.097	3.262.352	240.008	
Standardised approach	3.000.077	5.202.332	240.000	
Advanced measurement approach	_		_	
Amounts below the thresholds for deduction from	-	-	-	
capital (subject to 250% risk weight)	_	_	_	
Floor adjustment	-	-	-	
TOTAL	20.392.930	20.832.390	1.631.434	

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

- b. Linkages between financial statements and risk amounts
- 1. Differences and matching between accounting consolidation and legal consolidation

Carrying values of items in accordance with TAS					
Current Period 31 December 2017	Carrying Values in Financial Statements Prepared as per TAS (*)	Subject to Credit Risk	Subject to Counterparty Credit Risk	Subject to Market Risk	Not Subject to Capital Requirements or Subject to Deduction from Capital
Assets	Trepared as per Tris ( )	CI CUIT ILLIGIT	Orean rush	112411100 211011	to Deduction II offi cupitur
Cash and balances with the CBRT	3.903.455	3.903.455	_	_	-
Financial assets held for trading Financial assets at fair value through	946.633	-	688.199	946.633	-
profit or loss	-	_	_	_	-
Banks	343.933	343.933	_	_	-
Interbank Money market placements	1.794.965	-	1.794.965	_	-
Financial assets available for sale					
(net)	1.362.164	1.362.164	-	-	<del>.</del>
Loans and receivables	15.212.604	15.210.080	-	-	2.524
Factoring receivables	394.213	394.213	-	-	-
Investments held to maturity (net)	-	-	-	-	-
Associates (net)	<u>-</u>	<del>-</del>	-	-	-
Subsidiaries(net)	34.973	34.973	-	-	-
Joint ventures (net)	-	-	-	-	-
Lease receivables Derivative financial assets held for	-	-	-	-	-
risk management (net)	-	-	-	-	-
Tangible assets (net)	82.671	82.671	-	-	- 45.550
Intangible assets (net)	147.758	-	-	-	147.758
Investment property (net)	162.605	1.62.605	-	-	-
Tax asset Assets held for sale and assets of	163.605	163.605	-	-	-
discontinued operations (net)	1.690	1.690	_	_	_
Other assets	239.259	239.259	-	-	-
Total Assets	24.627.923	21.736.043	2.483.164	946.633	150.282
Liabilities					
Deposits	16.369.715	-	-	-	16.369.715
Derivative financial liabilities held for trading	739.179	_	739.179	739.179	739.179
C	2.604.727	_	137.117	137.117	2.604.727
Funds borrowed	2.004.727	-	-	-	2.004.727
Interbank money markets	-	_	-	-	-
Securities issued	-	-	-	-	-
Funds	262.421	-	-	-	262.421
Miscellaneous payables	263.431	-	-	-	263.431
Other external fundings payable	262.202	-	-	-	262.202
Factoring payables	-	-	-	-	-
Lease payables	-	-	-	-	-
Derivative financial liabilities held for					
risk management (net)	681.073	-	-	-	681.073
Provisions		-	-	-	
Tax liability Liabilities held for sale and liabilities	42.466	-	-	-	42.466
of discontinued operations (net)	_	_	_	_	_
Subordinated debt	1.100.050	_	_	_	1.100.050
Shareholders' Equity	2.565.080	_	_	_	2.565.080
			#30 1F0	F20 1F0	
Total Liabilities	24.627.923	-	739.179	739.179	24.627.923

<sup>(\*)</sup> Amounts represent unconsolidated financial statements of the Bank.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

Prior Period 31 December 2016			C	arrying values of	items in accord	lance with TAS
Prior Period 31 December 2016				Subject to		Not Subject to Capital
Assets	Prior Period 31 December 2016					
Cash and balances with the CBRT Financial assets held for trading Financial assets and fair value through profit of loss         1,768,920         - 907,808         979,772         - 17,701 <td></td> <td>Trepared as per 1115 ( )</td> <td>OT COLO TODA</td> <td>Orean Han</td> <td>1,141,1100,141,511</td> <td>to Deduction from Cupitan</td>		Trepared as per 1115 ( )	OT COLO TODA	Orean Han	1,141,1100,141,511	to Deduction from Cupitan
Financial assets held for trading   Financial assets at fair value through profit of loss   Financial assets at fair value through profit of loss   Financial assets at fair value through profit of loss   Financial assets at fair value through   Financial assets available for sale (net)   1.263.129   1.263.129   -		1 768 920	1 768 920	_	_	_
Financial assets at fair value through profit of loss Banks 919.887 919.887			1.700.720	907.808	979.772	_
Banks   919.887   919.887   -   -	Financial assets at fair value through	-	_	-	-	_
Interhark Money market placements   Financial assets available for sale (inet)   1.263.129   1.263.129   -		919.887	919.887	_	_	_
Financial assets available for sale (net)   1.263.129   1.263.129			-	4.372.998	_	_
Loans and receivables						
Factoring receivables   A76.308	(net)			-	-	-
Investments held to maturity (net)	Loans and receivables	14.154.745	14.144.782	-	-	9.963
Associates (net)   35.023   35.023   -   -	Factoring receivables	476.308	476.308	-	-	-
Subsidiaries(net)   35.023   35.023   -   -	Investments held to maturity (net)	-	-	-	-	-
Doint ventures (net)	Associates (net)	-	-	-	-	-
Lease receivables	Subsidiaries(net)	35.023	35.023	-	-	-
Derivative financial assets held for risk management (net)	Joint ventures (net)	-	-	-	-	-
risk management (net)	Lease receivables	-	-	-	-	-
Tangible assets (net)		50.474		50 1 <b>5</b> 1		
Intangible assets (net)				69.454	-	-
Investment property (net)   3.743   3.743   -   -     -	. , ,			-	-	<del>.</del>
Tax asset held for sale and assets of discontinued operations (net)   2.742   2.742   -   -	Intangible assets (net)	127.701	2.132	-	-	125.569
Assets held for sale and assets of discontinued operations (net)		-	-	-	-	-
discontinued operations (net)         2.742 113.396         2.742		3.743	3.743	-	-	-
Other assets         113.396         113.396         -         -           Total Assets         24.369.416         18.811.660         5.350.260         979.772         135           Liabilities         Deposits         15.150.020         -         -         -         -         15.150           Derivative financial liabilities held for trading         667.258         -         667.258		2.742	2.742			
Total Assets   24.369.416   18.811.660   5.350.260   979.772   135	1 ,			-	-	-
Deposits   15.150.020   -   -   -     15.150	Other assets	113.390	113.390			<u>-</u> _
Deposits   Derivative financial liabilities held for trading   667.258   - 667.258   667.258	Total Assets	24.369.416	18.811.660	5.350.260	979.772	135.532
Deposits   Derivative financial liabilities held for trading   667.258   - 667.258   667.258	Liabilities					
Derivative financial liabilities held for trading		15 150 020	_	_	_	15.150.020
for trading         667.258         -         667.258         23.41           Subcorlinated between contractions and particular contractions (net)         -		10.120.020				15.150.020
Interbank money markets 531.938 - 531.938 - 531 Securities issued		667.258	-	667.258	667.258	667.258
Interbank money markets   531.938   - 531.938   - 531.938   Securities issued	Funds borrowed	2.341.009	-	-	_	2.341.009
Securities issued		531.938	_	531.938	_	531.938
Funds	•	-	_	-	_	_
Miscellaneous payables 342.363 342 Other external fundings payable 257.407 257 Factoring payables 257 Eactoring payables		_	_	_	_	_
Other external fundings payable 257.407 257 Factoring payables 257 Lease payables						342.363
Factoring payables			-	-	-	257.407
Lease payables       -	017	237.407	-	-	-	237.407
Derivative financial liabilities held for risk management (net)	21 3	-	-	-	-	-
for risk management (net)  Provisions  775.125  775  Tax liability  43.317  43.317  3  43.317  Liabilities of discontinued operations (net)  Subordinated debt  1.983.954  1.983		-	-	-	-	-
Provisions         775.125         -         -         -         775.775           Tax liability         43.317         -         -         -         -         43.317           Liabilities held for sale and liabilities of discontinued operations (net)         -         -         -         -         -         -           Subordinated debt         1.983.954         -         -         -         -         1.983						
Tax liability       43.317       -       -       -       43.317         Liabilities held for sale and liabilities of discontinued operations (net)       -       -       -       -       -         Subordinated debt       1.983.954       -       -       -       -       1.983	9 , ,	775 105	-	-	-	775 125
Liabilities held for sale and liabilities of discontinued operations (net)  Subordinated debt  1.983.954  1.983			-	-		775.125
liabilities of discontinued operations (net)  Subordinated debt  1.983.954  1.983		43.317	-	-	-	43.317
operations (net) Subordinated debt 1.983.954 1.983						
Subordinated debt 1.983.954 1.983						
	•	1 092 054	-	-	-	1.983.954
Sharahaldara' Fauity 2 277 025 2 277			-	-	-	
Shareholders' Equity 2.277.025 2.277	Snareholders' Equity	2.211.025	-			2.277.025
Total Liabilities 24.369.416 - 1.199.196 667.258 24.369	Total Liabilities	24.369.416	-	1.199.196	667.258	24.369.416

<sup>(\*)</sup> Amounts represent unconsolidated financial statements of the Bank.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

# 2. Main sources of differences between regulatory exposure amounts and carrying values in financial statements

Current Period 31 December 2017	Total	Items subject to credit risk framework	Items subject to counterparty credit risk framework	Items subject to market risk framework
31 December 2017	Total	11 ame work	115K 11 aniewoi K	11 alliewol K
Asset carrying value amount under scope of regulatory consolidation Liabilities carrying value amount under regulatory	24.627.923	21.736.043	2.483.164	946.633
scope of consolidation	_	-	739.179	(739.179)
Total net amount under regulatory scope of consolidation Off-balance sheet amounts	<b>24.627.923</b> 9.300.326	<b>21.736.043</b> 7.957.094	3.222.343	207.454
Differences in valuations Differences due to different netting rules, other	-	-	-	-
than those already included in row 2 Differences due to consideration of provisions	-	-	-	-
Differences due to applications of BRSA	-	(5.898.344)	(1.920.826)	371.896
Differences due to risk reduction	-	(134.371)	-	-
Credit valuation adjustment	-	-	228.891	
Risk Amounts	-	23.660.422	1.530.408	579.350

		Items subject	Items subject to	Items subject
Prior Period		to credit risk	counterparty credit	to market risk
31 December 2016	Total	framework	risk framework	framework
Asset carrying value amount under scope of				
regulatory consolidation	24.233.885	18.811.660	5.350.260	979.772
Liabilities carrying value amount under regulatory				
scope of consolidation	532.113	-	1.199.196	(667.258)
Total net amount under regulatory scope of				
consolidation	24.765.998	18.811.660	6.549.456	312.514
Off-balance sheet amounts	10.715.723	9.170.878	-	-
Differences in valuations	-	-	-	-
Differences due to different netting rules, other than	-	-	-	-
those already included in row 2				
Differences due to consideration of provisions	-	-	-	-
Differences due to applications of BRSA	-	(7.066.477)	(5.020.246)	426.561
Differences due to risk reduction	-	(226.222)	(13.482)	-
Credit valuation adjustment	-	-	240.823	-
Risk Amounts	-	20.689.839	1.756.551	739.075

# 3. Explanations of differences between accounting and regulatory exposure amounts in accordance with TAS

a) Differences between exposure amounts and amounts valued in accordance with TAS:

There is no difference between amounts valued in accordance with TAS reported in the financial statements and amounts valued in accordance with TAS within the scope of the legal consolidation process.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

Fair value calculations the Bank makes for financial instruments are evaluated either at market value or using a model value based on product types. Valuation is carried out using "fair value measurement" in accordance with the valuation principles stated in the regulations appendix of the Bank's Capital Adequacy Measurement and Assessment. While the Bank benefits from market prices for bonds, future contracts traded at the organised markets, it uses platforms producing model values for derivative transactions usually traded in over-the-counter markets. Valuations based on market or model value are made daily, and changes occurring in the market can be reflected to the Bank's financials daily.

Credit value adjustments (CVA) are based on the current market value of credit risk arising from not meeting one of the liabilities in the agreement the Bank made with a counterparty and are included in the legal accounts, taking into account the all counterparties' credit risks.

b) The following are explanations of the checks and systems which ensure the prudence and security of the Bank's valuation estimations as per the prudential valuation principles in Appendix-3 of the Regulations Related to Bank Capital Adequacy Measurement and Evaluation:

Financial instruments accounted for at fair value and which can be traded in an active market are valued based on market price. The accuracy of the market price used is periodically tracked. Fair valuation of financial instruments for which there is no active market is carried out in line with TAS 39. Derivative financial instruments are evaluated using a reduced cash flow model using market data. When valuing some financial instruments, valuations made by third parties and generally accepted valuation models are also used. The accuracy and independence of data used in valuations are periodically checked. In addition, detailed control processes exist, which enable the analysis of current market values of financial instruments and the profit/loss effect of daily transactions. Generally, systems are used and manual adjustments are avoided to ensure estimations related to valuations are prudent and reliable. In addition to existing controls, personnel carrying out purchase and sale transactions do not have any effect on valuation through market value.

### c. Credit risk explanations:

# 1. General qualitative information about credit risk:

Risk limits are defined by Board of Directors in such manner that covers all possible important risk components, in accordance with the Bank's operations and the size and complexity of products and services. Care is taken to ensure that the risk limits are in line with market expectations and reflect the Bank's risk appetite and Bank's strategies. The credit policies are established in consistence with risk limits. Credit rating models are used in loan allocation processes in accordance with the risk appetite, credit policies and targets of the Bank. Rating all credit customers is essential for the Bank. Credit ratings are used as the main factor in determining target segments, authority levels, prices, limits and collateralization levels in loan portfolios.

Application models are used during initial loan underwriting and behavioral models are used for customers whose previous credit performance could be monitored. Behavioral models are mainly used in the credit monitoring process and in the evaluation process of portfolio risk. In order to ensure timely and complete fulfillment of all obligations arising from the loan, it is essential to obtain adequate collateral from the customers. The main purpose of collateralization of any loan is to minimize the credit, foreign exchange and maturity risk. In this context, the minimum margin is determined by considering the quality of the collateral and collection expectancy in case of default and it is ensured that appropriate collateral is obtained for the loan type.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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#### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

Credit risk is encountered when the counterparty is unable to fulfill its obligations defined with the agreement. All credit risk bearing banking products are managed with prudent credit policies and procedures in the Bank. The credit quality of the counterparty is evaluated with an internal rating score in all credit transactions. In order to monitor the credit risk, internal limit are determined on the basis of sector, customer, credit type and customer segment. Credit risk management is a process in which credit risks are assessed and monitored in a consistent manner, besides all credit portfolios are included on a consolidated basis. During the process of credit risk management, the Risk Management Department conducts measurement, monitoring and reporting activities of the credit risk using statistical models. In addition to the credit risk-related risk limits, various concentrations in the loan portfolio are also analyzed. It is assured to act within the policy of allocation, monitoring, Limit Follow-up and management, by establishing policy regarding to Country risk and concentration risk management. Cost of loan and collections of non-performing loans are monitored periodically. In addition, stress testing and scenario analysis studies are carried out on the loan portfolio. Assessment of the internal systems established to encompass all branches and departments and related entities are among the highest priorities of the Board of Directors to ensure the continuity of its operations, competencies and activities.

#### 2. Credit Quality of Assets

Provisions for defaulted exposures made in accordance with related ratios after considering collaterals presented in "Communiqué of Provision". There is no differences for the bank between the definitions of past due and provision made loans.

	Gross carryi (according		Allowances /		
Current Period 31 December 2017	Defaulted Exposures	Non-defaulted Exposures	Amortisation and Impairments	Net Values	
Loans Debt Securities	863.151	15.331.033 1.609.238	587.367 1.739	15.606.817 1.607.499	
Off-balance sheet exposure	1.765	19.408.104	305	19.409.564	
Total	864.916	36.348.375	589.411	36.623.880	

<sup>(\*)</sup> Also includes factoring receivables amounting to TL 394.213.

	Gross carryi (according	0	Allowances /		
Prior Period 31 December 2016	Defaulted Exposures	Non-defaulted Exposures	Amortisation and Impairments	Net Values	
Loans	1.430.906	14.181.425	981.278	14.631.053	
Debt Securities	-	1.329.108	675	1.328.433	
Off-balance sheet exposure	329	14.374.654	206	14.374.777	
Total	1.431.235	29.885.187	982.159	30.334.263	

<sup>(\*)</sup> Also includes factoring receivables amounting to TL 476.308.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### 3. Changes in Stock of Defaulted Loans and Debt Securities:

		Current Period 31 December 2017	Prior Period 31 December 2016
I.	Defaulted loans and debt securities at end of the previous reporting period	1.431.235	1.245.341
II.	Loans and debt securities that have defaulted since the		
	last reporting period	352.574	745.541
III.	Returned to non-defaulted status	7.800	6.967
IV.	Amounts written-off	641.607	286.605
V.	Other Changes (*)	(269.486)	(266.075)
VI.	Defaulted loans and debt securities at end of the		
	reporting period end (I+II-III-IV±V)	864.916	1.431.235

<sup>(\*)</sup> Includes current period collections.

#### 4. Additional explanations on credit quality of assets

- credit for which the principal and/or interest cannot be collected within 90 days from the date they are due.
- credit which cannot be collected completely because the debtor cannot pay the debt related to equities or collateral and which have the potential to cause loss if the situation is not corrected,
- credit for which the debtor's creditworthiness weakened and the credit is accepted to have become
  weak,
- credit for which the principal and/or interest cannot be paid for more than 90 days according to the Bank because the debtor has difficulty financing their operational capital or creating additional liquidity.

A provision is set aside for these kinds of credit based on the rates and collateral in regulations. The Bank recognises no difference between 'overdue' receivables and 'provision allocated' receivables.

Overdue receivables which exceed 90 days are subject to a special provision.

When determining the provision amount as per the Provisions Regulation, the relevant provisions should be taken into account based on the groups. Additionally, as per the Provisions Regulation, if liability related to credits and other receivables owed to the Bank cannot be met because of a temporary liquidity problem, credits and other receivables, including overdue interest, can be restructured by issuing additional credit as necessary to collect on Bank receivables, or can be included in a new redemption plan.

 Breakdown of standard loans and receivables under close monitoring by geographical area, sector and outstanding maturity:

### i. Breakdown by geographical area:

	Current Period 31 December 2017	Prior Period 31 December 2016
Domestic	15.138.669	13.721.791
European Union Countries	169.005	138.143
USA, Canada	2.946	22.224
OECD Countries (*)	4.067	9.761
Off-Shore Banking Regions	1.876	1.557
Other	14.470	287.949
Total	15.331.033	14.181.425

<sup>(\*)</sup> OECD countries other than EU Countries, USA and Canada.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

# ii. Breakdown by sector:

	Current Period	Prior Period
	31 December 2017	31 December 2016
Agriculture	83.511	33.505
Farming and Raising Livestock	57.392	16.549
Forestry	52	3.583
Fishery	26.067	13.373
Manufacturing	5.647.484	3.984.743
Mining and Quarrying	15.056	23.515
Production	5.196.193	3.784.154
Electricity, Gas and Water	436.235	177.074
Construction	991.051	882.187
Services	4.452.820	3.756.394
Wholesale and Retail Trade	1.465.233	1.076.275
Accommodation and Dining	302.442	32.840
Transportation and Telecom.	691.327	856.840
Financial Institutions	1.048.574	969.195
Real Estate and Rental Services	5.532	22
Self-Employment Services	775.380	675.160
Educational Services	199	229
Health and Social Services	164.133	145.833
Other	4.156.167	5.524.596
Total	15.331.033	14.181.425

### 5. Remaining maturity distribution of receivables:

Details of maturity breakdown of receivables are disclosed in footnote VII, Section IV.

#### 6. Provisions booked for receivables based on sector:

Provisions booked for receivables based on sector are disclosed in footnote II, Section IV.

## 7. Provisions booked for receivables based on geographical area:

Non-performing loans and provision amounts are mainly domestic. Specific provisions amounting to TL 859.284 are booked for domestic non-performing loan risk amount of TL 585.674.

## a) Ageing analysis of accounting past-due exposures:

	<b>31 December 2017</b>	31 December 2016
30-60 days past-due exposures (*)	442.500	797.921
60-90 days past-due exposures	56.350	93.635
Total	498.850	891.556

<sup>(\*)</sup> The balance of the loans that are classified as closely monitored although they are not past due or past due for less than 30 days is TL 351.039 (31 December 2016 TL: 135.723).

# b) Breakdown of restructured receivables based on whether or not provisions are allocated:

	<b>31 December 2017</b>	<b>31 December 2016</b>
Loans Structured from Standard Loans and		
Other Receivables	224.204	545.934
Loans Composed of Follow-on Loans and		
Other Receivables	298.955	359.668
Loans Restructured from Non-Performing Loans	34.565	48.819

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

#### 8. Qualitative disclosure on credit risk mitigation techniques:

The Bank's credit risk exposure and mitigation techniques used in order to reduce the exposure level are taken into account according to the principles stated in the related regulation. The Bank applies credit risk mitigation according to the comprehensive method that includes risk mitigation calculations considering the volatility-adjusted values of financial collaterals. The standardized risk weights are applied to the rest of the loans and receivables that remained unprotected after credit risk mitigation techniques. Financial collaterals that are composed of cash or similar assets and instruments of a high credit quality as well as real estate mortgages have been used in credit risk mitigation.

If credit assignment is conditioned to a collateral extension, the data of the collaterals must be entered to the banking information system. Operational transactions are handled by centralized Operation unit. During the credit utilization, compliance of all conditions between credit decision and credit utilization (such as collateral conditions) are controlled systematically.

The Bank monitors up to date value of the collaterals by type. Credit monitoring process involves the control of the balance between the value of the collateral and risk besides creditworthiness of the customer.

#### 9. Credit Risk Mitigation Techniques- Overview:

Current Period 31 December 2017	Exposures unsecured: carrying amount	Exposures secured by collaterals	which: secured	Exposures secured by financial guarantees	Exposures secured by financial guarantees, of which: secured amount	Exposures secured by credit derivatives	secured by credit derivatives, of which: secured amount
Loans	14.566.714	1.040.103	679.364	4	122.729	-	-
Debt Securities	1.607.499	-	-	-	-	-	-
Total	16.174.213	1.040.103	679.364	4	122.729	-	-
Defaulted	860.631	3.800	-	485	485	-	-

							Exposures
					Exposures		secured by
			Exposures		secured by		credit
	Exposures		secured by	Exposures	financial	Exposures	derivatives,
	unsecured:	Exposures	collateral, of	secured by	guarantees, of	secured by	of which:
Prior Period	carrying	secured by	which: secured	financial	which: secured	credit	secured
<b>31 December 2016</b>	amount	collaterals	amount	guarantees	amount	derivatives	amount
Loans	13.140.172	1.490.881	1.086.255	254.808	210.428	-	-
Debt Securities	1.328.433	-	-	-	-	-	-
Total	14.468.605	1.490.881	1.086.255	254.808	210.428	-	-
Defaulted	1.416.275	14.593	-	367	367	-	-

### d. Credit risk under standardised approach

# 1. Qualitative disclosures on banks' use of external credit ratings under the standardised approach for credit risk

In Article 6 of Regulation on Bank's Capital Adequacy Measurement and Evaluation, all of the receivables risk classes of centralised management and the Central Bank, and Moody's Investor Service International Rating Agency rating grades for counterparty's foreign receivables were used. The risk ratings of centralised management and the Central Bank, which are not rated by Moody's Investor Service International Rating Agency, were determined to be gradeless. Domestic receivables were determined to be gradeless. Risk ratings of items which are not in purchase-sale accounts were determined by taking into account the issuer's credit rating.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

The table below shows the credit risk ratings and credit quality scale for the grades given by Moody's Investor Service International Rating Agency.

Moody's Investor Service Credit Quality Scale

Long-term Credit Ratings

1 Aaa - Aa3

2 A1 - A3

3 Baa - Ba3

4 Ba1 - Ba3

5 B1 - B3

6 Caa1 and below

**Short-term Credit Ratings** 

P-1

P-2

P-3

NP

# **HSBC Bank's Financial Power Rating**

According to Moody's Credit Rating Institution's evaluations, HSBC Bank A.Ş.'s rating as of 31 December 2017 is as follows:

Definitions	Rating
Baseline Credit Assessment	b2
Outlook	Negative
Long-term foreign currency deposit rating	Ba3
Long-term TRY deposit rating	Ba3
Short-term foreign currency deposit rating	NP
Short-term TRY deposit rating	NP
Long-term national scale TRY deposit	A2.tr

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### 2. Standardised Approach-Credit Risk Exposure and Credit Risk Mitigation (CRM) Effects

Current Period 31 December 2017	Exposures before Exposures post- CCF and CRM CCF and CRM				Risk Weighted Amount and Risk Weighted Amount density			
Asset classes	On-balance sheet amount	Off-balance sheet amount	On-balance sheet amount	Off-balance sheet amount	Risk Weighted Amount	Risk Weighted Amount density		
Exposures to central governments or								
central banks	5.246.592	6	5.246.592	1	214.972	4%		
Exposures to regional governments or								
local authorities	-	-	-	-	-	0%		
Exposures to public sector entities	-	333	-	67	67	100%		
Exposures to multilateral development banks	-	-	-	-	-	0%		
Exposures to international organizations	-	-	-	-	-	0%		
Exposures to institutions	1.433.776	1.421.935	1.430.764	1.151.495	889.476	34%		
Exposures to corporates	9.946.515	3.197.175	9.942.259	1.976.722	11.916.138	100%		
Retail exposures	3.882.797	4.613.147	3.766.747	245.858	3.029.255	75%		
Exposures secured by residential property	378.226	589	378.227	197	132.448	35%		
Exposures secured by commercial real estate	317.242	2.958	317.242	950	159.096	50%		
Past-due loans	289.673	-	289.189	-	302.713	105%		
Higher-risk categories by the Agency Board	-	-	-	-	-	0%		
Exposures in the form of covered bonds	-	-	-	-	-	0%		
Exposures to institutions and corporates with a short-term credit assessment	-	-	-	-	-	0%		
Exposures in the form of units or shares in						00/		
collective investment undertakings	-		-	-		0%		
Other assets	428.233	64.183	428.234	16.949	169.317	38%		
Investment in equities	-	-	-	-	-	0%		
Total	21.923.054	9.300.326	21.799.254	3.392.239	16.813.482	67%		

**Risk Weighted Amount Prior Period Exposures before Exposures post**and Risk Weighted 31 December 2016 CCF and CRM CCF and CRM Amount density Risk Weighted On-balance Off-balance On-balance Off-balance Risk Weighted Asset classes Amount amount amount amount amount density Exposures to central governments or central banks 3.152.327 5 3.138.845 1.760.068 56% Exposures to regional governments or local authorities 0% Exposures to public sector entities 302 60 60 100% Exposures to multilateral development 0% Exposures to international organizations 0% Exposures to institutions 1.713.447 1.993.799 1.713.452 1.566.330 1.189.094 36% Exposures to corporates 7.246.006 3.024.639 7.123.217 1.762.628 8.886.040 100% Retail exposures 5.013.558 5.535.174 4.925.166 243.424 3.898.432 75% Exposures secured by residential property 675.297 2.632 675.297 760 236.620 35% Exposures secured by commercial real estate 361.954 6.421 361.953 1.904 181.929 50% 105% Past-due loans 468.817 468.452 492.036 Higher-risk categories by the Agency Board 0% Exposures in the form of covered bonds 0% Exposures to institutions and corporates 0% with a short-term credit assessment Exposures in the form of units or shares in collective investment undertakings 0% Other assets 152.751 434.219 30.682 434.219 186.685 40% Investment in equities 0% Total 19.065.625 10.715.723 18.840.601 3.605.789 16.830.964 **75%** 

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### 3. Standardised approach-exposures by asset classes and risk weights

Current Period 31 December 2017

					50% secured by					Other risk	Total credit risk exposure
Asset Classes / Risk Weights	0%	10%	20%	35%	real estate (*)	75%	100%	150%	200%	weights	amount (After CCF and CRM)
Exposures to central governments or central banks	5.160.604	_	-	_	_	_	-	_	_	85.989	5.246.593
Exposures to regional governments or local authorities	-	-	-	_	-	-	_	-	-	-	-
Exposures to public sector entities	_	-	-	-	-	-	67	-	-	-	67
Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-
Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-
Exposures to banks and financial intermediaries	-	-	1.644.628	-	760.241	-	177.345	45	-	-	2.582.259
Exposures to corporates	=	-	-	-	-	-	11.918.213	768	-	-	11.918.981
Retail exposures	-	-	-	-	-	3.938.866	71.425	2.314	-	-	4.012.605
Exposures secured by residential property	-	-	-	378.424	-	-	-	-	-	-	378.424
Exposures secured by commercial real estate	=	-	-	-	318.192	-	-	-	-	-	318.192
Past-due loans	-	-	-	-	47.305	-	167.529	74.355	-	-	289.189
Higher Risk categories by the Agency Board	=	-	-	-	-	-	-	-	-	-	=
Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-
Exposures to institutions and corporates with a short term credit											
assessments	-	-	-	-	-	-	-	-	-	-	-
Exposures in the form of units or shares in collective investment undertakings (CIUs)	-	_	_	_	_	_	-	_	_	_	-
Investments in equities	_	-	-	_	-	-	_	-	_	-	-
Other assets	275.866	-	-	-	-	-	169.317	-	-	-	445.183
Total	5.436.470	-	1.644.628	378.424	1.125.738	3.938.866	12.503.896	77.482	_	85.989	25.191.493

<sup>(\*)</sup> The amount shown on the line of "Exposures secured by commercial real estate" are "Exposures secured by real estate" and other amounts shown on this column represented exposures subject to 50% risk weight.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

Prior Period 31 December 2016

A and Clause / Disk Watshie	0%	10%	20%	35%	50% secured by	75%	1000/	150%	2000/	Other risk	Total credit risk exposure amount (After CCF and CRM)
Asset Classes / Risk Weights	0%	10%	20%	35%	real estate (*)	15%	100%	150%	200%	weights	amount (After CCF and CRM)
Exposures to central governments or central banks	1.378.778	-	-		-	-	1.760.068	-	-	-	3.138.846
Exposures to regional governments or local authorities	-	-	-	-	-	-	-	-	-	-	=
Exposures to public sector entities	-	-	-	-	-	-	60	-	-	-	60
Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-	-	-
Exposures to international organizations	-	-	-	-	-	-	-	-	-	-	-
Exposures to banks and financial intermediaries	-	-	2.159.729	-	727.610	-	390.642	1.801	-	-	3.279.782
Exposures to corporates	-	-	-	-	-	-	8.885.455	390	-	-	8.885.845
Retail exposures	-	-	-	-	-	5.087.974	76.945	3.671	-	-	5.168.590
Exposures secured by residential property	-	-	-	676.057	-	-	-	-	-	-	676.057
Exposures secured by commercial real estate	-	-	-	-	363.857	-	-	-	-	-	363.857
Past-due loans	-	-	-	-	105.603	-	210.074	152.775	-	-	468.452
Higher Risk categories by the Agency Board	-	-	-	-	-	-	-	-	-	-	-
Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-	-	-
Exposures to institutions and corporates with a short term credit											
assessments	-	-	-	-	-	-	-	-	-	-	-
Exposures in the form of units or shares in collective investment											
undertakings (CIUs)	-	-	-	-	-	-	-	-	-	-	-
Investments in equities	-	-	-	-	-	-	-	-	-	-	=
Other assets	278.216	-	-	-	-	-	186.685	-	-	-	464.901
Total	1.656.994	_	2.159.729	676.057	1.197.070	5.087.974	11.509.929	158.637		-	22.446.390

<sup>(\*)</sup> The amount shown on the line of "Exposures secured by commercial real estate" are "Exposures secured by real estate" and other amounts shown on this column represented exposures subject to 50% risk weight.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

#### e. Explanations on counterparty credit risk

#### 1. Qualitative disclosure on counterparty credit risk

Counterparty credit risk refers to the risk when a party to a transaction in which both parties are liable becomes a default risk before the non-cash final payment of the said transaction. The Bank has taken positions on derivative financial instruments, repurchase agreements, reverse repurchase agreements, and similar transactions within the scope of counterparty's credit risk. The counterparty's credit risk is made up of the degree of probability that risk will fluctuate and the value resulting from the re-evaluation of client transactions based on market price. The counterparty's credit risk is managed within the framework of general credit limit allocation and collateralisation principles and taken into account, with other cash and non-cash credit risks, using a holistic approach. Additionally, positions related to transactions causing counter party credit risk are followed under a separate risk limit. Limits and actualisations related to counterparty risk are followed with daily reports. Counter-trend risk changes are monitored within the general limits approved by clients and the Board of Directors based on regular reporting and executive management, and the Board of Directors is informed when necessary. In addition, probable changes in negative market conditions for clients and portfolios in general and regular stress tests, are evaluated using limits determine beforehand, and they are reported to executive management.

### 2. Analysis of counterparty credit risk (CRR) exposure by approach:

Current Period 31 December 2017	Replacement cost			Alpha used for computing regulatory exposure at default	Exposure at default post CRM	
Standardised Approach - CCR (For Derivatives)	688.188	631.836	5	1,4	1.320.025	728.962
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)			١.	-	-	-
Simple Approach for Credit Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)						
Comprehensive Approach for Credit Risk Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and						-
securities financing transactions) Value at Risk for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions					89.773	27.140
Total						756.102
Prior Period 31 December 2016	Replacement cost	Potential future exposure	EEPE	Alpha used for computing regulatory exposure at default	Exposure at default post CRM	Risk Weighted Amount
Standardised Approach - CCR (For Derivatives)	977.151	385.416	EET E	1,4	1.362.573	647.179
Internal Model Method (for derivatives, repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions)				_	_	_
Simple Approach for Credit Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and						
securities financing transactions)  Comprehensive Approach for Credit Risk Mitigation (for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and					-	-
securities financing transactions) Value at Risk for repo transactions, marketable securities or commodity lending or borrowing transactions, long settlement transactions and securities financing transactions					152.997	31.076
Total						678,255

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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# XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### 3. Credit valuation adjustment (CVA) capital charge:

Current Period 31 December 2017	Exposure at default post CRM	Risk Weighted Amount
Total portfolios subject to the Advanced CVA capital charge (i) Value at Risk component (Including the 3* multiplier)	-	-
(ii) Stressed Value at Risk component (Including the 3* multiplier)		-
All portfolios subject to the Standardised CVA capital charge	1.320.025	228.890
Total subject to the CVA capital charge	1.320.025	228.890
Prior Period 31 December 2016	Exposure at default post CRM	Risk Weighted Amount
31 December 2016 Total portfolios subject to the Advanced CVA capital charge		
31 December 2016  Total portfolios subject to the Advanced CVA capital charge (i) Value at Risk component (Including the 3* multiplier)		
31 December 2016 Total portfolios subject to the Advanced CVA capital charge		

# 4. Standard Approach – Counterparty Credit Risk (CCR) Exposures by Risk Class and Risk Weights:

Current Period 31 December 2017									
Regulatory Portfolio / Risk weights	0%	10%	20%	50%	75%	100%	150%	Other	Total Credit Exposures(*)
Exposures to central governments or central banks	-	-	_	-	-	_	-	-	
Exposures to regional governments or local authorities	_	_	_	_	_	_	_	_	_
Exposures to public sector entities	_	_	_	_	_	_	_	_	_
Exposures to multilateral development banks	-	-	_	-	_	_	_	-	_
Exposures to International organizations	-	-	_	_	-	-	_	-	_
Exposures to banks and financial intermediaries	-	-	678.041	5.653	_	13.027	_	-	696,721
Exposures to corporates	-	-	-	-	-	574.870	_	-	574.870
Retail exposures	-	-	_	_	-	29.770	_	-	29.770
Exposures secured by residential property	-	-	_	_	-	-	_	-	-
Exposures secured by commercial real estate	-	-	_	-	_	_	_	-	_
Past-due loans	-	-	_	_	-	-	_	-	_
Higher Risk categories by the Agency Board	-	-	_	_	-	-	_	-	_
Exposures in the form of covered bonds	-	-	_	_	-	-	_	-	_
Exposures to institutions and corporates with a short									
term credit assessments	-	-	_	_	-	-	_	-	_
Exposures in the form of units or shares in collective									
investment undertakings	-	-	_	_	-	-	_	-	_
Investments in equities	-	-	-	-	-	-	-	-	-
Other exposures	-	_	-	_	-	-	-	-	_
Other assets	-	-	-	-	-	-	-	-	
Total	-	-	678.041	5.653	-	617.667	-	-	1.301.361

<sup>(\*)</sup> Total credit exposure: the amount relevant for the capital requirements calculation, having applied credit risk mitigation techniques.

Prior	Period	31	December	2016

									Total Credit
Regulatory Portfolio / Risk weights	0%	10%	20%	50%	75%	100%	150%	Other	Exposures(*)
Exposures to central governments or central banks	13.482	-	-	-	-	-	-	-	13.482
Exposures to regional governments or local authorities	-	-	-	-	-	-	-	-	-
Exposures to public sector entities	-	-	-	-	-	-	-	-	-
Exposures to multilateral development banks	-	-	-	-	-	-	-	-	-
Exposures to International organizations	-	-	-	-	-	-	-	-	-
Exposures to banks and financial intermediaries	-	-	1.044.331	3.698	-	9.130	-	-	1.057.159
Exposures to corporates	-	-	-	-	-	439.886	-	-	439.886
Retail exposures	-	-	-	-	-	18.524	-	-	18.524
Exposures secured by residential property	-	-	-	-	-	-	-	-	-
Exposures secured by commercial real estate	-	-	-	-	-	-	-	-	-
Past-due loans	-	-	-	-	-	-	-	-	-
Higher Risk categories by the Agency Board	-	-	-	-	-	-	-	-	-
Exposures in the form of covered bonds	-	-	-	-	-	-	-	-	-
Exposures to institutions and corporates with a short									
term credit assessments	-	-	-	-	-	-	-	-	-
Exposures in the form of units or shares in collective									
investment undertakings	-	-	-	-	-	-	-	-	-
Investments in equities	-	-	-	-	-	-	-	-	-
Other exposures	-	-	-	-	-	-	-	-	-
Other assets	-	-	-	-	-	-	-	-	-
Total	13.482	-	1.044.331	3.698	-	467.540	-	-	1.529.051

<sup>(\*)</sup> Total credit exposure: the amount relevant for the capital requirements calculation, having applied credit risk mitigation techniques.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

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### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

### 5. Composition of collateral for CCR exposure:

_	Coll	ateral used in de	Collateral used in other transactions			
_	Fair Value	of Collateral	Fair Value of Posted			
Current Period	Rec	eived	Coll	ateral	Fair Value of	Fair Value of
31 December 2017	Segregated	Unsegregated	Segregated	Unsegregated	<b>Collateral Received</b>	Posted Collateral
Cash – domestic currency	-	-	-	-	-	210.220
Cash – other currencies	-	-	-	-	-	1.584.745
Domestic sovereign debt	-	-	-	-	-	-
Other sovereign debt	-	-	-	-	1.772.738	-
Government agency bonds	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collaterals	-	-	-	-	-	-
Total	-	-	-	-	1.772.738	1.794.965

	Colla	ateral used in deri	Collateral used in other transactions			
	Fair Value	of Collateral	Fair Value of Posted			
Prior Period	Rec	eived	Collate	eral	Fair Value of	Fair Value of
31 December 2016	Segregated	Unsegregated	Segregated U	Insegregated	Collateral Received	Posted Collateral
Cash – domestic currency	-	-	-	-	532.113	418.517
Cash – other currencies	-	-	-	-	-	3.954.478
Domestic sovereign debt	-	-	-	-	-	536.328
Other sovereign debt	-	-	-	-	4.410.193	-
Government agency bonds	-	-	-	-	-	-
Corporate bonds	-	-	-	-	-	-
Equity securities	-	-	-	-	-	-
Other collaterals	-	-	-	-	-	-
Total	-	-	-	-	4.942.306	4.909.323

#### 6. Credit derivatives exposures

None.

#### 7. Exposures to central counterparties

None.

#### f. Securitization Disclosures

None.

### g. Explanations on market risk:

### 1. Qualitative disclosures on market risk:

Market risk is defined as the risk of the decrease in value of the trading portfolio due to shifts in interest rate, currency, stock market, and commodity and option prices. To measure possible losses internally, in addition to taking into consideration the calculations made by the standard method in statutory reportings, the Bank uses Value-at-Risk (VaR), Value at Risk under Stress (VaRS) and Additional Risk Capital Requirement (ARCR) models. The difference between the risk pointed by the internal models and the standard method is taken into account in the calculation of economic capital.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. EXPLANATIONS ON RISK MANAGEMENT (Continued)

The Bank monitors market risk through daily currency option limits, maximum loss limits, portfolio size limits and sensitivity to interest (Present Value Basis Points - PVBP in the breakdown of portfolio, maturity and currency), in addition to VaR limits that are separately applied on the basis of portfolio and risk factor (interest, currency risk). Risk monitoring and control activities are carried out by independent units.

VaR is calculated by the historical simulation method by calibrating over the daily profit/loss data of the last two years, and scenarios are updated every two weeks. VaR is calculated on the basis of one-way confidence interval of 99% and a daily holding period, in summary, indicates the observed worst 5th loss number eventually re-calculated according to portfolio's last 500 daily market changes regarding the subjected day. Back testing is also performed daily to test the accuracy of the estimates VaR method consists.

The value subject to risk under stress, is calculated weekly for 1 year stress period within 99% trust interval on the basis of a holding period of 10 days. In this context, the portfolio's stress RMD within 250 days stress period regarding the subjected day, indicates the worst 2nd and 3rd loss numbers average observed as a result of re-calculated according to daily market changes. For the general of HSBC Group the stress period is calibrated once every 3 months taking the worst market conditions into consideration and in addition taking different risk profiles into consideration; countrywide stress period evaluations and impact analysis are being done and reported from 1 January 2007 to date.

Additional Risk Capital Requirement represents the loss that can occur due to the possibility of a decrease in the credit worthiness of issuers of securities in the trading portfolio. In addition to VaR and PVBP restrictions, Stress Tests are also being used to measure the potential effects of possible but extreme situations in various financial factors or market movements on the value of the portfolio. Stress Test results are assessed by the Senior Management in order to determine the effects of such incidents on the financials and to take necessary precautions to narrow down possible losses.

Market risk limits are evaluated by related senior management including the Risk Management Unit Manager, Market and Counterparty Risk Unit Manager and Chief Executive of the Bank. Limits are reviewed at least once a year by the Risk Management Committee and presented to the Audit Committee and Board of Directors for approval. Risk Management Committee can set a sublimit and can change the limits, with the main limits set by the Board of Directors remaining fixed.

Market risk limits and actualizations are tracked daily by management and business lines, are presented weekly to the Board of Directors, monthly to ALCO, Risk Management Committee and Audit Committee.

### 2. Standardised Approach

	Current Period 31 December 2017	Prior Period 31 December 2016
	Risk Weighted Amount	Risk Weighted Amount
Outright Products		
Interest Rate Risk (general and specific)	409.400	376.536
Equity Risk (general and specific)	5.425	8.588
Foreign Exchange Risk	158.700	350.338
Commodity Risk	-	_
Options		
Simplified Approach	-	-
Delta-plus Method	5.825	3.613
Scenario Approach	-	_
Securitisation	-	<u>-</u>
Total	579.350	739.075

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## NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XI. **EXPLANATIONS ON RISK MANAGEMENT (Continued)**

### **Explanations on operational risk:**

The amount subject to the operational risk is calculated once every year through the use of "Basic Indicator Method" in the "Regulation Regarding Measurement and Evaluation of the Bank's Capital Adequacy Ratio" published in the Official Gazette No.29511 dated 23 October 2015 and effective as of 1 July 2012. The amount subject to operational risk is calculated with the usage of the gross income of the Bank in 2014, 2015 and 2016.

The annual gross income is composed of net interest income and net non-interest income after deducting realised gains/losses from the sale of securities available-for-sale and held-to-maturity, extraordinary income and income derived from insurance claims at year-end.

T-4-1/N------

Current Period	31.12.2014	31.12.2015	31.12.2016	of Positive Gross Income Years	Rate (%)	Total
Gross Income	1.691.023	1.668.476	1.440.656	1.600.052	15	240.008
Operational Risk Capital Requirement (Total*12,5)						3.000.097

#### XII. EXPLANATIONS ON OPERATING SEGMENTS

The Bank operates in retail banking, corporate and investment banking, treasury and capital markets.

In the retail banking segment, the Bank provides debit card, credit card, deposits, consumer loan, payment and collection, premier customer services, custodian services, financial planning, insurance products services. In corporate and commercial banking segment, the Bank provides loans, commercial card, foreign trade financing, structured trading financing, export financing, syndications, custodian services, cash and risk management services. In the corporate and investment banking segment, the Bank provides loan and investment services, commercial card, insurance products, cash and risk management services to its customers. Also the Bank provides marketable securities transactions, gold and foreign exchange transactions, derivative transactions and money market transactions services to its customers.

	Retail Banking	Corporate and Investment Banking	Treasury and Capital Markets	Other	Bank's Total Activities
Current Period – 31 December 2017					
Operating Income Other	742.668	487.423	287.085	-	1.517.176
Operating Income	742.668	487.423	287.085	-	1.517.176
Segment Net Profit	-	-	-	-	-
Undistributed Cost	-	-	-	-	-
Operating Profit/(Loss)	(174.007)	215.141	196.151	(69.450)	167.835
Profit before Tax	(174.007)	215.141	196.151	(69.450)	167.835
Corporate Tax Provision (*)	-	-	-	140.902	140.902
Profit after Tax	(174.007)	215.141	196.151	71.452	308.737
Non-Controlling Interest	-	-	-	-	-
Net Profit for the Period	(174.007)	215.141	196.151	71.452	308.737
Segment Assets	4.333.305	13.693.924	6.565.721	-	24.592.950
Associates and Subsidiaries	-	-	34.753	220	34.973
Undistributed Assets	-	-	-	-	-
Total Assets	4.333.305	13.693.924	6.600.474	220	24.627.923
Segment Liabilities	10.962.908	7.024.955	1.816.707	4.823.353	24.627.923
Undistributed Liabilities					<del>-</del>
Total Liabilities	10.962.908	7.024.955	1.816.707	4.823.353	24.627.923
Other Segment Items	(433.016)	(6.597)	(12.313)	-	(451.926)
Capital Investment	-	-	-	-	-
Amortization	(18.664)	(6.597)	(4.043)	-	(29.304)
Impairment	-	-	(8.270)		(8.270)
Non-Cash Other Income-Expense (**)	(414.352)	-	-	-	(414.352)

 <sup>(\*)</sup> Corporate tax provision is not distributed.
 (\*\*) Non-Cash Other Income-Expense includes other income and expense accruals and provisions.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS **AT 31 DECEMBER 2017**

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### XII. **EXPLANATIONS ON OPERATING SEGMENTS (Continued)**

	Retail	Corporate and	Treasury and		Bank's Total
	Banking	<b>Investment Banking</b>	Capital Markets	Other	Activities
Prior Period - 31 December 2016					
Operating Income	913.068	445.559	277.345	-	1.635.972
Other	-	-	-	-	-
Operating Income	913.068	445.559	277.345	-	1.635.972
Segment Net Profit	-	-	-	-	-
Undistributed Cost	-	-	-	-	-
Operating Profit/(Loss)	(392.521)	(53.601)	201.990	(108.235)	(352.367)
Profit before Tax	(392.521)	(53.601)	201.990	(108.235)	(352.367)
Corporate Tax Provision (*)	-	-	-	(4.231)	(4.231)
Profit after Tax	(392.521)	(53.601)	201.990	(112.466)	(356.598)
Non-Controlling Interest	-	-	-	-	-
Net Profit for the Period	(392.521)	(53.601)	201.990	(112.466)	(356.598)
Segment Assets	6.165.504	12.676.924	5.491.965	-	24.334.393
Associates and Subsidiaries	-	-	34.753	270	35.023
Undistributed Assets	-	-	-	-	-
Total Assets	6.165.504	12.676.924	5.526.718	270	24.369.416
Segment Liabilities	11.703.019	8.150.144	81.301	4.434.952	24.369.416
Undistributed Liabilities	-	-	-	-	-
Total Liabilities	11.703.019	8.150.144	81.301	4.434.952	24.369.416
Other Segment Items	(140.405)	(8.167)	(3.282)	-	(151.854)
Capital Investment	-	-	-	-	-
Amortization	(36.139)	(8.167)	(3.231)	-	(47.537)
Impairment	-	-	(51)	-	(51)
Non-Cash Other Income-Expense (**)	(104.266)	-	•	-	(104.266)

 <sup>(\*)</sup> Corporate tax provision is not distributed.
 (\*\*) Non-Cash Other Income-Expense includes other income and expense accruals and provisions.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### SECTION FIVE

# EXPLANATIONS AND NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS

#### I. EXPLANATIONS AND NOTES RELATED TO ASSETS

a. Information related to cash equivalents and balances with the Central Bank of the Republic of Turkey (The "CBRT"):

### 1. Information on cash equivalents and balances with the CBRT:

	Current Period 31 December 2017		Prior Period 31 December 2016	
	TL	FC	TL	FC
Cash/Foreign Currency	71.256	172.506	133.024	118.411
The CBRT	1.899.730	1.747.251	46.713	1.452.877
Other (*)	<u> </u>	12.712		17.895
Total	1.970.986	1.932.469	179.737	1.589.183

<sup>(\*)</sup> As of 31 December 2017, account of Precious Metal is amounting to TL 12.712 (31 December 2016: TL 17.895), and there is no Bank money in transit (31 December 2016: None).

#### 2. Information related to balances with the CBRT:

	Current Period		Prior Per	iod
	31 December	2017	31 December	r 2016
	TL	FC	TL	FC
Unrestricted Demand Deposit	463.564	462.805	46.713	2.184
Unrestricted Time Deposit	1.436.166	3.801	-	-
Restricted Time Account	-	-	-	-
Reserve Requirements	-	1.280.645		1.450.693
Total	1.899.730	1.747.251	46.713	1.452.877

### 3. Explanation on reserve deposits:

The banks operating in Turkey are subject to the Central Bank of the Republic of Turkey's Communiqué numbered 2005/1 and are required to keep a deposit at the CBRT for their Turkish Lira, USD and/or Euro and standard gold.

As of 31 December 2017, the reserve deposit rates vary according to their maturity structure; the reserve deposit rates are realized between 4% - 10,50% (31 December 2016: 4% - 10,50%), for TL deposits and other liabilities, and between 4% - 24% for FC deposits (31 December 2016: 4,50% - 24,50%).

### HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

- b. Information on financial assets at fair value through profit or loss:
- 1. Financial assets given as collateral/blocked and subject to repurchase agreements:

Current Period 31 December 2017		Prior Period 31 December 2016
Collateral/Blocked	_	_
Repurchase Agreement	-	-
Unrestricted	258.434	71.964
Total	258.434	71.964

### 2. Positive differences table related to trading derivative financial assets:

	Current Period 31 December 2017		Prior Period 31 December 2	=
	TL	FC	TL	FC
Forward Transactions	82.389	44.821	69.443	16.269
Swap Transactions	99.204	238.280	525.092	142.442
Futures Transactions	-	-	-	-
Options	-	223.505	-	154.562
Other	-	-	-	-
Total	181.593	506.606	594.535	313.273

### c. Information on banks:

### 1. Information on banks and other financial institutions:

	Current Period 31 December 2017		Prior Perio 31 December	
	TL	FC	TL	FC
Banks				
Domestic	-	-	-	1
Foreign	821	343.112	42.060	877.826
Foreign Head Office and Branches	-	-	-	_
Total	821	343.112	42.060	877.827

### 2. Information on foreign banks balances:

	Unrestrict	ed Amount	Restricted Amount		
	Current Period	Current Period Prior Period		<b>Current Period</b>	
	<b>31 December 2017</b>	<b>31 December 2016</b>	<b>31 December 2017</b>	<b>31 December 2016</b>	
European Union Countries	8.873	104.728	-	-	
USA, Canada	333.908	666.856	-	-	
OECD Countries (*)	715	47	-	-	
Off-Shore Banking Regions	133	80	-	-	
Other	304	985		147.190	
Total	343.933	772.696	-	147.190	

<sup>(\*)</sup> OECD countries other than EU Countries, USA and Canada.

# HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

- d. Information on financial assets available-for-sale:
- 1. Financial assets given as collateral/blocked and subject to repurchase agreements:

	Current Period 31 December 2017	Prior Period 31 December 2016
Collateral/Blocked	311.891	683.332
Repurchase Agreement	-	536.123
Unrestricted	1.050.273	43.674
Total	1.362.164	1.263.129

### 2. Information on financial assets available-for-sale:

	Current Period 31 December 2017	Prior Period 31 December 2016
Debt Securities	1.350.779	1.257.091
Quoted to Stock Exchange	1.350.779	1.257.091
Not Quoted	-	-
Share Certificate	13.099	6.660
Quoted to Stock Exchange	-	-
Not Quoted	13.099	6.660
Impairment Provision (-)	1.714	622
Total	1.362.164	1.263.129

### e. Information related to loans:

# 1. Information on all types of loans and advances given to shareholders and employees of the Bank:

	Current Period 31 December 2017		Prior Pe 31 Decemb	
	Cash	Non-cash	Cash	Non-cash
Direct Loans Granted to Shareholders	-	117.901	-	81.777
Corporate Shareholders	-	117.901	-	81.777
Real Person Shareholders	-	-	_	-
<b>Indirect Loans Granted to Shareholders</b>	5.338	442.650	7.404	463.715
<b>Loans Granted to Employees</b>	12.900	-	14.478	-
Total	18.238	560.551	21.882	545.492

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)** I.

2. Information on the first and second group loans and other receivables including loans that have been restructured or rescheduled:

		Standard Loans and Other Receivables			Loans and Other Receivables Under Close Monitoring		
	Loans and Other Receivables	Loans and ot receivables with contract term	revised	Loans and Other Receivables	Loans and of receivables with a contract term	revised	
		Restructured or Rescheduled	Other		Restructured or Rescheduled	Other	
Non-specialised Loans Commercial Loans	<b>14.337.371</b> 8.594.794	<b>224.204</b> 163.273	-	<b>470.503</b> 336.517	<b>298.955</b> 262.262	-	
		103.273	-	330.317	202.202	-	
Export Loans	321.418	-	-	-	-	-	
Import Loans Loans Granted to Financial	-	-	-	-	-	-	
Sector	350.745	-	-	-	-	-	
Consumer Loans	1.709.621	127	-	72.687	1.000	-	
Credit Cards	2.212.900	60.804	-	60.068	35.677	-	
Other (*)	1.147.893	-	_	1.231	16	_	
Specialised Loans	-	-	-	-	-	-	
Other Receivables	-	-	-	-	-	-	
Total	14.337.371	224,204	-	470.503	298.955	-	

Number of Extensions	Standard Loans and Other Receivables	Loans and Other Receivables Under Close Monitoring
Extended by 1 or 2 times	224.204	298.955
Extended by 3, 4 or 5 times	-	-
Extended by more than 5 times	-	<u>-</u>

Total	224.204	298.955
Extended period of time	Standard Loans and Other Receivables	Loans and Other Receivables Under Close Monitoring
0-6 Months	192	98
6-12 Months	8.087	2.394
1 – 2 Years	28.305	51.932
2 – 5 Years	187.399	78.878
5 years or more	221	165.653
Total	224.204	298.955

#### 3. Breakdown of loans according to their maturities:

	Standard Loans and Other Receivables		Loans and Other Receivables under Close Monitoring	
	Loans and Other Receivables	Restructured or Rescheduled	Loans and Other Receivables	Restructured or Rescheduled
Short-Term Loans and Other				
Receivables	7.686.066	69.082	84.436	38.082
Non-Specialized Loans (*)	7.686.066	69.082	84.436	38.082
Specialized Loans	-	-	-	
Other Receivables	-	-	-	-
Medium and Long-Term Loans and				
Other Receivables	6.651.305	155.121	386.069	260.872
Non-Specialized Loans	6.651.305	155.121	386.069	260.872
Specialized Loans	-	-	-	-
Other Receivables	-	-	-	

Includes the factoring receivables amounting to TL 394.213.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

# 4. Information on consumer loans, personal credit cards, personnel loans and personnel credit cards:

	Short-term	Medium and Long-term	Total
Consumer Loans-TL	41.233	1.526.417	1.567.650
Mortgage Loans	-	730.159	730.159
Automotive Loans	<del>-</del>	6.636	6.636
Consumer Loans	41.233	785.107	826.340
Other	<del>-</del>	4.515	4.515
Consumer Loans- Indexed to FC	-	132	132
Mortgage Loans	-	132	132
Automotive Loans	-	_	_
Consumer Loans	_	_	_
Other	-	_	_
Consumer Loans-FC	-	_	_
Mortgage Loans	-	_	_
Automotive Loans	-	_	_
Consumer Loans	-	_	_
Other	_	_	_
Individual Credit Cards-TL	2.260.188	94.291	2.354.479
Instalment	859.165	94.291	953.456
Non Instalment	1.401.023	-	1.401.023
Individual Credit Cards-FC	6.787	-	6.787
Instalment	-	_	-
Non Instalment	6.787	_	6.787
Personnel Loans-TL	453	7.627	8.080
Mortgage Loans	-	-	-
Automotive Loans	_	_	_
Consumer Loans	453	7.627	8.080
Other	-	-	-
Personnel Loans- Indexed to FC	_	-	_
Mortgage Loans	-	_	_
Automotive Loans	-	_	_
Consumer Loans	_	_	_
Other	-	_	_
Personnel Loans-FC	_	-	_
Mortgage Loans	-	_	_
Automotive Loans	_	_	_
Consumer Loans	_	_	_
Other	-	_	_
Personnel Credit Cards-TL	4.746	-	4,746
Instalment	2.189	_	2.189
Non Instalment	2.557	_	2.557
Personnel Credit Cards-FC	74	-	74
Instalment	-	_	-
Non Instalment	74	_	74
Overdraft Account-TL (Individual)	207.573	_	207.573
Overdraft Account-FC (Individual)	-	-	-
<b>Total Consumer Loans</b>	2.521.054	1.628.467	4.149.521

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

### 5. Information on commercial instalment loans and corporate credit cards:

	Short-term	Medium and Long-term	Total
	Short-term	Long-term	Total
Commercial Instalment Loans-TL	4.794	163.218	168.012
Mortgage Loans	-	1.556	1.556
Automotive Loans	-	1.122	1.122
Consumer Loans	4.794	160.540	165.334
Other	-	-	_
Commercial Instalment Loans- Indexed to FC	463	87.159	87.622
Mortgage Loans	-	2.166	2.166
Automotive Loans	-	1.602	1.602
Consumer Loans	463	83.391	83.854
Other	-	-	_
Commercial Instalment Loans-FC	_	_	_
Mortgage Loans	-	_	_
Automotive loans	-	-	-
Consumer Loans	-	-	_
Other	-	-	-
Corporate Credit Cards-TL	2.607	-	2.607
Instalment	344	_	344
Non Instalment	2.263	_	2.263
Corporate Credit Cards-FC	756	_	756
Instalment	-	-	_
Non Instalment	756	_	756
Overdraft Account-TL (Commercial)	55.129	-	55.129
Overdraft Account-FC (Commercial)	<u> </u>		-
Total	63.749	250.377	314.126

# 6. Loans according to types of borrowers:

	Current Period 31 December 2017	Prior Period 31 December 2016
Public	-	-
Private (*)	15.331.033	14.181.425
Total	15.331.033	14.181.425

<sup>(\*)</sup> Includes the factoring receivables amounting to TL 394.213 (31 December 2016: TL 476.308)

### 7. Domestic and foreign loans:

	Current Period 31 December 2017	Prior Period 31 December 2016
Domestic Loans Foreign Loans	15.138.669 192.364	13.721.791 459.634
Total (*)	15.331.033	14.181.425

<sup>(\*)</sup> Includes the factoring receivables amounting to TL 394.213 (31 December 2016: TL 476.308)

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

#### 8. Loans granted to investments in associates and subsidiaries:

As of 31 December 2017 and 31 December 2016, the Bank has no loans granted to investments in associates and subsidiaries.

#### 9. Specific provisions provided against loans:

	Current Period 31 December 2017	Prior Period 31 December 2016
Loans and Receivables with Limited Collectability	12.128	28.491
Loans and Receivables with Doubtful Collectability Uncollectible Loans and Receivables	48.901 526.338	111.688 841.099
Total	587.367	981.278

#### 10. Information on non-performing loans (Net):

#### 10 (i). Information on non-performing loans and other receivables restructured or rescheduled:

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectability Do		Uncollectible Loans and Other Receivables
Current Period: 31 December 2017	626	600	33.339
(Gross Amounts Before Specific Provisions) Restructured Loans and Other Receivables	626	600	33.339
Rescheduled Loans and Other Receivables	-	-	-
Prior Period: 31 December 2016 (Gross Amounts Before Specific Provisions)	28.986	8.396	11.437
Restructured Loans and Other Receivables Rescheduled Loans and Other Receivables	28.986	8.396	11.437

# $10\ (ii). Information on the movement of total non-performing loans:$

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectability		Uncollectible Loans and Other Receivables
Balance at the end of Prior Period: 31 December 2016	186.475	257.235	987.196
Additions (+)	342.145	3.432	5.498
Transfers from Other Categories of			
Non-Performing Loans (+)	3.993	388.510	413.469
Transfers to Other Categories of			
Non-Performing Loans (-)	391.060	414.910	-
Collections (-)	95.237	134.812	47.176
Write-offs (-) (*)	597	3.571	637.439
Corporate and Commercial Loans	153	53	72.676
Retail Loans	96	631	224.344
Credit Cards	348	2.887	340.419
Other	-	-	-
Balance at the End of the Period: 31 December 2017	45.719	95.884	721.548
Specific Provisions (-)	12.128	48.901	526.338
Net Balance in Balance Sheet	33.591	46.983	195.210

<sup>(\*)</sup> The Bank has concluded the sale of non-performing corporate and commercial loans amounting to TL 67.171 for TL 16.797 in 27 March 2017 and the sale of non-performing credit cards and retail loans amounting to TL 540.335 for TL 49.300 in 21 September 2017.

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

#### 10 (iii). Information on non-performing loans granted as foreign currency loans:

As of December 2017, the bank has no non-performing loans granted as foreign currency loans (31 December 2016: TL 99).

# 10 (iv). Breakdown of gross and net values of the non-performing loans according to their beneficiary group:

	III. Group	IV. Group	V. Group
	Loans and Other Receivables with Limited Collectability	Loans and Other Receivables with Doubtful Collectability	Uncollectible Loans and Other Receivables
Current Period (Net): 31 December 2017	33.591	46.983	195.210
Loans granted to corporate entities and real persons (Gross)	45.719	95.884	721.548
Specific Provisions Amount (-)	12.128	48.901	526.338
Loans granted to corporate entities and real persons (Net)	33.591	46.983	195.210
Banks (Gross)	-	-	_
Specific Provisions Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Advances (Gross)	-	-	-
Specific Provisions Amount (-)	-	-	-
Other Loans and Advances (Net)	-	-	
Prior Period (Net): 31 December 2016	157.984	145.547	146.097
Loans granted to corporate entities and real persons (Gross)			
Specific Provisions Amount (-)	186.475	257.235	987.196
Loans granted to corporate entities and real persons (Net)	28.491	111.688	841.099
Banks (Gross)	157.984	145.547	146.097
Specific Provisions Amount (-)	-	-	-
Banks (Net)	-	-	-
Other Loans and Advances (Gross)	-	-	-
Specific Provisions Amount (-)	-	-	-
Other Loans and Advances (Net)	-	-	-

### 11. Information on the collection policy of non-performing loans and other receivables

For uncollectible loans, primarily, a reach for an agreement with the company and third parties (natural and/or legal) having guarantees subject to the risk is being sought and actions either aimed at liquidation of collateral in the loan risk warranty or aimed at proceedings without judgement are taken. In case of obtaining no result in consequence of these actions, liquidation subject to requirements within the framework of legal regulations designated by the Bank's top management occurs.

### 12. Information on the write-off policy of the Bank:

The general policy of the Bank is oriented to the collection, whereas written off is applied exceptionally.

### f. Investments held-to-maturity:

# 1. Information on financial assets given as collateral/blocked and subject to repurchase agreements and those:

As of 31 December 2017 and 31 December 2016, the Bank has no investment held to maturity given as collateral/blocked and subject to repurchase agreements.

### HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

### 2. Information on government debt securities held-to-maturity:

As of 31 December 2017 and 31 December 2016, the Bank has no investments as government debt securities held to maturity.

# 3. Information on investments held-to-maturity:

As of 31 December 2017 and 31 December 2016, the Bank has no investments held to maturity.

### 4. The movement of investment securities held-to-maturity:

As of 31 December 2017 and 31 December 2016, the Bank has no investments of held to maturity movement.

### g. Information on associates (Net):

The Bank has no associates as of 31 December 2017 and 31 December 2016.

#### h. Information on subsidiaries (Net):

#### 1. Information on capital adequacy of major subsidiaries:

The Bank does not have any capital needs due to its subsidiaries included in the calculation of its consolidated capital adequacy standard ratio. Information on capital adequacy of major subsidiaries is presented below.

	HSBC Yatırım ve Menkul Değerler A.Ş. (*)
Core Capital	76.854
Paid-in Capital	7.000
Share Premium	-
Reserves	34.466
Current Period's Profit and Prior Periods' Profit	34.265
Current Period's Losses and Prior Periods' Losses	-
Leasehold Improvements on Operational Leases (-)	-
Intangible Assets (-)	172
Supplementary Capital	-
Deductions from Capital	-
Net Available Equity	75.559

<sup>(\*)</sup> Prepared with the non-audited financial statements as of 31 December 2017.

#### 2. Information on unconsolidated subsidiaries:

### a) Unconsolidated subsidiaries:

		Address	Bank's share percentage If different	Bank's risk group share
	Title	(City/Country)	voting percentage (%)	percentage (%)
1	HSBC Ödeme Sistemleri ve Bilgisayar	Esentepe Mahallesi Büyükdere Caddesi	100,00	0,00
	Teknolojileri Basın Yayın ve Müşteri	No:128 Şişli 34394, İSTANBUL		
	Hizmetleri A.Ş.			

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

#### b) Main financial figures of the subsidiaries, in the order of the above table (\*):

				Income from			
Total	Shareholders'	Total	Interest	Marketable	<b>Current Period</b>	<b>Prior Period</b>	Fair
A4	TC *4	E: J A4	T	C:4: D46-1: -	Dwofit/Logg	Profit/Loss	Volue
 Assets	Equity	Fixed Assets	income	Securities Portfolio	Pront/Loss	Pront/Loss	Value

<sup>(\*)</sup> Prepared with the non-audited financial statements as of 31 December 2017.

#### 3. Information on the consolidated subsidiaries:

HSBC Yatırım was established as Demir Yatırım on 23 December 1996. The merger of the Demir Yatırım and HSBC Yatırım was realized and the merger agreement was signed, with the Board of Directors decision No. 222 and dated 6 December 2001 based on the authority given to the Board of Directors in accordance with General Assembly decision dated 30 October 2001. Also dissolution of HSBC Yatırım and change of the title of the new merged company to HSBC Yatırım Menkul Değerler A.Ş. was agreed and the merger of these two companies was accomplished as of 11 January 2002.

#### a) Consolidated subsidiaries:

		Bank's share percentage	Bank's risk
		<ul> <li>If different voting</li> </ul>	group share
Title	Address (City/Country)	percentage (%)	percentage (%)
HSBC Yatırım ve Menkul Değerler A.Ş.	Esentepe Mahallesi Büyükdere Caddesi No:128 Şişli 34394, İSTANBUL	99,87	0,13

# b) Main financial figures of the subsidiaries, in the order of the above table (\*):

					Income from			
					Marketable			
	Total	Shareholders'	<b>Total Fixed</b>	Interest	Securities	<b>Current Period</b>	Prior Period	Fair
	Assets	Equity	Assets	Income	Portfolio	Profit/Loss	Profit/Loss (**)	Value
1	84.528	70.074	1.339	5.337	1.434	14.926	15.006	_

<sup>(\*)</sup> Prepared with the non-audited financial statements as of 30 September 2017.

#### 4. Movement schedule of the consolidated subsidiaries:

	Current Period	Prior Period
	31 December 2017	31 December 2016
Balance at the Beginning of the Period	34.753	34.753
Movements During the Period	-	-
Purchases	-	-
Bonus Shares and Contributions to Capital	-	-
Dividends From Current Year Profit	-	-
Sales/Liquidation	-	-
Revaluation Increase	-	-
Increase/(Decrease) of Valuation	-	-
Balance at the End of the Period	34.753	34.753
Capital Commitments	-	-
Share Percentage at the End of the Period (%)	99,87	99,87

<sup>(\*\*)</sup> The prior period balances represent the amounts as of 30 September 2016.

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

#### 5. Sectoral information on financial subsidiaries and the related carrying amounts:

	Current Period 31 December 2017	Prior Period 31 December 2016
Banks	-	-
Insurance Companies	-	_
Factoring Companies	-	-
Leasing Companies	-	-
Finance Companies	-	-
Other Financial Subsidiaries	34.753	34.753

### 6. Subsidiaries quoted on a stock exchange:

The Bank has no subsidiaries quoted on a stock exchange as of 31 December 2017 and 31 December 2016.

### i. Information on jointly controlled entities:

- 1. The Bank has no jointly controlled entities as of 31 December 2017 and 31 December 2016.
- 2. As of 31 December 2017 and 31 December 2016, the accounting method is not determined since the Bank has no jointly controlled entities.

### j. Information on financial lease receivables (Net):

As of 31 December 2017 and 31 December 2016, the Bank has no finance leases.

### k. Information on hedging derivative financial assets:

	Current Period 31 December 2017		Prior Period 31 December 201	.6
	TL	FC	TL	FC
Fair Value Hedge	-	_	-	_
Cash Flow Hedge	-	-	69.454	-
Foreign Net Investment Hedge	=	-	-	_
Total	-	-	69.454	_

# l. Explanations on property and equipment:

	Land and		Other Tangible	
Prior Period End:	Buildings	Vehicles	Fixed Assets	Total
Cost	22.733	667	788.427	811.827
Accumulated Depreciation and Impairment (-)	14.271	661	715.297	730.229
Net Book Value	8.462	6	73.130	81.598
Current Period End:				
Net Book Value at the Beginning	8.462	6	73.130	81.598
Additions	-	-	33.284	33.284
Disposals (-) (net)	-	-	8.399	8.399
Depreciation (-)	383	6	23.423	23.812
Cost at Period End	22.733	667	813.311	836.711
Accumulated Depreciation at Period End (-)	14.654	667	738.719	754.040
Closing Net Book Value	8.079	-	74.592	82.671

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

### m. Information on intangible assets:

# 1. Gross book value and accumulated depreciation amounts at the beginning and ending of the period:

	Current Period 31 December 2017	Prior Period 31 December 2016
Gross book value	377.766	431.075
Accumulated depreciation(-)	230.008	303.374
Net Book Value	147.758	127.701

### 2. Table of movements between beginning of the period and ending of the period:

	Current Period 31 December 2017	Prior Period 31 December 2016
Opening balance	127.701	33.775
Additions (*)	36.207	114.019
Disposals (-) (net)	-	=
Depreciation (-)	16.150	20.093
Closing Net Book Value	147.758	127.701

<sup>(\*)</sup> Includes basic banking infrastructure investment costs made in 2017.

# n. Information on the investment properties:

As of 31 December 2017 and 31 December 2016, the Bank has no investment properties.

## o. Information on deferred tax asset:

	Cumulative		Deferred Asset/Lia	
	31.12.2017	31.12.2016	31.12.2017	31.12.2016
Fiscal Loss	293.780	667.046	64.632	133.409
Unearned Revenues	60.566	68.384	13.244	13.677
Employee Termination Benefit Provision	55.835	48.491	11.545	9.698
Restructuring Provision	85.965	127.051	18.912	25.410
Derivative Expense Rediscount Provision	50.980	-	11.638	-
Other	139.246	202.826	30.649	40.566
Deferred Tax Asset	686.372	1.113.798	150.620	222.760
Derivative Transactions Fair Value Difference	-	(333.446)	_	(66.689)
Other	(20.107)	(21.957)	(4.355)	(4.392)
Deferred Tax Liability	(20.107)	(355.403)	(4.355)	(71.081)
Deferred Tax Asset Recognized as Expense (*)			-	(151.679)
Net Tax Asset (**)			146.265	-

<sup>\*)</sup> Net deferred tax assets of the Bank as of 31 December 2016 are not recorded in balance sheet records.

 $<sup>(**) \ \</sup> Information of deferred tax \ asset of the \ Bank \ as of 31 \ December \ 2017 \ is \ explained in \ Note \ XVIII \ of \ Section \ Three.$ 

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

# p. Information on assets held for sale and related to discontinued operations:

HSBC Bank A.Ş. signed the share transfer agreement regarding to the Board of Directors decision dated on 23 March 2017 on selling all banking activities of Cyprus Branches of HSBC Bank A.Ş. and the required legal process was completed as of 3 December 2017. The Cyprus Branches of HSBC Bank A.Ş.'s 100% shares have been sold to Albank. The loss of 13 thousand TL which was incurred due to the sale have been shown under "Other Operating Expense" in financial tables. The table below represents the summary financial information on the branches as of 1 December 2017.

	Net Amount
Banks	60.178
Securities Portfolio	10.474
Loans and Receivables (Net)	64.565
Other Assets	144.473
Total Assets	279.690
	Net Amount
Deposit	232.482
Banks	-
Provisions	3.248
Other Liabilities	43.960
Total Liabilities	279.690
	Net Amount
Interest Income	27.609
Interest Expense	17.800
Net Interest Income	9.809
Exchange Profit / Loss (Net)	(139)
Specific Provisions for Non-Performing Loans (-)	4.715
Other Non-Interest Income	6.002
Other Operating Expenses (-)	12.043
Net Profit / Loss	(1.086)

As of 31 December 2017, assets held for sale of the Bank is TL 1.690 (31 December 2016: TL 2.742).

	Current Period 31 December 2017	Prior Period 31 December 2016
Prior Period End:	or become of 201.	01200000012010
Cost	2.896	3.594
Accumulated Depreciation (-)	154	150
Net Book Value	2.742	3.444
Current Period End:		
Net Book Value at the Beginning	2.742	3.444
Additions	1.647	1.299
Disposals (-) (Net)	2.691	1.998
Depreciation (-)	8	4
Cost at Period End	1.852	2.896
Accumulated Depreciation at Period End (-)	162	154
Closing Net Book Value	1.690	2.742

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)

# q. Information on other assets:

1. There are no further explanations of the Bank related to prepaid expenses, tax and other operations.

	Current Period 31 December 2017	Prior Period 31 December 2016
Miscellaneous Receivables (*)	138.520	6.004
Prepaid Expenses	45.131	37.394
Debited Suspence Accounts	35.711	57.308
Other Rediscount Income	19.614	12.312
Other Assets	283	378
Total	239.259	113.396

<sup>(\*)</sup> Includes the BIST and derivative securities.

### Information on receivables from forward sale of the assets classified in the miscellaneous receivables:

As of 31 December 2017 and 31 December 2016, the Bank has no receivables from forward sale of the assets classified in the miscellaneous receivables.

# II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES

### a. Information on deposits

#### 1. Information on maturity structure of the deposits:

The Bank has no deposits with 7 days maturity and no cumulative deposits.

# 1 (i). Current Period - 31 December 2017:

		With 7 Days	Up to 1	1 - 3	3-6	6 Months-	1 Year	Cumulative	
-	Demand	Maturity			Months		nd Over	Deposit	Total
Saving Deposits	327.489	_	621 402	2.353.417	101 779	35.963	18.771	_	3.458.821
Foreign Currency Deposits	1.755.597		2.212.430				47.733	_	9.892.457
	1.480.797		2.090.588				15.866	_	8.912.427
Residents in Turkey		-						-	
Residents Abroad	274.800	-	121.842	498.141	36.488	16.892	31.867	-	980.030
Public Sector Deposits	7.594	-	-	-	-	-	-	-	7.594
Commercial Deposits	362.110	-	844.775	20.325	12.325	34	1.307	-	1.240.876
Other Institutions Deposits	3.665	-	696	-	-	-	-	-	4.361
Precious Metal Deposit	176.338	-	_	-	-	_	79.865	-	256.203
Bank Deposits	57.602	-	1.451.801	-	-	_	-	-	1.509.403
The CBRT	_	-	1.418.277	-	-	_	-	-	1.418.277
Domestic Banks	_	-	_	-	-	_	-	-	_
Foreign Banks	57.602	-	33.524	-	-	_	-	-	91.126
Participation Banks	_	-	_	-	-	_	-	-	_
Other	-	_	-	-	-	-	-	-	
Total	2.690.395	-	5.131.104	7.849.828	420.864	129.848	147.676	-	16.369.715

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

### 1 (ii). Prior Period - 31 December 2016:

		With 7 Days	Up to 1	1 - 3		6 Months-		Cumulative	
	Demand	Maturity	Month	Months	Months	1 Year	and Over	Deposit	Total
Saving Deposits	415.452	- 1	1.053.445	2.991.576	115.186	39.997	24.754	-	4.640.410
Foreign Currency Deposits	1.986.054	- 1	2.108.789	4.166.221	349.110	101.985	51.285	-	8.763.444
Residents in Turkey	1.665.892	<u>-</u> :	1.769.199	3.582.843	303.834	74.175	17.790	-	7.413.733
Residents Abroad	320.162	_	339.590	583.378	45.276	27.810	33.495	-	1.349.711
Public Sector Deposits	19.967	-	-	-	-	-	-	-	19.967
Commercial Deposits	378.363	-	775.099	14.156	704	1.631	174	-	1.170.127
Other Institutions Deposits	5.917	_	1.168	4.055	-	-	_	-	11.140
Precious Metal Deposit	297.233	-	5.623	69.462	1.795	3.100	-	-	377.213
Bank Deposits	123.171	-	44.548	-	-	-	-	-	167.719
The CBRT	-	_	-	-	-	-	_	-	-
Domestic Banks	-	-	-	-	-	-	-	-	-
Foreign Banks	123.171	-	44.548	-	-	-	-	-	167.719
Participation Banks	-	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-	-
Total	3.226.157	_	3.988.672	7.245.470	466.795	146.713	76.213	-	15.150.020

- 2. Information on saving deposits insurance:
- 2 (i). Information on saving deposits under the guarantee of the Saving Deposits Insurance Fund and amounts exceeding the limit of the deposit insurance fund:

	Covered by Deposit Insurance Fund		Exceeding Insuran	
	Current Period 31 December 2017	Prior Period 31 December 2016	Current Period 31 December 2017	Prior Period 31 December 2016
Saving Deposits	1.930.866	2.477.436	1.528.221	2.090.596
Foreign Currency Saving Deposits	1.740.269	1.492.801	6.364.267	4.691.126
Other Deposits in the Form of Saving Deposits Foreign Branches' Deposits under Foreign	11.687	14.779	56.390	67.541
Authorities' Insurance Coverage Off-Shore Banking Regions' Deposits under	-	138.418	-	145.670
Foreign Authorities' Insurance Coverage	-	-	-	<u>-</u>
Total	3.682.822	4.123.434	7.948.878	6.994.933

- **2 (ii).** Since the head office of the Bank is not located abroad, saving deposit in Turkey are not covered by the saving deposits insurance in another country.
- 2 (iii). Saving deposits of individuals which are not covered by the Saving Deposit Insurance Fund:

	Current Period 31 December 2017	Prior Period 31 December 2016
Foreign Branches' Deposits and other accounts	-	145.670
Saving Deposits and Other Accounts of Major Shareholders		
and Deposits of their Mother, Father, Spouse, Children under		
their wardship	-	-
Saving Deposits and Other Accounts of President and Members		
of Board of Directors, CEO and Vice Presidents and Deposits of their		
Mother, Father, Spouse, Children under their wardship	12.238	-
Saving Deposits and Other Accounts in Scope of the Property		
Holdings Derived from Crime Defined in Article 282 of Turkish		
Criminal Law No:5237 dated 26/09/2004	-	-
Saving Deposits in Deposit Bank Which Established in Turkey		
in Order to Engage in Off-shore Banking Activities	-	<u> </u>

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

### b. Information on trading derivative financial liabilities:

Table of negative differences for trading derivative financial liabilities:

	Current Period 31 December 2017		Prior Perioc 31 December 2	
	TL	FC	TL	FC
Forward Transactions	8.477	51.668	295	136.791
Swap Transactions	198.757	256.279	24.292	351.152
Future Transactions	-	-	-	-
Options	-	223.998	-	154.728
Other	-	-	-	
Total	207.234	531.945	24.587	642.671

### c. Information on funds provided under repurchase agreements:

As of 31 December 2017, the Bank has no funds provided under repurchase agreements (31 December 2016: TL 531.938).

#### d. Information on funds borrowed:

#### 1. Information on banks and other financial institutions:

	Current Period 31 December 2017		Prior Peri 31 December	
	TL	FC	TL	FC
Borrowings from the CBRT	-	-	_	_
Domestic Bank and Institutions	-	-	1.524	4.166
Foreign Banks and Institutions and Funds	818.610	1.786.117	211.107	2.124.212
Total	818.610	1.786.117	212.631	2.128.378

## 2. Information on maturity structure of funds borrowed:

	Current Period 31 December 2017		Prior Peri 31 December	
	TL	FC	TL	FC
Short-term	-	80.013	1.524	7.337
Medium and long-term	818.610	1.706.104	211.107	2.121.041
Total	818.610	1.786.117	212.631	2.128.378

# 3. Further information is disclosed for the areas of liability concentrations:

The Bank diversifies its funding sources by customer deposits and loans from foreign countries.

## e. Information on other liabilities:

Other liabilities of the Bank do not exceed 10% of the total liabilities.

### f. Information on financial leasing agreements:

### i. Information on obligations under financial leases:

None (31 December 2016: None).

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

#### ii. Explanations on operational lease:

The Bank makes a contract which is operating lease agreement for some of its branches and ATMs. Lease agreements are made on an annual basis and annual lease payment is paid in advance. The payment is accounted under prepaid expenses of "Other Assets" account.

Maturity structure of prepaid rents due to operational lease transactions is presented below:

	Current Period 31 December 2017	Prior Period 31 December 2016	
Less Than 1 Year	20.129	16.196	
Between 1- 4 Years	1.495	5.963	
More Than 4 Years	749	2.743	
Total	22.373	24.902	

#### g. Information on derivative financial liabilities for hedging purposes:

As of 31 December 2017, the Bank has no derivative financial liabilities for hedging purposes (31 December 2016: None).

### h. Information on provisions:

#### 1. Information on general provisions:

	Current Period 31 December 2017	Prior Period 31 December 2016
General Provisions	430.929	481.729
Provisions for First Group Loans and Receivables	274.605	305.364
Provisions for Second Group Loans and Receivables	38.934	58.356
Provisions for Non-Cash Loans	25.985	22.096
Other	91.405	95.913

# 2. Information on employee benefit provisions:

As of 31 December 2017 the Bank has employee termination benefit provision amounting to TL 55.835 (31 December 2016: TL 48.491), and unused vacation provision amounting to TL 7.681 (31 December 2016: TL 6.261).

In accordance with existing Turkish Labour Law, the Bank is required to make lump-sum termination indemnities to each employee who has completed one year of service with the Bank and whose employment is terminated due to retirement or for reasons other than resignation or as mentioned in related legislation.

The computation of the liability is based upon the retirement pay ceiling announced. The applicable ceiling amount as of 31 December 2017 is TL 4.732,49 (full TL) (31 December 2016: TL 4.297,21 (full TL)). Employee termination benefit liability is not legally dependent on any kind of funding, and there is no requirement on funding.

HSBC BANK A.Ş.

# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

The reserve for employment termination benefits represents the present value of the estimated total liability for the future probable obligation of the Bank determined by using certain actuarial assumptions. TAS 19 requires actuarial valuation methods to be used in order to calculate Bank's liabilities.

The assumption is that retirement pay ceiling is expected to increase as per the inflation rate every year. Thus discount rate applied shall represent real rate, net of inflation. Since retirement pay ceiling amount is determined once every six months, employee benefit liability of the Bank is calculated from the ceiling amount valid from 1 July 2017, TL 4.732,49 (full TL) (31 December 2016: TL 4.297,21 (full TL)).

	Current Period 31 December 2017	Prior Period 31 December 2016
As of January 1	48.491	54.125
Service Cost	7.844	26.640
Interest Cost	4.908	4.857
Actuarial Gain/(Loss)	6.571	5.655
Paid in Current Period	(11.979)	(42.786)
Total	55.835	48.491

# 3. Information on provisions related to foreign currency difference on the principles of foreign indexed loans and finance lease receivables:

As of 31 December 2017, the provision related to foreign currency difference on the principles of foreign currency indexed loans, amounting to TL 6.426 (31 December 2016: TL 47), is offset with the balance of foreign currency indexed loans.

# 4. Information on specific provisions for non-cash loans that is non-funded and non-transformed into cash:

As of 31 December 2017, provision for non-cash loans that are non-funded and non-transformed into cash is amounting to TL 305 (31 December 2016: TL 15.142).

## 5. Information on restructuring provisions:

As of 31 December 2017, restructuring provisions amounting to TL 85.965 (31 December 2016: TL 127.051).

#### 6. Information on other provisions:

#### 6 (i). Information on free provisions for possible risks:

As of 31 December 2017, the Bank has no free provisions for possible risks (31 December 2016: None).

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

# 6 (ii). The names and amounts of sub-accounts of other provision under the condition of other provisions exceed 10% of total provisions:

	Current Period 31 December 2017	Prior Period 31 December 2016
Provision for lawsuits	31.315	26.419
Unpaid cheques received on time	12.889	16.562
Provision for accumulated credit card bonus	4.809	6.200
Return provision of case file expenses	2.070	3.047
Specific provision for non-cash loans that are non-funded		
and non-transformed into cash	305	15.142
Other Provisions (*)	49.275	44.223
Total	100.663	111,593

<sup>(\*)</sup> Contains other provisions as a part of TAS 37.

### i. Explanations on tax liability:

# 1. Explanations on current tax liability:

The corporate tax provisions calculation of the Bank is explained in Note XVIII of Section Three.

## 1 (i). Information on taxes payable:

	Current Period 31 December 2017	Prior Period 31 December 2016
Toyotion on Monketakla Consuities	11.560	10.057
Taxation on Marketable Securities  Parking Insurance Transaction Tax (BITT)	11.569 11.187	10.957 11.321
Banking Insurance Transaction Tax (BITT) Value Added Tax Payable	1.432	1.321
Capital Gains Tax on Property	470	805
Foreign Exchange Transaction Tax	470	13
Corporate Tax Payable	-	884
Other (*)	9.173	11.214
Total	33.831	36.530

<sup>(\*)</sup> As of 31 December 2017, other taxes payable amount consists of payroll tax amounting to TL 8.138 (31 December 2016: TL 9.836), stamp tax amounting to TL 221 (31 December 2016: TL 280) and other taxes amounting to TL 806 (31 December 2016: TL 1.096), and self-employed income tax amounting to TL 8 (31 December 2016: TL 2).

#### 1 (ii). Information on premium payables:

	Current Period 31 December 2017	Prior Period 31 December 2016
0 '10 '4 D ' E 1	2.002	2.240
Social Security Premiums – Employer	3.992	3.249
Social Security Premiums – Employee	3.548	2.896
Bank Social Aid Pension Fund Premium – Employer	-	-
Bank Social Aid Pension Fund Premium – Employee	-	-
Pension Fund Membership Fees and Provisions – Employer	-	-
Pension Fund Membership Fees and Provisions – Employee	-	-
Unemployment Insurance – Employer	694	428
Unemployment Insurance – Employee	401	214
Other	-	-
Total	8.635	6.787

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

#### 2. Information on deferred tax liability:

Information on the Bank's deferred tax liability as of 31 December 2017 is explained in Note XVIII of Section Three.

### j. Information on liabilities regarding assets held for sale and discontinued operations:

As of 31 December 2017 and 31 December 2016, the Bank has no liabilities regarding assets held for sale and discontinued operations.

### k. Explanations on the number of subordinated loans the Bank used, maturity, interest rate, institution that the loan was borrowed from, and conversion option, if any:

Following the BRSA confirmations, the Bank has concluded the early repayment of EUR 120 million of subordinated loans on 28 March 2017 with the decision taken in the Board of Directors No:13738 and the early repayment of USD 139 million of subordinated loan on 5 September 2017 with the decision taken in the Board of Directors No: 13877. As of 31 December 2017, the Bank has obtained a subordinated loan from HSBC Holdings Plc amounting to USD 275 million with 10 years maturity and USD Libor + 4,48% interest rate in accordance with the permit from BRSA No: 20008792 dated 26 January 2015.

		nt Period nber 2017		or Period December 2016
	TL	FC	TL	FC
Domestic Banks	-	-	-	-
Other Domestic Institutions	-	-	-	-
Foreign Banks	-	1.100.050	-	1.983.954
Other Foreign Institutions	-	-	-	-
Total	-	1.100.050	-	1.983.954

### I. Information on Shareholder's Equity:

### 1. Presentation of Paid-in Capital:

	Current Period 31 December 2017	Prior Period 31 December 2016
Common Stock Provision	-	-
Preferred Stock Provision	652.290	652.290

Amount of paid-in capital is presented in nominal amount. As of 31 December 2017, the Bank has TL 259.386 capital reserve due to adjustment of the paid-in capital for inflation (31 December 2016: TL 274.811).

According to the statement published by BRSA dated 28 April 2005, capital reserve due to adjustment of the paid-in capital for inflation amounting to TL 272.693 has been classified under the other capital reserve sub-account (31 December 2016: TL 272.693).

# 2. Amount of paid-in-capital, explanations as to whether the registered share capital system is applied, if so, the amount of registered share capital ceiling:

Registered share capital system is not applied.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

3. Information on the share capital increases during the period, their sources and other information:

The Bank has not increased its share capital during the current period.

4. Information on share capital increases from capital reserves during the current period:

The Bank has no share capital increases from capital reserves during the current period.

5. Information on capital commitments, the purpose and the sources until the end of the current fiscal year and the subsequent interim period:

The Bank has no capital commitments.

6. The effects of anticipations based on the financial figures for prior periods regarding the Bank's income, profitability and liquidity, and the anticipations regarding the uncertainty of these indicators on the shareholders' equity:

The Bank tends to strengthen its shareholders' equity according to the assessment of financial figures for prior periods regarding the Bank's income, profitability and liquidity, and the anticipations regarding changes in the accounting standards.

7. Information on privileges given to shares representing the capital:

The Bank has no privileges given to shares representing the capital.

8. Information on valuation differences of marketable securities:

	Current Period 31 December 2017		Prior Period 31 December 2	
	TL	FC	TL	FC
From Associates, Subsidiaries and Jointly Controlled Entities	-	-	-	_
Valuation Difference	(22.622)	4.723	(2.317)	-
Foreign Exchange Difference	-	-	-	-
Total	(22.622)	4.723	(2.317)	-

#### 9. Information on revaluation value increase fund:

As of 31 December 2017 and 31 December 2016, the Bank has no revaluation value increase fund.

#### 10. Information on legal reserves:

	Current Period 31 December 2017	Prior Period 31 December 2016
First Legal Reserve	138.697	137.660
Second Legal Reserve	45.444	45.444
Legal Reserves according to Special Legislation	-	<u>-</u>
Total	184.141	183.104

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### II. EXPLANATIONS AND NOTES RELATED TO LIABILITIES (Continued)

### 11. Information on extraordinary reserves:

	Current Period 31 December 2017	Prior Period 31 December 2016
Reserves Allocated per General Assembly Minutes	1.093.193	1.450.828
Retained Earnings	97.844	97.844
Accumulated Loss	-	-
Foreign Currency Differences	-	<u> </u>
Total	1.191.037	1.548.672

### 12. Information on shareholders having more than 10% share in capital and/or voting right:

Based on the approval of the Banking Regulation and Supervision Agency dated 21 June 2017, 10,01% share of HSBC Bank Plc.'s 100% ownership of the Bank's capital was transferred to HSBC Bank Middle East Limited and remaining 89,99% share of HSBC Bank Plc. was transferred to HSBC Middle East Holdings B.V. through share transfer agreement dated 29 June 2017.

### III. EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS

#### a. Explanations on off-balance sheet commitments:

### 1. Type and amount of irrevocable commitments:

	Current Period 31 December 2017	Prior Period 31 December 2016
Asset Purchase and Sale Commitments	11.388.208	5.131.953
Commitments for Credit Card Limits	3.872.439	4.797.889
Commitments for Cheques	489.830	489.020
Loan Granting Commitments	246.829	481.649
Short Sale Commitments	-	53.976
Commitments for Credit Cards and Banking Services		
Promotions	14.780	17.609
Tax and Fund Liabilities from Export Commitments	1.892	4.962
Other Irrevocable Commitments	598.279	747.148
Total	16.612.257	11.724.206

### 2. Type and amount of probable losses and obligations arising from off-balance sheet items:

The Bank has no probable losses arising from off-balance sheet items. Obligations arising from the off-balance sheet are disclosed in "Off-balance sheet commitments".

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# III. EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS (Continued)

### 2 (i). Non-cash loans including guarantees, bank acceptances, collaterals and others that are accepted as financial commitments and other letters of credit:

	Current Period 31 December 2017 31	Prior Period December 2016
Letters of Guarantee	1.589.939	1.767.899
Letters of Credit	698.997	476.016
Bank Acceptances	155.184	58.547
Other Guarantees	353.187	348.109
Total	2.797.307	2.650.571

### 2 (ii). Certain guarantees, temporary guarantees, surety ships and similar transactions:

The Bank has no certain guarantees, temporary guarantees, surety ships and similar transactions except explained above in the section 2 (i).

#### 3. Information on the non-cash loans:

#### 3 (i). Total non-cash loans:

	Current Period 31 December 2017	Prior Period 31 December 2016
Non-Cash Loans Given against Achieving Cash Loans	-	1.325
With Original Maturity of One Year or Less	-	-
With Original Maturity of More than One Year	-	1.325
Other Non-Cash Loans	2.797.307	2.649.246
Total	2.797.307	2.650.571

### 3 (ii). Information on sectoral risk concentrations of non-cash loans:

	Current Period 31 December 2017					Period iber 2016		
	TL	(%)	FC	(%)	TL	(%)	FC	(%)
Agricultural	105	0,01	-	-	459	0,06	_	-
Farming and Raising Livestock	105	0,01	-	-	459	0,06	-	-
Forestry	-	-	-	-	-	-	-	-
Fishing	-	-	-	-	-	-	-	-
Manufacturing	567.558	61,53	473.257	25,24	593.572	71,62	300.504	16,49
Mining and Quarrying	16	0,00	-	-	140	0,02	1.622	0,09
Production	552.912	59,94	455.694	24,31	583.078	70,36	280.396	15,39
Electric, Gas and Water	14.630	1,59	17.563	0,94	10.354	1,25	18.486	1,01
Construction	9.474	1,03	394.831	21,06	6.455	0,78	438.501	24,07
Services	345.301	37,43	1.006.781	53,70	220.012	26,55	1.082.490	59,42
Wholesale and Retail Trade	115.418	12,51	339.822	18,13	84.138	10,15	142.452	7,82
Hotel, Food and Beverage								
Services	3.530	0,38	-	-	49	0,01	186	0,01
Transportation and								
Telecommunication	5.675	0,62	33.030	1,76	5.840	0,70	19.051	1,05
Financial Institutions	136.932	14,84	606.177	32,33	89.332	10,78	883.783	48,51
Real Estate and Leasing Services	1.563	0,17	-	-	-	-	-	-
Self-employment Services	82.043	8,89	18.299	0,98	40.513	4,89	26.439	1,45
Education Services	90	0,01	-	-	90	0,01	-	-
Health and Social Services	50	0,01	9.453	0,50	50	0,01	10.579	0,58
Other	-		-		8.224	0,99	354	0,02
Total	922.438	100,00	1.874.869	100,00	828.722	100,00	1.821.849	100,00

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# III. EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS (Continued)

#### 3 (iii). Information on the non-cash loans classified under Group I and Group II:

Current Period	Gro	Group I		
31 December 2017	TL	FC	TL	FC
Non-Cash Loans	916.899	1.863.284	3.774	11.585
Letters of Guarantee	913.099	669.784	3.774	1.517
Bank Acceptances	-	155.184	-	-
Letters of Credit	-	698.997	-	-
Endorsements	-	-	-	-
Underwriting Commitments	-	-	-	-
Factoring Guarantees	-	-	-	-
Other Commitments and Contingencies	3.800	339.319	-	10.068

Prior Period	Gro	Group II		
31 December 2016	TL	FC	TL	FC
Non-Cash Loans	821.952	1.777.757	6.441	44.091
Letters of Guarantee	821.862	937.986	6.441	1.281
Bank Acceptances	-	56.398	-	2.148
Letters of Ĉredit	-	471.725	-	4.291
Endorsements	-	-	-	-
Underwriting Commitments	-	-	-	-
Factoring Guarantees	-	-	-	-
Other Commitments and Contingencies	90	311.648	-	36.371

#### b. Explanations on derivative transactions:

	Current Period 31 December 2017	Prior Period 31 December 2016
Foreign Currency Swap Transactions	51.802.380	21.136.787
Interest Rate Swap Transactions	18.391.364	19.451.498
Foreign Currency Options Transactions	10.416.076	9.229.639
Forward Foreign Currency Transactions	9.724.971	6.618.981
Precious Metals Swap Transactions	11.456	78
Precious Metals Options Transactions	-	34.564
Total	90.346.247	56.471.547

### 1. Cash flow hedging accounting:

The Bank applies cash flow hedge accounting by cross currency swap transactions in order to hedge itself from the changes in the interest rates of the fixed-rate time deposits which have maturity of 1-3 month. The Bank applies effectiveness test in any balance sheet date. While the effective portions are accounted under hedging reserves in shareholders' equity as described in TAS 39, the ineffective portion is recognized at income statement. As of 31 December 2017, there are no swap transactions (31 December 2016: TL 559.703) subjected to cash flow hedge accounting as hedging instrument. After such hedge accounting, fair value profit before tax amounting to TL 196 (31 December 2016: TL 3.755 profit) are recognized under shareholders' equity in the current period. As of 31 December 2017, there is no ineffective portion as a result of effectiveness tests (31 December 2016: TL 454).

### c. Explanations on credit derivatives and risk exposures on credit derivatives:

None.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

# III. EXPLANATIONS AND NOTES RELATED TO OFF-BALANCE SHEET ACCOUNTS (Continued)

### d. Explanations on contingent liabilities and assets:

Contingent assets are recognised if the probability of occurrence is almost virtually certain, whereas they are disclosed in the notes, if the probability of occurrence is probable. As of 31 December 2017, there are no contingent assets to be disclosed.

Contingent liabilities are recognized if the probability of occurrence is probable and the liability can be measured reliably, whereas they are disclosed in the notes, if they cannot be measured reliably or the possibility of the occurrence is remote or does not exist.

The Bank has certain contingent liabilities relating to various lawsuits due to the transactions it performed in the scope of banking operations. As of 31 December 2017, the total amount of these lawsuits filed against the Bank is TL 29.109 (31 December 2016: TL 39.143). A total provision of TL 33.385 (31 December 2016: TL 29.466) has been made for those lawsuits as the probability of being concluded against the bank is higher than the probability of their concluding in its favour, with TL 2.070 (31 December 2016: TL 3.047) being for provisions for refunds related to case document charges.

### e. Explanations on fiduciary services rendered on behalf of third parties:

The Bank acts as an investment agent for the trading of marketable securities and provides custodian services on behalf of its customers.

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT

#### a. Information on interest income:

### 1. Information on interest income received from loans (\*):

	Current Period 31 December 2017		Prior Per 31 December	
	TL	FC	TL	FC
Short-term loans	914.749	6.851	953.119	29.066
Medium and long-term loans	434.971	192.684	598.624	190.214
Interest on loans under follow-up	37.513	-	33.995	
Total	1.387.233	199.535	1.585.738	219.280

<sup>(\*)</sup> Fee and commission income from cash loans are included.

#### 2. Information on interest income received from banks:

	Current Period 31 December 2017		Prior Period 31 December 2016	
	TL	FC	TL	FC
From the CBRT	305.869	-	-	1.136
From Domestic Banks	56.557	254	4.586	2.206
From Foreign Banks	2.927	333	3.475	817
From Headquarters and Branches Abroad	-	-	-	_
Total	365.353	587	8.061	4.159

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT (Continued)

#### 3. Information on interest income on marketable securities:

	Current Period 31 December 2017		Prior Period 31 December 2016	
	TL	FC	TL	FC
Financial Assets Held For Trading	14.992	748	56.665	535
Financial Assets at Fair Value Through Profit or Loss	-	-	-	-
Financial Assets Available for Sale	141.460	-	106.091	-
Investments Held to Maturity	-	-	-	
Total	156.452	748	162.756	535

#### 4. Information on interest income received from investments in associates and subsidiaries:

As of 31 December 2017 and 31 December 2016, the Bank has no interest income received from investments in associates and subsidiaries.

#### b. Information on interest expense:

### 1. Information on interest expense on funds borrowed (\*):

	Current Period 31 December 2017		Prior Per 31 Decembe		
	TL	FC	TL	FC	
Banks					
The CBRT	-	-	-	-	
Domestic Banks	48	50	546	115	
Foreign Banks	89.251	138.964	72.723	168.997	
Headquarters and Branches Abroad	-	-	-	-	
Other Institutions		-	-		
Total	89.299	139.014	73.269	169.112	

<sup>(\*)</sup> Fee and commission expense from cash loans is included.

### 2. Information on interest expense paid to associates and subsidiaries:

	<b>Current Period</b>	<b>Prior Period</b>
	<b>31 December 2017</b>	31 December 2016
Interest Expenses Given to Subsidiaries and Associates	1.770	3.060

#### 3. Information on interest expense paid on securities issued:

The Bank has no interest expense paid on securities issued during the period ended on 31 December 2017 and 31 December 2016.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT (Continued)

### 4. Maturity structure of the interest expense on deposits:

	_		T	ime Depo	sit			
Current Period: 31 December 2017	Demand Deposit	Up to 1 Month	Up to 3 Month	Up to 6 Month	Up to 1 Year	More Than 1 year	Cumulative Deposit	Total
Turkish Lira								
Interbank deposits	-	25.595	-	-	-	-	-	25.595
Saving deposits	_	71.374	263.371	10.140	3.204	1.964	_	350.053
Public sector deposits	-	-	-	-	-	-	-	-
Commercial deposits	-	64.403	2.833	2.298	28	119	-	69.681
Other deposits	-	26	27				-	53
Deposits with 7 days								
maturity	-	-	-	-	-	-	-	-
Total		161.398	266.231	12.438	3.232	2.083	-	445.382
Foreign Currency								
Foreign currency deposits	_	34.270	99.246	9.761	1.896	680	-	145.853
Interbank deposits	_	31.645	_	_	_	-	-	31.645
Deposits with 7 days								
maturity	-	-	_	_	_	-	-	_
Precious metal deposits	-	-	919	15	20	-	-	954
Total	-	65.915	100.165	9.776	1.916	680	-	178.452
Grand Total	-	227.313	366.396	22.214	5.148	2.763	-	623.834

			Time	Deposit				
Prior Period:	Demand	Up to 1	Up to 3	Up to 6	Up to N	<b>More Than</b>	Cumulative	
31 December 2016	Deposit		Month	Month	1 Year	1 year	Deposit	Total
Turkish Lira								
Interbank deposits	-	33.141	-	-	-	-	-	33.141
Saving deposits	-	112.762	388.237	16.605	4.476	3.065	-	525.145
Public sector deposits	-	-	-	-	-	-	-	-
Commercial deposits	-	72.371	24.815	276	257	207	-	97.926
Other deposits	-	110	659	5	-	3	-	777
Deposits with 7 days maturity	-	-	-	-	-	-	-	-
Total	-	218.384	413.711	16.886	4.733	3.275	-	656.989
Foreign Currency								
Foreign currency deposits		23.464	72.018	3,665	1.538	700		101.385
Interbank deposits	-	471		3.003			-	471
Deposits with 7 days maturity	-		-	_	-	-	-	4/1
Precious metal deposits	-	-	647	15	20	-	-	-
Frectous metar deposits	-	-	047	15	20	-	-	682
Total		23.935	72.665	3.680	1.558	700	-	102.538
Grand Total	-	242.319	486.376	20.566	6.291	3.975	-	759.527

### 5. Information on interest given on repurchase agreements:

As of 31 December 2017, the Bank has interest given on repurchase agreements amounting to TL 18.058 (31 December 2016: TL 50.807).

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT (Continued)

#### 6. Information on finance lease expenses:

The Bank has no finance lease expenses during the periods ended on 31 December 2017 and 31 December 2016.

#### 7. Information on interest given on factoring payables:

The Bank has no interest given on factoring payables during the period ended on 31 December 2017 and 31 December 2016.

#### c. Explanations on dividend income:

As of 31 December 2017, the share of the Bank in the dividend distribution of its subsidiaries is TL 42.539 (31 December 2016: TL 19.869).

#### d. Information on trading income/loss (net):

#### 1. Trading income/loss (net):

	Current Period 31 December 2017	Prior Period 31 December 2016
	110 770 074	00.450.272
Profit	119.552.856	89.470.363
Capital Market Transactions Income	27.359	40.908
Gain on Derivative Financial Transactions	6.398.056	6.412.346
Foreign Exchange Gains	113.127.441	83.017.109
Loss (-)	120.054.726	89.406.159
Capital Market Transactions Loss	9.595	20.978
Loss on Derivative Financial Transactions	6.172.543	5.882.504
Foreign Exchange Loss	113.872.588	83.502.677
Total (Net)	(501.870)	64.204

### 2. Information on derivative instruments gain/loss:

	Current Period 31 December 2017	Prior Period 31 December 2016
Effect of the change in exchange rates on profit/loss	(75.586)	382.423
Effect of the change in interest rates on profit/loss	301.099	147.419
Total (Net)	225.513	529.842

### e. Information on other operating income:

	Current Period 31 December 2017	Prior Period 31 December 2016
Reverse of previous years expenses	177.937	125.321
Gain on sale of non-performing loan (*)	66.097	41.327
Gain on visa share sales	2.496	31.843
Gain on sale of assets	4.043	2.855
Provision for telecommunication expense	1.155	2.401
Other income	20.019	20.665
Total	271.747	224.412

<sup>(\*)</sup> Includes the amount from the sale of non-performing corporate and commercial loans amounting to TL 67.171 for TL 16.797 in 27 March 2017 and the sale of non-performing credit cards and retail loans amounting to TL 540.335 for TL 49.300 in 21 September 2017.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT (Continued)

### f. Impairment provisions related to loans and other receivables of the Bank:

	Current Period 31 December 2017	Prior Period 31 December 2016
Specific Provisions for Loans and Other Receivables	323.255	550.404
III. Group Loans and Receivables	12.402	28.358
IV. Group Loans and Receivables	48.296	111.414
V. Group Loans and Receivables	262.557	410.632
General Provision Expenses	-	-
Free Provision Expense for Possible Risks (*)	-	69.475
Marketable Securities Impairment Expense	8.270	51
Financial Assets at Fair Value Through Profit or Loss	8.270	51
Available-for-sale Financial Assets	-	-
Investments in Associates, Subsidiaries and Held-to-		
Maturity Securities Value Decrease	-	-
Investments in Associates	-	-
Subsidiaries	-	-
Jointly Controlled Entities (Joint Ventures)	-	-
Investments Held-to-Maturity	-	-
Other	12.865	170.181
Total	344.390	790.111

<sup>(\*)</sup> As of 31 December 2016, provisions for possible losses amounting to TL 69.475 is classified in general loan loss provisions as of 31 March 2017.

### g. Information related to other operating expenses:

	Current Period 31 December 2017	Prior Period 31 December 2016
Personnel Expenses	433.876	560.461
Reserve for Employee Termination Benefits	5.891	31.497
Bank Social Aid Provision Fund Deficit Provision	-	-
Impairment Expenses of Property and Equipment	-	-
Depreciation Expenses of Property and Equipment	23.812	27.371
Impairment Expenses of Intangible Assets	-	-
Goodwill Impairment Expenses	-	-
Amortization Expenses of Intangible Assets	16.150	20.093
Impairment Expenses on Equity Accounted	-	-
Impairment Expenses on Assets Held for Sale Investees	-	-
Depreciation Expenses on Assets Held for Sale	57	73
Impairment Expenses on Non-Current Assets Held for Sale and Discontinued Operations	-	_
Other Operating Expenses	304.548	375.979
Operational Lease Expenses	98.199	153.543
Maintenance Expenses	36.281	36.665
Maintenance License Expenses	36.518	32.261
Communication Expenses	22.579	28.413
Advertisement Expenses	16.031	13.831
Other Expenses	94.940	111.266
Loss on Sales of Assets	19.725	8.391
Tax, Duties, Charges and Funds Expenses	34.388	47.974
Saving Deposit Insurance Fund Expenses	30.825	40.883
Other	135.679	85.506
Total	1.004.951	1.198.228

<sup>(\*)</sup> Amount of TL 135.679 (31 December 2016: TL 85.506) consists of audit fee amounting to TL 32.312 (31 December 2016: 19.501 TL), arbitration committee expenses amounting to TL 18.524 (31 December 2016: TL 28.270) and remaining TL 84.843 of other expenses (31 December 2016: TL 37.735).

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### IV. EXPLANATIONS AND NOTES RELATED TO INCOME STATEMENT (Continued)

# h. Explanation on income/loss before tax for the period for continued and discontinued operations:

As of 31 December 2017, the Bank has operating income amounting to TL 1.517.176 (31 December 2016: TL 1.635.972). The amount of provisions for losses for loans and other receivables is TL 344.390 (31 December 2016: TL 790.111), other operating expenses amounting to TL 1.004.951 (31 December 2016: TL 1.198.228), loss before tax amounts to TL 167.835 (31 December 2016: TL 352.367 loss before tax).

#### i. Information on tax provision for continuing and discontinued operations:

As of 31 December 2017, the Bank has corporate tax provision expense amounting to TL 5.076 (31 December 2016: TL 2.349 expense) and deferred tax expense amounting to TL 145.978 (31 December 2016: TL 1.882 income).

#### j. Explanation on net profit/loss for the period for continued and discontinued operations:

There are no matters to be disclosed regarding operating profit/loss after tax.

#### k. Explanation on net profit and loss for the period:

### 1. Any further explanation on operating results needed for a proper understanding of the Bank's performance:

Net interest income, amounting to TL 1.371.768 (31 December 2016: TL 952.904), net wage and commission income amounting to TL 332.992 (31 December 2016: TL 374.583) have an important role among the income items in the accounting period ending on 31 December 2017. The wage and commission income received from cash loans are presented in the net interest income. Considering the distribution in interest income, the most important sources of the Bank's interest income are the interests received from loans and interbank money market. The main portion of the interest expenses consists of the interests paid for deposits and loans received. The most important portion of the commission income consists of the commissions received from credit card transactions and other banking transactions.

# 2. The effect on the current period profit/loss of the changes in estimations related to financial statements made by the Bank, explanation if any effect of these changes in the subsequent periods:

No changes have been made in the accounting estimates which may have a material effect in current period and materially affect subsequent periods.

### 1. Explanation on other items stated in the income statement:

#### Explanations on "Other fees and commissions received" in the income statement:

	Current Period 31 December 2017	Prior Period 31 December 2016
Credit Card Transactions	232.427	275.301
Insurance Commissions	38.209	44.727
Commissions Received from Banking Transactions	30.734	37.074
Tefas Fund Platform	10.560	11.366
Other Fee and Commissions	41.514	27.907
Total	353.444	396.375

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### V. EXPLANATIONS AND NOTES RELATED TO CHANGES IN SHAREHOLDERS' EQUITY

- a. Information on the current year adjustments made in accordance with the requirements of the accounting Standard on Financial Instruments:
- 1. Increases and decreases occurred after the revaluation of available-for-sale investments:

As of 31 December 2017, there is a decrease in investment securities valuation differences balance amounting to TL 17.899 (31 December 2016: TL 2.317 decrease). This amount consists of the interest income of the debt instruments, a type of marketable securities, which is calculated by using effective interest rate method and their fair value difference, the costs of share certificates and their fair value differences and the deferred tax effects of these transactions which cannot be related to profit or loss.

As of 31 December 2017, the decrease of TL 15.582 (31 December 2016: TL 18.455 increase) arising from re-measuring the investments available for sale at their fair value after netting the deferred tax effect, has been shown as a current period movement in the calculation of the securities value increase fund in the equities difference table.

#### 2. Information on increases in cash flow hedges:

The informations regarding the accounting of cash flow hedges are explained in Note b.1 of Section Three.

## b. Information on adjustments made for the application of Standard on Accounting for Financial Instruments in the current year:

#### 1. Information on investments available-for-sale:

In the accounting period ending 31 December 2017, loss amounting to TL 2.234 (31 December 2016: TL 25.084 profit) arising from the revaluation of investments available for sale at their fair values has been transferred from equities to net profit/loss account since the investment available for sale was sold.

#### 2. Information on cash flow hedges:

The informations regarding the accounting of cash flow hedges are explained in Note b.1 of Section Three.

### c. Information on dividend distribution:

As of the date of preparation of these financial statements, the annual Ordinary General Assembly Meeting of the Bank has not been held yet.

#### d. Information on issuance of common stock:

The Bank has no issuance of common stock as of 31 December 2017 and 31 December 2016.

#### e. Effects of the adjustments to prior periods on the opening balance sheets:

As of 31 December 2017 and 31 December 2016, the adjustments made for prior periods do not have any effect on opening balance sheets of the Bank.

### f. Offsetting prior period's losses:

As of 31 December 2017 and 31 December 2016, the Bank does not have any offset transactions relating to previous year's losses.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### VI. EXPLANATIONS AND NOTES RELATED TO STATEMENT OF CASH FLOWS

# a. Explanations about other cash flow items and the effect of changes in foreign exchange rates on cash and cash equivalents:

Operating profit amounting to TL 1.172.950 (31 December 2016: TL 591.692 income) consists of interest income amounting to TL 2.360.802 (31 December 2016: TL 2.049.288), interest expense amounting to TL 838.912 (31 December 2016: TL 1.069.412), personnel expenses amounting to TL 382.599 (31 December 2016: TL 561.904) and net income other than interest amounting to TL 33.659 (31 December 2016: TL 173.720 net income other than interest). Net decrease in other liabilities amounting to TL 606.066 (31 December 2016: TL 923.253 decrease) consists mainly of changes in miscellaneous payables, subordinated debts, other liabilities and taxes and other duties payable.

Effect of change in exchange rate on cash and cash equivalents is calculated approximately TL 2.711 decrease (31 December 2016: TL 2.017 decrease) as of 31 December 2017.

#### b. Information on cash flow arising from acquisition of associates, subsidiaries and other investments:

The Bank has no cash flow arising from acquisition of associates, subsidiaries and other investments as of 31 December 2017 and 31 December 2016.

#### c. Information on disposals of associates, subsidiaries or other investments:

The Bank has no cash flow related to disposals of associates, subsidiaries or other investments as of 31 December 2017 and 31 December 2016.

#### d. Information on cash and cash equivalents:

Cash flow statement does not include accumulated interest income of cash and cash equivalents. Marketable securities include securities will amortize in three months after their trade date. Banks balance includes cash equivalents in of banks and other financial institutions and CBRT unblocked accounts.

Cash and cash equivalents at the beginning of the period:

	Current Period 31 December 2017	Prior Period 31 December 2016
Cash	269.329	447.666
Interbank Money Market Placements	4.372.998	3.879.540
CBRT, Banks and Other Financial Institutions	968.739	612.194
Total Cash and Cash Equivalents	5.611.066	4.939.400

Cash and cash equivalents at the end of period:

	<b>Current Period</b>	<b>Prior Period</b>
	<b>31 December 2017</b>	<b>31 December 2016</b>
Cash	256.474	269.329
Interbank Money Market Placements	1.794.965	4.372.998
CBRT, Banks and Other Financial Institutions	2.710.272	968.739
Total Cash and Cash Equivalents	4.761.711	5.611.066

#### e. Additional information:

None.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS AND NOTES RELATED TO BANK'S RISK GROUP

1. Volume of transactions with the Bank's risk group, lending and deposits outstanding at the period end and income and expenses in the current period:

### **Current Period – 31 December 2017:**

Risk Group of the Bank	Subsidiaries, Associates and Jointly Controlled Entities (Joint Ventures)		Jointly Controlled Entities Shareholders		Other Individuals and Legal Entities in the Risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans and Other Receivables						
Opening Balance	-	171	7.404	545.492	-	-
Closing Balance	-	179	5.338	560.551	-	-
Interest and Commissions						
Income	-	2	3.122	1.634	-	_

#### Prior Period - 31 December 2016:

Risk Group of the Bank	Subsidiaries, Associates and Jointly Controlled Entities sk Group of the Bank (Joint Ventures)		Direct or Indirect Shareholders of the Bank		Other Individuals and Legal Entities in the Risk Group	
	Cash	Non-cash	Cash	Non-cash	Cash	Non-cash
Loans and Other Receivables						
Opening Balance	-	168	20.399	738.493	-	-
Closing Balance	-	171	7.404	545.492	-	-
Interest and Commissions	-	2	3.593	2.157	-	-

### 2. Deposits held by the Bank's risk group:

Risk Group of the Bank	Subsidiaries, Associates and Jointly Controlled Entities (Joint Ventures)		Direct or Indirect Shareholders of the Bank		Other Indivi Legal Ent the Risk	tities in
Deposit	Current Period	Prior Period	Current Period	V- V-V - W		Prior Period
Opening Balance	29.999	40.335	123.094	49.079	14.129	9.252
Closing Balance Interest expense	21.499	29.999	57.602	123.094	11.837	14.129
on deposits	1.770	3.060	_	_	359	576

# 3. Information on forward transactions, option agreements and similar transactions between the Bank's risk group:

	Subsidiaries, Asso	bsidiaries, Associates and Jointly Direct or Indirect Other Individuals and		Direct or Indirect		luals and	
Risk Group of the	Controlle	d Entities	Sharel	olders	Legal Enti	Legal Entities in	
Bank	(Joint V	entures)	of the	Bank	the Risk (	Group	
	Current Period	Prior Period	Current Period	Current Period Prior Period		Prior Period	
	31 December 2017	31 December 2016	31 December 2017	31 December 2016	31 December 2017 31	December 2016	
The Fair Value							
Differences Through							
Profit and Loss							
Opening Balance	-	-	34.002.552	61.011.511	-	-	
Closing Balance	-	-	60.853.334	34.002.552	-	-	
Total Profit/Loss	-	-	(450.373)	726.641	-	-	
Transactions for							
Hedging Purposes							
Opening Balance	-	-	559.703	1.003.370	-	-	
Closing Balance	-	-	-	559.703	-	-	
Total Profit/Loss	-	-	-	454	-	-	

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

### VII. EXPLANATIONS AND NOTES RELATED TO BANK'S RISK GROUP (Continued)

4. Explanations on total remuneration and other benefits which are paid by the Bank to top executives of the Bank:

As of 31 December 2017, payment is made to the Board of Directors and top executives of the Bank amounting to TL 21.688 (31 December 2016: TL 20.677).

# VIII. EXPLANATIONS AND NOTES RELATED TO DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN REPRESENTATIVES OF THE BANK

 Information on the Bank's domestic and foreign branches and foreign representatives of the Bank;

		Number of			
	Number	<b>Employees</b>			
Domestic Branch	82	2.478			
			Country of		
			Incorporation		
Foreign Representation					
Office	-	-	-		
					Statutory Share
				<b>Total Assets</b>	Capital
Foreign branch	-	-	-	-	-
Off-shore Banking Region					
Branches	-	-	-	-	-

#### IX. EXPLANATIONS AND NOTES RELATED TO SUBSEQUENT EVENTS

None.

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# NOTES RELATED TO UNCONSOLIDATED FINANCIAL STATEMENTS AT 31 DECEMBER 2017

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

#### **SECTION SIX**

#### OTHER EXPLANATIONS

I. OTHER EXPLANATIONS ON BANK'S OPERATIONS

None.

None.

#### SECTION SEVEN

#### **EXPLANATIONS ON AUDITOR'S REPORT**

I. EXPLANATIONS ON INDEPENDENT AUDITOR'S REPORT

As of 31 December 2017, unconsolidated financial statements and explanatory notes of the Bank disclosed here in were reviewed by PwC Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. and audit report dated 21 February 2018 is presented before to the unconsolidated financial statements.

II. EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITOR